

**Mattel Toys (India) Pvt. Ltd.**

5th Floor, North Avenue 4,  
Maker Maxity, Bandra Kurla Complex,  
Bandra(East), Mumbai- 400051  
CIN : U36940MH1986PTC040426

Phone 91-22-66613800

Fax 91-22-66613900

**PURCHASE ORDER**

Date: 14<sup>th</sup> July 2017

To,  
Connectivity IT Solutions Private Ltd.  
Mumbai

Kind Attn.: Mr. Ruchesh

Sub. : Purchase Order of IT Equipment, UPS & Passive work for Kolkata office

Dear Sir / Madam,

This has reference to the discussion with undersigned, we are pleased to place the order for the item listed below

Sr. No.	Item Description	Qty.	Unit Price (INR)	Total Cost (INR)
1.	Cisco, per attached quote (CS-SQ-MUM-2017-18-0422)			Rs.8,89,663.68
2.	Passive & Rack work as per quote (CS-SQ-MUM-2017-18-0423)			Rs.1,45,245.00
3.	UPS as per quote (CS-SQ-MUM-2017-18-0424)			Rs.65,500.00
			Total	Rs. 11,00,408.68

**Terms & Conditions:**

1. Taxes Extra.
2. Payment: 30days from date of invoice.
3. Delivery: 1weeks from the date of confirmed PO.

Mattel Toys (I) Pvt. Ltd.,  
Unit No 51,  
4th North Avenue, Maker Maxity,  
5th Floor, BKC.  
Mumbai 400051

Thanking you,

Yours faithfully,  
Renu Nayal





**Mattel Toys (India) Pvt Ltd**  
**Connectivity Solutions Private Ltd**  
 5th Floor, North Avenue 4,  
 Maker Maxity, Bandra Kurla Complex,  
 Bandra (East), Maharashtra Nagar Road, Off Aarey Road  
 Goregaon (E)  
 Mumbai, Maharashtra, India.  
 Pin: 400063

**To: Mattel Toys India Pvt Ltd**  
 5th Floor, North Avenue 4,  
 Maker Maxity, BKC, Bandra East  
 Mumbai, Maharashtra, India  
 Pin: 400051

Quote No.: CS-SQ-MUM-2017-18-0422

Date: Jun-22-2017

Payment 30 Days

Terms:

Kind Attn: Mr Michael Aloysius  
 Email: michael.alloysius@mattel.com  
 Phone: 9819326155

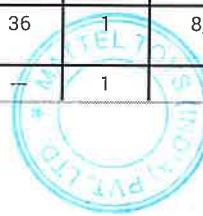
From: Ruchesh Bhanushali  
 Email: ruchesh@connectivitysolutions.in  
 Phone: +91-9870074006

## Proposal

Dear Customer,

We thank you for giving Connectivity Solutions the opportunity to propose a solution for your business needs subject to our General Conditions of sale of goods as printed herein and overleaf. We are pleased to submit our proposal for your kind perusal.

SL	Name	Description	Srvc Dur.	Qty	Unit Price	Total	Gross Total
1	C891FW-E-K9	Cisco 890 Series Integrated Services Routers	---	1	76,188.29	76,188.29	76,188.29
1.0.1	CON-SNT-C891FWBB	SNTC-8X5XNBD Cisco 890 Series Int	36	1	18,523.89	18,523.89	18,523.89
1.1	S802RK9W8-15202JA	Cisco 802 Series IOS WIRELESS LAN LWAPP RECOVERY	---	1	0.00	0.00	0.00
1.2	CAB-ETH-S-RJ45	Yellow Cable for Ethernet, Straight-through, RJ-45, 6 feet	---	1	0.00	0.00	0.00
1.3	PACK-800	Packaging PIDs for 800 with no 3G and POE	---	1	0.00	0.00	0.00
1.4	S802W7K9-12425JAX	Cisco 802 Series IOS WIRELESS LAN	---	1	0.00	0.00	0.00
1.5	SL-890-AIS	Cisco 890 Advanced IP Services License	---	1	0.00	0.00	0.00
1.6	PWR-66W-AC-V2	Power Supply 66 Watt AC version 2 for C890 platforms	---	1	0.00	0.00	0.00
1.7	FL-8XX-512U1GB	CISCO800 DRAM Upgrade from 512MB to 1GB	---	1	9,524.13	9,524.13	9,524.13
1.8	CAB-SABS-C15-IND	SABS 164-1 to IEC-C15 India	---	1	0.00	0.00	0.00
1.9	ACS-890-RM-19	Rackmount kit for 890	---	1	3,199.98	3,199.98	3,199.98
1.1	S89UK9-15303M	Cisco 890 Series IOS UNIVERSAL	---	1	0.00	0.00	0.00
2	WS-C3650-48FS-L	Cisco Catalyst 3650 48 Port Full PoE 4x1G Uplink LAN Base	---	1	3,57,149.14	3,57,149.14	3,57,149.14
2.0.1	CON-SNT-WSC3654	SNTC-8X5XNBD Cisco Catalyst 3650 48 Port Full PoE 4x1	36	1	69,721.89	69,721.89	69,721.89
2.1	S3650UK9-36E	CAT3650 Universal k9 image	---	1	0.00	0.00	0.00
2.2	PWR-C2-1025WAC	1025W AC Config 2 Power Supply	---	1	0.00	0.00	0.00
2.3	CAB-TA-IN	India AC Type A Power Cable	---	1	0.00	0.00	0.00
2.4	STACK-T2-BLANK	Type 2 Stacking Blank	---	1	0.00	0.00	0.00
2.5	PWR-C2-BLANK	Config 2 Power Supply Blank	---	1	0.00	0.00	0.00
3	AIR-CAP3702I-C-K9	802.11ac Ctrlr AP 4x4:3SS w/CleanAir; Int Ant; C Reg Domain	---	1	66,665.40	66,665.40	66,665.40
3.0.1	CON-SNT-AIRCK92I	SNTC-8X5XNBD 802.11ac Ctrlr AP 4x	36	1	8,095.44	8,095.44	8,095.44
3.1	SWAP3700-	Cisco 3700 Series IOS WIRELESS LAN	---	1	0.00	0.00	0.00





## Terms & Conditions Toys (India) Pvt. Ltd.

(Assuring you of our best attention at all times and looking forward to your valuable order at the earliest.)

Phone: 91-22-66613800  
Fax: 91-22-66613960  
Maker Maxity, Bandra Kurla Complex,  
Bandra(East), Mumbai- 400051  
CIN : U36940MH1986PTC040426

Warranty:	As per OEM	Maker Maxity, Bandra Kurla Complex, Bandra(East), Mumbai- 400051	Fax 91-22-666199
Delivery:	60 Days	CIN : U36940MH1986PTC040426	
Taxation:	Taxes are subject to change at the time of billing.		
Valid until:	Jun-27-2017		
Octroi:	As per actuals as per region and location delivery if applicable.		
Installation:	Excluded		
Order to be released on:	M/s Connectivity IT Solutions Private Ltd. Kindly mention our Quotation reference number in your Purchase order.Connectivity IT Solutions Private Ltd.		
Address of communication:	Unit No. 606, Eco Star, Vishweshwara Nagar Road, Off Aarey Road Goregaon(E) Mumbai, Maharashtra, India. Pin: 400063		
Bank Details	Name of the company:	Connectivity IT Solutions Private Ltd.	
	Registered address:	Unit No. 606, Eco Star, Vishweshwara Nagar Road, Off Aarey Road Goregaon(E) Mumbai, Maharashtra, India. Pin: 400063	
	Company registration number:	U72200KA2015PTC081982	
	Name of the bank:	ALLAHABAD BANK	
	Bank branch address:	S.V.ROAD Branch, ANDHERI(W), MUMBAI-400097	
	Account number:	50137016537	
	Account type:	CURRENT ACCOUNT	
	IFSC code:	ALLA0210217	
Service TAX number:	AAGCC1283LSD001		
VAT /TIN number:	27191172331V		
CST Number:	27191172331C		
PAN Card Number:	AAGCC1283L		
GENERAL CONDITIONS OF SALE OF GOODS			
Freight:	Actual. If the delivery locations are other than Bengaluru, Delhi, Chennai, & Mumbai		
Mode:	By road (by air cost as per actual if required - on request).		
Packing:	Extra, in case of special packaging is required.		
Insurance:	Our scope is upto delivery address given in P.O. The same will arrange & borne by you in case delivery required other than P.O. address.		
Road Form:	Road Form OR stock transfer letter will be provided by you. Will revise quote in case you are unable to provide the same.		
Octroi/Entry Tax:	To be paid by customer as actual.		
Product manuals:	Manuals are integrated with the electronic help system or as per OEM standard.		
LD Clause:	We do not accept LD unless agreed.		
Cancellation Charges:	Zero % of P.O. value within first 5 days. 20% 5-15 days, no cancellation acceptable after 20 days.		
Damage in Transit:	All goods are insured in transit. Buyer will inspect the goods immediately on arrival thereof and will, within 2 days from the date of arrival give the notice of any damage/loss in transit found in the goods. If the buyer fails to give such notice, goods will be deemed to be in order and no claim from the buyer will be entertained thereafter.		
Late payment:	Interest @ 24% per annum will be levied if paid beyond the due date.		
Force Majeure Clause:	This offer is submitted on the understanding that the company will not be responsible for delay or failure to execute orders if such delay or failure is due to causes unforeseen (export hold) or beyond the control of the company such as strikes, riots or civil commotion, fire, floods, damage or accident to machinery, non-availability or raw materials/components, non-availability of transport facilities and such other causes beyond the company's control.		
Arbitration:	All disputes would be settled mutually. In case of any difference, a mutually appointed arbitrator's decision would be binding on both parties. The company's head office being in Bengaluru, it is always understood that the cause of action in all contracts shall be deemed to have arisen in Bengaluru. All disputes would therefore be settled within the jurisdiction of Bengaluru.		
Our Website:	www.connectivitysolutions.in		





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SL	Name	Description	Qty	Unit Price	Total	Gross Total
1	Netrack-Rack	9U Wall Mount Rack with Accessories	1	8,000.00	8,000.00	8,000.00
1.1	Installation Netrack-Rack	Services	1	3,000.00	3,000.00	3,000.00
2	Molex	Cat6 4pair UTP cablebox (305mtrs)	2	7,500.00	15,000.00	15,000.00
2.1	Installation Cable box	Services	2	5,200.00	10,400.00	10,400.00
3	Molex	Cat6 loaded Jack Panel 24 port ( with Black color IO )	1	6,800.00	6,800.00	6,800.00
3.1	Installation Jack Panel	Services	1	3,200.00	3,200.00	3,200.00
4	Molex	Cat6 information outlet blue color (fieldend)	15	230.00	3,450.00	3,450.00
4.1	Installation info outlet	Services	15	50.00	750.00	750.00
5	Molex	Dual port Faceplate 2x2	4	230.00	920.00	920.00
5.1	Installation Face plate 2x2		4	45.00	180.00	180.00
6	Molex	Single Port Faceplate	7	170.00	1,190.00	1,190.00
6.1	Installation Face place		7	45.00	315.00	315.00
7	Roma	2x2 PVC Back box	15	90.00	1,350.00	1,350.00
7.1	Installation PVC Back Box		15	40.00	600.00	600.00
8	Patch Cord - Molex	Cat6 green patchcord 2mtrs ( fieldend - Printers )	2	340.00	680.00	680.00
9	Patch Cord - Molex	Cat6 green patchcord 1mtrs ( Rackend - Printers )	2	290.00	580.00	580.00
10	Patch Cord - Molex	Cat6 Red patchcord 2mtrs ( Fieldend - Acces Point )	1	340.00	340.00	340.00
11	Patch Cord - Molex	Cat6 Red patchcord 1mtrs ( Rackend - Acces Point )	1	290.00	290.00	290.00
12	Patch Cord - Molex	Cat6 Yellow patchcord 1mtr ( Rackend - Device to Device )	6	290.00	1,740.00	1,740.00
13	Patch Cord - Molex	Cat6 Blue patchcord 1mtrs ( Rack-end )	14	290.00	4,060.00	4,060.00
14	Patch Cord - Molex	Cat6 Blue patchcord 2mtrs ( field end )	14	340.00	4,760.00	4,760.00
15	Installation		1	1,000.00	1,000.00	1,000.00

SL	Name	Description	Qty	Unit Price	Total	Gross Total
	Patchcord					91-2-2-66613800
	Rack Cabling & Documentation	Cable Tie, and velcro for dressing the cable in the rack, Sticking at Rack side and Field side & Documentation				91-2-2-66613900
16			1	8,100.00	8,100.00	8,100.00
17	Fluke Testing		1	6,800.00	6,800.00	6,800.00
18	Migration & handling all IT equipments	Miscellaneous works (like breaking walls, etc), in order to lay the Cables, material Delivery & Shifting of only IT equipments from existing to new Office place (Printer, VC, Phone, IT Networking equipments) and L1 Support for Network equipment configuration (Pls refer to the SoW Points for more details)	1	20,000.00	20,000.00	20,000.00
19	1 inch off white color Casing Capping		300	56.00	16,800.00	16,800.00
20	Installation of Cas Cap	Services	300	42.00	12,600.00	12,600.00
21	Floor Chipping for PVC Piping (if required) per meter Cost, will be calculated as per actual		1	540.00	540.00	540.00
22	HDMI Cable 10 Mtr		1	3,500.00	3,500.00	3,500.00
23	Installation HDMI Cable 10Mtr	Services	1	500.00	500.00	500.00
24	VGA Cable 10 Mtr		1	2,100.00	2,100.00	2,100.00
25	Installation VGA Cable	Services	1	500.00	500.00	500.00
26	Core power cable	2 sqmm 3 Core Power Cable for UPS Input and Out socket in 9U Rack, and cabling in PVC Casing-Capping	1	4,000.00	4,000.00	4,000.00
27	Installation	2 sqmm 3 Core Power Cable for UPS Input and Out socket in 9U Rack, and cabling in PVC Casing-Capping	1	1,200.00	1,200.00	1,200.00
Grand Total: INR 1,45,245.00						

#### Remarks:

Terms & Conditions (SoW) for the Project

1. Electrical works, Power points, Conduiting / Raceway works are Out of Scope.
2. CS Team may have to damage Interior part for Passive works and repairing, painting, etc of the same is Out of Scope.
3. Considered Off-White color 1 inch Casing Capping for UTP Cabling from Network Rack to User Desks/Furnitures (as required), in case if existing cable route cant be used due to any reason.
4. Provision for UTP Cabling entry at User Desk side/Furniture side is out of Scope. Cable route @ furniture side has to be provided by Customer's concern Furniture vendor Or if Customer will allow us to put hole @ furniture in order to take the cables in side, CS will do the same.

#### Project Time-line:

Delivery: LAN Passive products: 10 working days

UPS: 15 Days

Installation of the this BoM: 5 Days after delivery (if no permission or any delay issue from Customer side & site conditions)

Shifting of only IT equipments from old office to new office and installation of the same (excluding Non-IT items like TV, etc): another 2 Days

Note: In case of, if execution days / shifting process days increases or any delay happens because of any

dependency from Customer side, the extra cost of INR 5,000 for 8 hours per day would be applicable.

5. If any cable/accessories, etc is required (for example: in shifting of VC equipment, if the old cables of the equipment can not be used due to damage or any reason, the cost of all those required materials would be extra, this cost can not be freezed at this moment, and will come to know at the time of execution only.

6. Payment Term : 50% Advance of Supply (along with the PO), & rest 50% immediate on Delivery.  
Service / Installation Amount : 100% on installation as per this BoM.

**Mattel Toys (India) Pvt. Ltd.**  
5th Floor, North Avenue 4,  
Maker Maxity, Bandra Kurla Complex,  
Bandra East, Mumbai

Phone 91-22-66613800

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7. All Taxes are extra as applicable

8. L1 Support for Network equipment configuration: The costing for the same is included, for the duration of day time for example (9:30AM to 6:00PM) Mon to Friday. Considered 2 days of Support in order to give the Console / Remote to the Concern Mattel IT Team, using available internet @ Customer site).

9. Co-ordination with ISP or any other third part vendor is out of Scope.

10. Customer is requested to mention/highlight the Deliverables, if something is missing or in case of any modification or in case of any other deliverables to be added in Connectivity Solutions's Scope of Work for this Project.

11. CS Team has proposed the locations of the equipments, such as: UPS, Rack, VC equipment, etc but provisioning of necessary resources as interior part of view and other necessary arrangements in order to place the equipments has to be arrange by Customer (for example: required table or slab to place VC equipments), or Electrical points, etc.

12. During Project execution: Someone from Customer side should be avialable @ Site if any On-spot decision has to be made (time to time, depends on Site condition)

13. Floor Chipping may required in order to take the cables to till User Desk (like Manager desk) or Conf. Room Table, using Conduit (in case if existing conduits are not useful) and floor repairing, cement, etc works are out of Scope.



## Terms & Conditions

**Mattel Toys (India) Pvt. Ltd.**

101, 102 North Avenue 4,

Bandra (East), Mumbai - 400051

CIN : U36940MH1986PTC040426

Phone 91-22-66613800

Fax 91-22-66613900

Warranty:	As per OEM																
Delivery:	60 Days																
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Valid until:	Jun-27-2017																
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Address of communication:	Unit No. 606, Eco Star, Vishweshwara Nagar Road, Off Aarey Road Goregaon(E) Mumbai, Maharashtra, India. Pin: 400063																
Bank Details	<table><tr><td>Name of the company:</td><td>Connectivity IT Solutions Private Ltd.</td></tr><tr><td>Registered address:</td><td>Unit No. 606, Eco Star, Vishweshwara Nagar Road, Off Aarey Road Goregaon(E) Mumbai, Maharashtra, India. Pin: 400063</td></tr><tr><td>Company registration number:</td><td>U72200KA2015PTC081982</td></tr><tr><td>Name of the bank:</td><td>ALLAHABAD BANK</td></tr><tr><td>Bank branch address:</td><td>S.V.ROAD Branch, ANDHERI(W), MUMBAI-400097</td></tr><tr><td>Account number:</td><td>50137016537</td></tr><tr><td>Account type:</td><td>CURRENT ACCOUNT</td></tr><tr><td>IFSC code:</td><td>ALLA0210217</td></tr></table>	Name of the company:	Connectivity IT Solutions Private Ltd.	Registered address:	Unit No. 606, Eco Star, Vishweshwara Nagar Road, Off Aarey Road Goregaon(E) Mumbai, Maharashtra, India. Pin: 400063	Company registration number:	U72200KA2015PTC081982	Name of the bank:	ALLAHABAD BANK	Bank branch address:	S.V.ROAD Branch, ANDHERI(W), MUMBAI-400097	Account number:	50137016537	Account type:	CURRENT ACCOUNT	IFSC code:	ALLA0210217
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IFSC code:	ALLA0210217																
Service TAX number:	AAGCC1283LSD001																
VAT /TIN number:	27191172331V																
CST Number:	27191172331C																
PAN Card Number:	AAGCC1283L																
Gst Number:	27AAGCC1283L1ZG																

### GENERAL CONDITIONS OF SALE OF GOODS

Freight:	Actual. If the delivery locations are other than Bengaluru, Delhi, Chennai, & Mumbai
Mode:	By road (by air cost as per actual if required - on request).
Packing:	Extra, in case of special packaging is required.
Insurance:	Our scope is upto delivery address given in P.O. The same will arrange & borne by you in case delivery required other than P.O. address.
Road Form:	Road Form OR stock transfer letter will be provided by you. Will revise quote in case you are unable to provide the same.
Octroi/Entry Tax:	To be paid by customer as actual.
Product manuals:	Manuals are integrated with the electronic help system or as per OEM standard.
LD Clause:	We do not accept LD unless agreed.
Cancellation Charges:	Zero % of P.O. value within first 5 days. 20% 5-15 days, no cancellation acceptable after 20 days.
Damage in Transit:	All goods are insured in transit. Buyer will inspect the goods immediately on arrival thereof and will, within 2 days from the date of arrival give the notice of any damage/loss in transit found in the goods. If the buyer fails to give such notice, goods will be deemed to be in order and no claim from the buyer will be entertained thereafter.
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Arbitration:	All disputes would be settled mutually. In case of any difference, a mutually appointed arbitrator's decision would be binding on both parties. The company's head office being in Bengaluru, it is always understood that the cause of action in all contracts shall be deemed to have arisen in Bengaluru. All disputes would therefore be settled within the jurisdiction of Bengaluru.
Our Website:	www.connectivitysolutions.in



**Mattel Toys (India) Pvt. Ltd.**

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CIN : U36940MH1986PTC040426  
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Mumbai, Maharashtra, India.  
Pin: 400063

**To: Mattel Toys India Pvt Ltd**  
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Pin: 400051

Quote No.: CS-SQ-MUM-2017-18-0424

Date: Jun-22-2017

Payment 30 Days

Terms:

Kind Attn: Mr Michael Aloysius  
Email: michael.alloysius@mattel.com  
Phone: 9819326155

From: Ruchesh Bhanushali  
Email: ruchesh@connectivitysolutions.in  
Phone: +91-9870074006

**Proposal**

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SL	Name	Description	Qty	Unit Price	Total	Gross Total
1	UPS	SRC2KUXI APC Smart-UPS RC 2000VA 230V with 2 years Warranty with 30 min backup Note - a. Pure Sine wave Out Put with 0.8 out put Power factor b. Form Factor -Rack/Tower mount (2 U Rack Space)	1	37,700.00	37,700.00	37,700.00
1.1	UPS Battery 26AH	Battery 26AH	6	3,150.00	18,900.00	18,900.00
1.2	Racks & Links	Racks & Links	1	2,900.00	2,900.00	2,900.00
1.3	Installation of UPS	SRC2KUXI APC Smart-UPS RC 2000VA 230V with 2 years Warranty with 30 min backup Note - a. Pure Sine wave Out Put with 0.8 out put Power factor b. Form Factor -Rack/Tower mount (2 U Rack Space)	1	6,000.00	6,000.00	6,000.00
Grand Total: INR						65,500.00

Remarks:





## Terms & Conditions

**Mattel Toys (India) Pvt. Ltd.**

301/1, North Avenue 4,

Indiaworld, Bandra (East), Mumbai- 400051

CIN : U36940MH1986PTC040426

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Fax 91-22-66613900

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GENERAL CONDITIONS OF SALE OF GOODS		
Freight:	Actual. If the delivery locations are other than Bengaluru, Delhi, Chennai, & Mumbai	
Mode:	By road (by air cost as per actual if required - on request).	
Packing:	Extra, in case of special packaging is required.	
Insurance:	Our scope is upto delivery address given in P.O. The same will arrange & borne by you in case delivery required other than P.O. address.	
Road Form:	Road Form OR stock transfer letter will be provided by you. Will revise quote in case you are unable to provide the same.	
Octroi/Entry Tax:	To be paid by customer as actual.	
Product manuals:	Manuals are integrated with the electronic help system or as per OEM standard.	
LD Clause:	We do not accept LD unless agreed.	
Cancellation Charges:	Zero % of P.O. value within first 5 days. 20% 5-15 days, no cancellation acceptable after 20 days.	
Damage in Transit:	All goods are insured in transit. Buyer will inspect the goods immediately on arrival thereof and will, within 2 days from the date of arrival give the notice of any damage/loss in transit found in the goods. If the buyer fails to give such notice, goods will be deemed to be in order and no claim from the buyer will be entertained thereafter.	
Late payment:	Interest @ 24% per annum will be levied if paid beyond the due date.	
Force Majeure Clause:	This offer is submitted on the understanding that the company will not be responsible for delay or failure to execute orders if such delay or failure is due to causes unforeseen (export hold) or beyond the control of the company such as strikes, riots or civil commotion, fire, floods, damage or accident to machinery, non-availability or raw materials/components, non-availability of transport facilities and such other causes beyond the company's control.	
Arbitration:	All disputes would be settled mutually. In case of any difference, a mutually appointed arbitrator's decision would be binding on both parties. The company's head office being in Bengaluru, it is always understood that the cause of action in all contracts shall be deemed to have arisen in Bengaluru. All disputes would therefore be settled within the jurisdiction of Bengaluru.	
Our Website:	www.connectivitysolutions.in	