

Torm Shipping :- Solution Document & Proposal

Vikas Shah <vsh@torm.com>

Wed, Dec 20, 2017 at 5:19 AM

To: Vicky Dave <vicky@connectivitysolutions.in>

Cc: Venkat Rajan <venkat@connectivitysolutions.in>, Sambhram Nayak <sambhram@connectivitysolutions.in>,

Patrick Mathias <patrick@connectivitysolutions.in>, Manjunatha C <manju@connectivitysolutions.in>,

DeepthiShree <deepthi@connectivitysolutions.in>, Yeshwant Rajbhar <YRA@torm.com>, Bo Hjorth Jensen

<BHJ@torm.com>

Hi Vicky,

Our payment terms is nett 45 days from the invoice date.

Kind regards,

// Sending via mobile, please excuse any typos //

Vikas Shah

Head of Group IT Infrastructure & Operations

TORM Shipping India Pvt. Ltd., 2nd Floor, Leela Business Park, Andheri-Kurla Road, Andheri (E) Mumbai 400059

Phone: [+91 22 6640 7297](tel:+912266407297) | Mobile: [+91 98 1933 8006](tel:+919819338006) | vsh@torm.com | www.torm.com

[T](#) [C](#) [O](#) [N](#) [T](#) [A](#) [M](#) [P](#)

On 19-Dec-2017, at 10:36 PM, Vicky Dave <vicky@connectivitysolutions.in> wrote:

CAUTION: This email is originated from outside of the organization.

Do not click links or open attachments unless you recognize the sender and know the content is safe.

Dear Vikas Sir,

Greetings from Team Connectivity Solutions !!!

We thank you for giving us an opportunity and choosing us as a Solution Partner.

Thanks for the Valuable order.

We request you to please find below brief on the bill of material and terms of the quote approved by you.

SL	P/N Number	Description	Q'ty	Unit Cost	Total
1.0	ASA5508-K9	ASA 5508-X with FirePOWER services, 8GE, AC, 3DES/AES	1	76,104.10	76,104.10
1.0.1	CON-SNTP-ASA5508K	SNTC-24X7X4 ASA 5508-X with Fire (36 Months)	1	1,37,029.86	1,37,029.86
2.0	L-ASA5508-TAMC=	Cisco ASA5508 FirePOWER IPS, AMP and URL Licenses	1	0.00	0.00
2.0.1	L-ASA5508-TAMC-3Y	Cisco ASA5508 FirePOWER IPS, AMP and URL 3YR Subs (36 Months)	1	49,876.24	49,876.24

3.0	FS-VMW-10-SW-K9	Cisco Firepower Management Center, (VMWare) for 10 devices	1	71,760.00	71,760.00
3.0.1	CON-ECMUVMWSW10	SWSS UPGRADES Cisco Firepower Management Center, (VMWare) fo	1	43,166.40	43,166.40
4.0	L-ASA5516-TAMC=	Cisco ASA5516 FirePOWER IPS, AMP and URL Licenses	1	0.00	0.00
4.0.1	L-ASA5516-TAMC-3Y	Cisco ASA5516 FirePOWER IPS, AMP and URL 3YR Subs (36 Months)	1	83,192.36	83,192.36
5.0	CS-Service	One Time Installation & Implementation Charges ASA with Firepower Services .	1	1,90,000.00	1,90,000.00
6.0	CS-Service	AMC for Firewalls other then the CS Supplied For 6 Months	6	10,000.00	60,000.00
Grand Total in INR (Taxes Extra)					7,11,128.96

Terms :-

1:- Delivery will be 45 Days.

2:- Taxes Extra.

3:- Payment Terms 50 advance on Hardware , Support Pack & Licenses & rest against delivery of material.

Payment of Firepower implementation will be 50% advance & rest against complete sing-
of and handover.

AMC period will start after the handover.

We are processing your order as per above mentioned bill of material and Terms.

Request you to please approve the same with your go ahead.

Assuring of best services at all times.

Best Regards,

Vicky Dave

Account Manager - Sales

Mobile: +91 98200 76603

vicky@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Singapore |

<image003.jpg>

On Tue, Dec 19, 2017 at 6:03 PM, Vikas Shah <vsh@torm.com> wrote:

Hi Vicky,

We are happy to inform you that we have accepted your offer for India location (Delhi + Mumbai) for Firewall boxes and installation and boxes to be procured as per the quote attached.

Kind regards,

Vikas Shah

Head of Group IT Infrastructure & Operations

TORM Shipping India Pvt. Ltd., 2nd Floor, Leela Business Park, Andheri-Kurla Road, Andheri (E)
Mumbai 400059

Phone: +91 22 6640 7297 | Mobile: +91 98 1933 8006 | vsh@torm.com | www.torm.com

<image001.jpg> <image002.jpg>

From: Vicky Dave [mailto:vicky@connectivitysolutions.in]

Sent: 18 December 2017 15:16

To: Vikas Shah <vsh@torm.com>; Yeshwant Rajbhar <YRA@torm.com>

Cc: Venkat Rajan <venkat@connectivitysolutions.in>; Sambhram Nayak <sambhram@connectivitysolutions.in>; Patrick Mathias <patrick@connectivitysolutions.in>; Manjunatha C <manju@connectivitysolutions.in>; Deepthishree <deepthi@connectivitysolutions.in>

Subject: [EXTERNAL] Re: Torm Shipping :- Solution Document & Proposal

CAUTION : This email is originated from outside of the organization.
Do not click links or open attachments unless you recognize the sender and
know the content is safe.

Dear Vikas Sir

Greetings from Team Connectivity Solutions !!!!

We thank you for considering us as a solution partner.

Kindly find attached proposal of ASA with taxation.

We look forward to your valuable purchase order and start long-term
business relationship.

Assuring of best services at all times.

Best Regards,

Vicky Dave