



Connectivity IT Solutions Pvt. Ltd.
 606, ECO Star, Near Udupi Hotel,
 Aarey Road, Goregaon(E),
 Mumbai – 400063.

Kind Attn.: Mr. Ruchesh Bhanushali (Business Development Manager)

Dear Sir,

Re: Purchase Order for Supply and Installation of Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Cards at Bank Branches / Offices.

With reference to your proposal against our tender no BCC:IT:PROC:111:08 dated 5th February 2019 for “Procurement of Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Cards” we are now pleased to place an order for supply and installation of Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Cards as per the details below:

| S No | Description | HSN Code | Qty | Unit Price (Rs.) | Total Amount (Rs.) |
|---|---|-----------|-------|------------------|----------------------|
| 1 | Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Cards (Product Code - Cisco EHWIC-4ESG=) | 85177 010 | 1,000 | 19,650 | 1,96,50,000 |
| Total Cost (Rupees One Crore Ninety Six Lakhs Fifty Thousand Only) | | | | | 1,96,50,000/- |

The general terms and conditions for Supply of Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Cards at Branches / Offices are as per terms & conditions of the tender no BCC:IT:PROC:111:08 dated 5th February 2019 and subsequent addendums. However, we attach herewith Annexure A stating some of the salient features of the terms & conditions and GST Details are attached as Annexure B. Delivery Locations will be shared subsequently.

Please arrange to send acceptance of this order immediately by Email.

Yours faithfully,

S Prasad Rao
Deputy General Manager
(IT Projects)

Encl:

Annexure A - Salient Features of the Terms & Conditions
 Annexure B – GST Details

Annexure A

Annexure A - Salient Features of the Terms & Conditions

The general terms and conditions for the Supply and Installation of Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Cards at Bank Branches / Offices (Product Code - Cisco EHWIC-4ESG=) are as per terms & conditions of the Tender no. BCC:IT:PROC:111:08 dated 5th February 2019. However, we give below some of the salient features of the terms and conditions:

1. Project Scope

Connectivity IT Solutions Pvt. Ltd. shall supply the Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Cards (Product Code - Cisco HWIC-4ESG) as per scope mentioned below:

Connectivity IT Solutions Pvt. Ltd. should be capable of delivering and installing 1,000 no's of Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Cards (Product Code - Cisco HWIC-4ESG) at the branches / offices provided by the Bank.

- a) Connectivity IT Solutions Pvt. Ltd. must deliver, install, configure and test the supplied cards at the branches / offices. Once these cards are installed Connectivity IT Solutions Pvt. Ltd. also needs to ensure that any link terminated in these cards are working. These supplied cards are to be installed in existing routers in the free available slots. In case no free slots are available in the routers then it is the responsibility of Connectivity IT Solutions Pvt. Ltd. to remove the BRI card from the router and install the HWIC card in the free slot. The BRI card should be handed over to the branch / office. In case the scoped activity is not completed by the designated field engineer in a single visit then the required revisit to the site needs to happen from Connectivity IT Solutions Pvt. Ltd. end will completion of the activity at no additional cost.
- b) Coordinate with existing MSP (Managed Services Provider) and / or networking vendors and ensure successful installation, integration and functioning of Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Cards and Network connectivity at the end locations without affecting any Branch Operations.
- c) Break-fix support of supplied Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Cards.
- d) Bank's identified team will provide locations for delivery of Cisco Ethernet Cards and configuration details and other inputs to Connectivity IT Solutions Pvt. Ltd. for delivery, configuration and support of the Cisco Ethernet Cards across the country.
- e) Warranty / Support of Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Card should be completely back lined with the Cisco (OEM) directly. Connectivity IT Solutions Pvt. Ltd. will ensure that the Technical Assistance Center (TAC) / Return Merchandise Authorization (RMA) cases can be opened directly by Bank and Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Card get directly covered under Warranty / AMC of the Cisco 1921/1941 Routers. The AMC / warranty of the card will co-exist with the Router AMC / Warranty.
- f) Connectivity IT Solutions Pvt. Ltd. has to provide Escalation Matrix and SPOC details for the delivery, installation and service support for the entire project and ensure timely completion of all the activities as per the schedule.



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- g) The Bank reserves the right to shift the equipment to a suitable location depending upon the need. Connectivity IT Solutions Pvt. Ltd. will arrange to install and commission the same at the shifted location. The warranty / AMC of the equipment will continue from the new location as the case may be and Connectivity IT Solutions Pvt. Ltd. needs to provide service and support of the same from the new location.
- h) All the parts of items supplied would be covered under Warranty / AMC of Cisco 1921/1941 Routers. If there is any gap between Bank's requirement and OEM warranty then it will be the responsibility of Connectivity IT Solutions Pvt. Ltd. to fill up the gap.
- i) Identified team will inform the location for installation and necessary configuration will be done by Connectivity IT Solutions Pvt. Ltd. based on the availability of downtime. Connectivity IT Solutions Pvt. Ltd. has to arrange to complete the activity within 48-72 hours in coordination with MSP & Bank's team.
- j) If any services, functions or responsibilities not specifically described in this scope but are an inherent, necessary or customary part of the services and are required for proper performance or provision of the services in accordance with the scope, they shall be deemed to be included within the scope of the services, as if such services, functions or responsibilities were specifically required and described in this scope and shall be provided by Connectivity IT Solutions Pvt. Ltd. at no additional cost to the Bank.
- k) The scope of work mentioned above is indicative in nature and bank may, at its discretion, ask Connectivity IT Solutions Pvt. Ltd. to carry out any other activity which is deemed to be necessary for delivery & installation of Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Cards.

2. Resources required at our Hyderabad Office

Connectivity IT Solutions Pvt. Ltd. has to provide necessary resource / resources for Project coordination purpose at our Hyderabad Office till the completion of delivery and successful Project completion. The seating arrangement for the resources will be provided by the Bank.

All out of pocket expenses, traveling, boarding and lodging expenses for the entire life of the contract are part of the commercial bid submitted by Connectivity IT Solutions Pvt. Ltd. to the Bank. No extra costs on account of any items or services or by way of any out of pocket expenses, including travel, boarding and lodging etc. will be payable to Connectivity IT Solutions Pvt. Ltd. Connectivity IT Solutions Pvt. Ltd. cannot take the plea of omitting any charges or costs and later lodge a claim on the Bank for the same.

3. Delivery:

Delivery of required Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Cards should be within 8 weeks from the date of purchase order. The addresses for delivery will be at Bank branches across the country and detailed delivery address will be shared subsequently.

Connectivity IT Solutions Pvt. Ltd. will have to pay late delivery charges to Bank of Baroda @ 1% of the purchase order value inclusive of all taxes, duties, levies etc., per week or part thereof, for late delivery beyond due date of delivery, to a maximum of 5% of the total purchase order value inclusive of all taxes, duties,



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levies etc. If delay exceeds the maximum percentage of 5%, Bank of Baroda reserves the right to cancel the respective purchase order.

Connectivity IT Solutions Pvt. Ltd. will be responsible for ensuring proper packing, delivery and receipt of the hardware and software related to hardware at the site(s). Sealed packs will be opened in the presence of Bank of Baroda officials.

All accessories as part of the hardware / software to make the Gigabit Ethernet Enhanced High-Speed WAN Interface Cards operational should be delivered together with the equipment. Any component has not been delivered or if delivered is not operational on account of which the equipment is not functioning, will be deemed / treated as non-delivery of the equipment thereby excluding the Bank from all payment obligations under the terms of this contract. Partial delivery of equipment is not acceptable and payment would be released as per terms only after full delivery.

4. Installation:

Installation at our Bank branches across the country, including unpacking of cartons/ boxes, will be the responsibility of Connectivity IT Solutions Pvt. Ltd. Connectivity IT Solutions Pvt. Ltd. will have to install the Hardware and hand it over to Bank for acceptance testing within 7 working days of the Bank from the date of receipt of the Hardware at our branch/office and Bank's notification for installation of the HW / SW.

Connectivity IT Solutions Pvt. Ltd. will have to pay late installation charges to the Bank @ 1% of the total Purchase Order Value per day or part thereof subject to maximum of 5% of the total purchase order value, for delay in installation, if the delay is caused owing to reasons attributable to Connectivity IT Solutions Pvt. Ltd.

5. Warranty:

Warranty / Support of Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Card should be completely back lined with the Cisco (OEM) directly. Connectivity IT Solutions Pvt. Ltd. will ensure that the Technical Assistance Center (TAC) / Return Merchandise Authorization (RMA) cases can be opened directly by Bank and Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Card get directly covered under Warranty / AMC of the Cisco 1921/1941 Routers. The AMC / warranty of the card will co-exist with the Router AMC / Warranty.

6. Payment Terms:

The payment will be released as follows:

- 70% of the total cost on delivery of Hardware plus 100% of GST (wherever applicable) at actuals. The required documents to be provided along with original invoice:
 - a) Original delivery Challans duly stamped and signed by the Bank Official.
- 20% of total cost after 1 month of successful installation of the Hardware.
- Balance amount of 10% will be released after 1 Year from the date of the Purchase Order or against bank guarantee. Bank Guarantee for early release of retention money by a scheduled commercial bank other than Bank



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of Baroda valid for an equivalent amount valid for the period of 1 Year from the date of the Purchase Order and BG confirmation from issuing Bank.

SNR case - Wherever installation could not be carried out by Connectivity IT Solutions Pvt. Ltd. due to the Bank's dependencies like Site not ready etc. even after 60 days beyond the date of delivery then the payment would be released, when Connectivity IT Solutions Pvt. Ltd. submit the certificate from location concerned duly signed (with Bank's seal affixed) by the Bank Authority concerned on the Bank's dependencies like site is not ready etc. However, in such a case Connectivity IT Solutions Pvt. Ltd. has to give an undertaking to complete installation within a week of being informed that the site is ready.

There shall be no escalation in the prices once the prices are fixed and agreed to by the Bank and Connectivity IT Solutions Pvt. Ltd. Payment will be release by IT Dept., BCC, Mumbai as per above payment terms on submission of relevant documents.

The payment will be released from IT Dept., BCC as per the payment terms on submission of related documents.

The Bank will pay invoices within a period of 30 days from the date of receipt of undisputed invoices. Any dispute regarding the invoice will be communicated to Connectivity IT Solutions Pvt. Ltd. within 15 days from the date of receipt of the invoice. After the dispute is resolved, Bank shall make payment within 30 days from the date the dispute stands resolved. There shall be no escalation in the prices once the prices are fixed and agreed to by the Bank and Connectivity IT Solutions Pvt. Ltd. But, any benefit arising out of any subsequent reduction in the prices due to reduction in duty & taxes after the prices are fixed and before the delivery should be passed on to the Bank.

Connectivity IT Solutions Pvt. Ltd. must accept the payment terms proposed by the Bank. The commercial bid submitted by Connectivity IT Solutions Pvt. Ltd. must be in conformity with the payment terms proposed by the Bank. Any deviation from the proposed payment terms would not be accepted. The Bank shall have the right to withhold any payment due to Connectivity IT Solutions Pvt. Ltd., in case of delays or defaults on the part of Connectivity IT Solutions Pvt. Ltd. Such withholding of payment shall not amount to a default on the part of the Bank. If any of the items / activities as mentioned in the price bid is not taken up by the bank during the course of the assignment, the bank will not pay the professional fees quoted by Connectivity IT Solutions Pvt. Ltd. in the price bid against such activity / item.

7. TRANSPORTATION AND INSURANCE

All the costs should include cost, insurance and freight (c.i.f). However, Connectivity IT Solutions Pvt. Ltd. has the option to use transportation and insurance cover from any eligible source. Insurance cover should be provided by Connectivity IT Solutions Pvt. Ltd. till the acceptance of the Hardware by Bank. Connectivity IT Solutions Pvt. Ltd. should also ensure that the goods would be replaced with no cost to Bank in case insurance cover is not provided.

8. DEAD ON ARRIVAL (DOA)

Connectivity IT Solutions Pvt. Ltd. has to ensure that any equipment supplied as part of this Tender should not be Dead on Arrival (DOA). In the event if any equipment supplied by Connectivity IT Solutions Pvt. Ltd. is Dead on Arrival



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(DOA), Connectivity IT Solutions Pvt. Ltd. has to replace the equipment at no additional cost to the Bank.

9. Agreement

Connectivity IT Solutions Pvt. Ltd. will enter into agreement with Bank for supply on installation of Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Cards at our Branches / offices across the country.

However pending with the above agreement, Connectivity IT Solutions Pvt. Ltd. should accept and process the purchase order placed by the Corporate Office immediately after the submission of acceptance letter by Connectivity IT Solutions Pvt. Ltd. All other terms & conditions are as per our Tender no. BCC:IT:PROC:111:08 dated 5th February 2019 and subsequent Addendums for supply of Cisco Gigabit Ethernet Enhanced High-Speed WAN Interface Cards at our Branches / offices across the country. We are sure, you will also reciprocate by ensuring that the activities in respect of our orders are monitored by top level functionary in your organization.



GST Details of Bank of Baroda

Annexure - B

| Sr | Name of the State/UT | Address | State Code | Provisional ID |
|----|----------------------------|---|------------|-----------------|
| 1 | Jammu & Kashmir | BANK OF BARODA, PURANI MANDI, JAMMU, Jammu and Kashmir, 180001 | 1 | 01AAACB1534F5ZG |
| 2 | Himachal Pradesh | Cart Road, Gurudwara Singh Sabha Building, Shimla - 171 001 | 2 | 02AAACB1534F3ZG |
| 3 | Punjab | 1ST FLOOR, 24, VIJAYA NAGAR, FOOTBALL CHOWK, JALANDHAR - 144001 | 3 | 03AAACB1534F3ZE |
| 4 | Chandigarh | S.C.O 62-63, BANK SQUARE, SECTOR 17-B, CHANDIGARH - 160017 | 4 | 04AAACB1534F1ZE |
| 5 | Uttarakhand | 410, INDRA NAGAR COLONY, DEHRADUN - 248001 | 5 | 05AAACB1534F3ZA |
| 6 | Haryana | NAMASTE CHOWK, OPPOSITE DEVENTUE HOTEL, KARNAL - 132001 | 6 | 06AAACB1534F1ZA |
| 7 | Delhi | 12TH FLOOR, BANK OF BARODA BUILDING, 16, SANSAD MARG, NEW DELHI - 110001 | 7 | 07AAACB1534F4Z5 |
| 8 | Rajasthan | BARODA BHAWAN, PLOT NO 13, AIRPORT PLAZA, DURGAPURA, JAIPUR - 302018 | 8 | 08AAACB1534F1Z6 |
| 9 | Uttar Pradesh | BARODA HOUSE, 2ND FLOOR, V-23 VIBHUTI KHAND, GOMTI NAGAR, LUCKNOW - 226010 | 9 | 09AAACB1534F1Z4 |
| 10 | Bihar | ANAND VIHAR, 4TH FLOOR, WEST BORING CANAL ROAD, PATNA - 800001 | 10 | 10AAACB1534F1ZL |
| 11 | Sikkim | Mahatma Gandhi Marg, Gangtok-East, Gangtok, Sikkim - 737101 | 11 | 11AAACB1534F1ZJ |
| 12 | Arunachal Pradesh | Ganga Market, Itanagar, Papumpare, Arunachal Pradesh - 791113 | 12 | 12AAACB1534F1ZH |
| 13 | Nagaland | T.S Arcade Nyama Lotha Road, Dimapur, Nagaland - 797112 | 13 | 13AAACB1534F3ZD |
| 14 | Manipur | Thangal Bazar, Imphal, West Manipur, Imphal, Manipur - 795001 | 14 | 14AAACB1534F1ZD |
| 15 | Mizoram | 50/11, Zarkawt Mainstreet, Aizwal, Mizoram - 796 003 | 15 | 15AAACB1534F1ZB |
| 16 | Tripura | Central Road, Kaman Chowmuhan, Agartala, Tripura - 799001 | 16 | 16AAACB1534F1Z9 |
| 17 | Meghalaya | Polish Bazar, Polish Point pulin Behari Road, Shillong, Meghalaya - 793 001 | 17 | 17AAACB1534F1Z7 |
| 18 | Assam | GS ROAD, BHANGAGARH, GUWAHATI, 781005 | 18 | 18AAACB1534F3Z3 |
| 19 | West Bengal | BARODA TOWER, PLOT NO. 38/2, BLOCK GN(4TH FLOOR) SECTOR-V, SALT LAKE CITY, KOLKATA - 700091 | 19 | 19AAACB1534F1Z3 |
| 20 | Jharkhand | BANK OF BARODA MAIN ROAD, BISTUPUR - 831001 | 20 | 20AAACB1534F2ZJ |
| 21 | Odisha | BANK OF BARODA, BHUBANESWAR, 1ST FLOOR, BIVAB GULMOHAR, BEHERA SAHI NAYAPALLI - 751012 | 21 | 21AAACB1534F2ZH |
| 22 | Chattisgarh | JEEWAN PRAKASH, JEEWAN BIMA MARG, PANDARI, RAIPUR - 492004 | 22 | 22AAACB1534F2ZF |
| 23 | Madhya Pradesh | BANK OF BARODA, GANGA JAMUNA COMPLEX, MP NAGAR ZONE-1, Bhopal 462011 | 23 | 23AAACB1534F2ZD |
| 24 | Gujarat | 3RD FLOOR BANK OF BARODA TOWERS, NEAR LAW GARDEN, ELLIS BRIDGE, AHMEDABAD - 380006 | 24 | 24AAACB1534F2ZB |
| 25 | Daman & Diu | Maharani Udyog Near Somnath Junction, Daman - 396 210 | 25 | 25AAACB1534F3Z8 |
| 26 | Dadra & Nagar Haveli | 13,A/2 Pramukh Vihar,Naroli Road, Silvassa - 396230 | 26 | 26AAACB1534F1Z8 |
| 27 | Maharashtra - For Branch | BARODA CORPORATE CENTER, C-26 G BLOCK BANDRA KURLA COMPLEX, BANDRA (EAST) MUMBAI 400051 | 27 | 27AAACB1534F2Z5 |
| 28 | Mumbai - For BCC (Central) | BARODA CORPORATE CENTER, C-26 G BLOCK BANDRA KURLA COMPLEX, BANDRA (EAST) MUMBAI 400051 | 27 | 27AAACB1534F3Z4 |
| 29 | Karnataka | 3RD FLOOR NITESH LEXINGTON AVENUE, 72 BRIGADE ROAD, BENGALURU - 560025 | 29 | 29AAACB1534F3Z0 |
| 30 | Goa | P B No- 236, Panaji Regional Office, 4th floor, Plaza Chambers, Dr Atmaram Borkar Road, Panaji, Goa- 403001 | 30 | 30AAACB1534F4ZG |
| 31 | Kerala | 1ST FLOOR VASUDEVA BUILDING, T.D. ROAD, ERNAKULAM - 682011 | 32 | 32AAACB1534F3ZD |
| 32 | Tamil Nadu | Building No 10, 2nd floor, CP Ramasamy Road, Alwarpet, Chennai- 600018 | 33 | 33AAACB1534F3ZB |
| 33 | Puducherry | 58/60 vellala street, Pondicherry - 605001 | 34 | 34AAACB1534F2ZA |
| 34 | Andaman & Nicobar | 1St Floor,BJP Bhavan M.G Rd,Middle Point, Port Blair, Andaman and Nicobar Islands - 744101 | 35 | 35AAACB1534F2ZB |
| 35 | Telangana | D.NO. 3-6-262/6, TIRUMALA ESTATES, 3RD FLOOR, HIMAYAT NAGAR, HYDERABAD - 500029 | 36 | 36AAACB1534F3Z5 |
| 36 | Andhra Pradesh | D.NO. 10-1-44/10 & 11, PEEJAY PLAZA, 3RD FLOOR, VIP ROAD, OPP. HOTEL TYCOON VISHAKHAPATNAM - 520002 | 37 | 37AAACB1534F2Z4 |

