



**To:** Aletheia Technologies Pvt. Ltd.  
304, Acropolis, Military road, Marol,  
Andheri East  
Mumbai Maharashtra India  
Pin: 400069

Quote No.: CS-SQ-MUM-2018-19-000051

Date: Mar-28-2019

Payment Terms: 30 Days

Kind Attn: Mr. Roopesh Wani  
Email: roopesh@aletheia.co.in  
Phone: 9766440005

From: Jason Lobo  
Email: jason@connectivitysolutions.in  
Phone: +91-4646464

### Proposal

Dear Customer,  
We thank you for giving Connectivity Solutions the opportunity to propose a solution for your business needs subject to our General Conditions of sale of goods as printed herein and overleaf. We are pleased to submit our proposal for your kind perusal.

SL	Name	Description	HSN/ SAC Code	productType	Qty	Unit Price	Total	CGST %	CGST Amount	SGST %	SGST Amount	Total (+Tax)
1.0	WS-C2960X-48TS-IN	Catalyst 2960-X 48 GigE, 4 x 1G SFP, LAN Base	85176290	Cisco	15	64,326.13	964,891.95	9	86,840.28	9	86,840.28	1,138,572.51
1.1	CON-SNT-WSC2968N	SNTC-8X5XNBD Catalyst 2960-X 48 GigE, 4 x 1G SFP, LAN	9987	CiscoService	15	26,234.01	393,510.15	9	35,415.91	9	35,415.91	464,341.97
1.2	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	8517 62 90	Cisco	15	0.00	0.00	0	0.00	0	0.00	0.00
1.3	CAB-IND-10A	10A Power cable for India		Cisco	15	0.00	0.00	0	0.00	0	0.00	0.00
2.0	WS-C2960X-48FPS-IN	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	85176290	Cisco	6	104,102.53	624,615.18	9	56,215.37	9	56,215.37	737,045.92
2.1	CON-SNT-WSCF96XI	SNTC-8X5XNBD Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G	9987	CiscoService	6	41,239.67	247,438.02	9	22,269.42	9	22,269.42	291,976.86
2.2	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	8517 62 90	Cisco	6	0.00	0.00	0	0.00	0	0.00	0.00
2.3	CAB-IND-10A	10A Power cable for India		Cisco	6	0.00	0.00	0	0.00	0	0.00	0.00
3.0	WS-C3850-48T-E	Cisco Catalyst 3850 48 Port Data IP Services	85176290	Cisco	2	322,934.04	645,868.08	9	58,128.13	9	58,128.13	762,124.34
3.1	CON-SNT-WSC388TE	SNTC-8X5XNBD Cisco Catalyst 3850 48 Port Data IP Serv	9987	CiscoService	2	124,512.38	249,024.76	9	22,412.23	9	22,412.23	293,849.22
3.2	S3850UK9-163	UNIVERSAL	85176290	Cisco	2	0.00	0.00	0	0.00	0	0.00	0.00
3.3	C3850-PS-NONE	No Secondary Power Supply Selected	85176290	Cisco	2	0.00	0.00	0	0.00	0	0.00	0.00
3.4	CAB-TA-IN	India AC Type A Power Cable	85176290	Cisco	2	0.00	0.00	0	0.00	0	0.00	0.00
3.5	C3850-STACK-NONE	No Stack Cable Selected	85176290	Cisco	2	0.00	0.00	0	0.00	0	0.00	0.00
3.6	C3850-SPWR-NONE	No Stack Power Cable Selected	85176290	Cisco	2	0.00	0.00	0	0.00	0	0.00	0.00
3.7	PWR-C1-350WAC	350W AC Config 1 Power Supply	85176290	Cisco	2	0.00	0.00	0	0.00	0	0.00	0.00
3.8	C3850-NM-BLANK	Cisco Catalyst 3850 Network Module Blank	85176290	Cisco	2	0.00	0.00	0	0.00	0	0.00	0.00
3.9	C3850-DNA-OPTOUT	DNA SUBSCRIPTION OPTOUT	85176290	Cisco	2	0.00	0.00	0	0.00	0	0.00	0.00

SL	Name	Description	HSN/ SAC Code	productType	Qty	Unit Price	Total	CGST %	CGST Amount	SGST %	SGST Amount	Total (+Tax)
4.0	C3850-NM-4-1G=	Cisco Catalyst 3850 4 x 1GE Network Module	85176290	Cisco	2	11,040.48	22,080.96	9	1,987.29	9	1,987.29	26,055.54
5.0	STACK-T1-50CM=	50CM Type 1 Stacking Cable	8544	Cisco	2	1,804.00	3,608.00	9	324.72	9	324.72	4,257.44
6.0	CAB-SPWR-30CM=	Catalyst Stack Power Cable 30 CM Spare	8544	Cisco	2	1,713.80	3,427.60	9	308.48	9	308.48	4,044.56
7.0	GLC-SX-MMD=	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	8517 61 00	Cisco	8	9,922.00	79,376.00	9	7,143.84	9	7,143.84	93,663.68

Gross Total: Indian Rupee 3,233,840.70  
Net Total: Indian Rupee 3,815,932.04

**Remarks:**

Terms and conditions:-

- 1.The above proposal does not include implementation & installation cost.
- 2.Delivery - 45 days from date of receipt of Purchase order.
- 3.Quote validity is for 7 working days.

## Terms & Conditions

(Assuring you of our best attention at all times and looking forward to your valuable order at the earliest.)

Warranty:	As per OEM	
Delivery:	45 Days	
Taxation:	Taxes are subject to change at the time of billing.	
Valid until:	Apr-27-2019	
Installation:	Excluded	
Order to be released on:	M/s Connectivity IT Solutions Private Ltd. Kindly mention our Quotation reference number in your Purchase order.Connectivity IT Solutions Private Ltd.	
Address of communication:	Unit No. 606, Eco Star, Vishweshwara Nagar Road, Off Aarey Road Goregaon(E) Mumbai, Maharashtra, India. Pin: 400063	
Bank Details	Name of the company:	Connectivity IT Solutions Private Ltd.
	Registered address:	Unit No. 606, Eco Star, Vishweshwara Nagar Road, Off Aarey Road Goregaon(E) Mumbai, Maharashtra, India. Pin: 400063
	Company registration number:	U72200KA2015PTC081982
	Name of the bank:	ICICI BANK
	Bank branch address:	Commissariat Road Branch, Bengaluru
	Account number:	000205026541
	Account type:	CURRENT ACCOUNT
	IFSC code:	ICIC0000002
Service TAX number:	AAGCC1283LSD001	
PAN Card Number:	AAGCC1283L	
Gst Number:	27AAGCC1283L1ZG	

## GENERAL CONDITIONS OF SALE OF GOODS

Freight:	Actual. If the delivery locations are other than Bengaluru, Delhi, Chennai, & Mumbai
Mode:	By road (by air cost as per actual if required - on request).
Packing:	Extra, in case of special packaging is required.
Insurance:	Our scope is upto delivery address given in P.O. The same will arrange & borne by you in case delivery required other than P.O. address.
Road Form:	Road Form OR stock transfer letter will be provided by you. Will revise quote in case you are unable to provide the same.
Octroi/Entry Tax:	To be paid by customer as actual.
Product manuals:	Manuals are integrated with the electronic help system or as per OEM standard.
LD Clause:	We do not accept LD unless agreed.
Cancellation Charges:	Zero % of P.O. value within first 5 days. 20% 5-15 days, no cancellation acceptable after 20 days.
Damage in Transit:	All goods are insured in transit. Buyer will inspect the goods immediately on arrival thereof and will, within 2 days from the date of arrival give the notice of any damage/ loss in transit found in the goods. If the buyer fails to give such notice, goods will be deemed to be in order and no claim from the buyer will be entertained thereafter.
Late payment:	Interest @ 24% per annum will be levied if paid beyond the due date.
Force Majeure Clause:	This offer is submitted on the understanding that the company will not be responsible for delay or failure to execute orders if such delay or failure is due to causes unforeseen (export hold) or beyond the control of the company such as strikes, riots or civil commotion, fire, floods, damage or accident to machinery, non-availability or raw materials/components, non-availability of transport facilities and such other causes beyond the company's control.
Arbitration:	All disputes would be settled mutually. In case of any difference, a mutually appointed arbitrator's decision would be binding on both parties. The company's head office being in Bengaluru, it is always understood that the cause of action in all contracts shall be deemed to have arisen in Bengaluru. All disputes would therefore be settled within the jurisdiction of Bengaluru.
Our Website:	<a href="http://www.connectivitysolutions.in">www.connectivitysolutions.in</a>