

Proposal For SentinelOne Ranger AD Protect at Axis Bank

Submitted by
Connectivity IT Solutions Private Limited

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Document Version Control

Version	Date	Author	Reviewed by	Nature of changes
1.8	16 th January 2024	Ruchesh Bhanushali	Venkat Rajan	Revised Commercials with increased user quantity

Commercial Proposal:

Annual/Yearly subscription & OEM support with one time implementation and sustenance services					
First Year					
PRODUCT CODE	DESCRIPTION	QUANTITY	TERM (MONTHS)	ANNUAL UNIT PRICE	AMOUNT
PF-PLT-FF-T1-I	Singularity Platform. Access to the Singularity Platform, includes initial SDL Ingest	1	12	₹ 0.00	₹ 0.00
SP-RADP-US-T9-I	Singularity Ranger AD Protect (Per User). Cloud-based, real-time Active Directory and Azure AD attack surface monitoring and reduction	1,63,000	12	₹ 85.89	₹ 1,40,00,070.00
	further supplemented with domain controller-based Identity Threat Detection and Response.				
PS-GO-ND—I	Guided Onboarding (Per Endpoint). 90 Days, Remote Deployment Assistance, Initial Threat Triaging, Ongoing Configuration Review and Health Checks, Designated Customer Success Engineer	1,05,000	3	₹ 0.00	₹ 0.00
Quoted Products Total without TAX-GST					₹ 1,40,00,070.00
One time implementation & Support	Partner Services	1	12	11,99,930.00	11,99,930.00
Total without TAX-GST					1,52,00,000.00

Second Year					
PRODUCT CODE	DESCRIPTION	QUANTITY	TERM (MONTHS)	ANNUAL UNIT PRICE	AMOUNT
PF-PLT-FF-T1-I	Singularity Platform. Access to the Singularity Platform, includes initial SDL Ingest	1	12	₹ 0.00	₹ 0.00
SP-RADP-US-T9-I	Singularity Ranger AD Protect (Per User). Cloud-based, real-time Active Directory and Azure AD attack surface monitoring and reduction	1,63,000	12	₹ 91.90	₹ 1,49,79,700.00
	further supplemented with domain controller-based Identity Threat Detection and Response.				
Quoted Products Total without TAX-GST					₹ 1,49,79,700.00
Partner Services	Sustenance Support	1	12	10,00,300.00	10,00,300.00
Total without TAX-GST					1,59,80,000.00

Third Year					
PRODUCT CODE	DESCRIPTION	QUANTITY	TERM (MONTHS)	ANNUAL UNIT PRICE	AMOUNT
PF-PLT-FF-T1-I	Singularity Platform. Access to the Singularity Platform, includes initial SDL Ingest	1	12	₹ 0.00	₹ 0.00
SP-RADP-US-T9-I	Singularity Ranger AD Protect (Per User). Cloud-based, real-time Active Directory and Azure AD attack surface monitoring and reduction	1,63,000	12	₹ 100.17	₹ 1,63,27,710.00
	further supplemented with domain controller-based Identity Threat Detection and Response.				
Quoted Products Total without TAX-GST					₹ 1,63,27,710.00
Partner Services	Sustenance Support	1	12	11,00,490.00	11,00,490.00
Total without TAX-GST					1,74,28,200.00

Please Note:

- The above prices are exclusive of TAX-GST and the same will be extra as per actuals
- The Implementation scope is shared separately
- The prices are valid till 20th January 2024
- Order will be non-cancellable.
- Professional Services from OEM are added for 3 Months and for first year only.
- Partner Sustenance Support is 8X5XNBD remote support
- The prices for 2nd Year and 3rd Year will increase basis on the increment in USD(\$) rates

Payment Term:

- SentinelOne: 100% of Product / subscription within 30days from the date of invoice and subscription/license activation
- Implementation & partner sustenance: 50% of implementation cost along with the product/subscription invoice and balance 50% post sign-off/implementation
- Sustenance support cost for 2nd year and 3rd year: 100% within 30days from the date of invoice at the beginning of the year