

Proposal For SentinelOne Ranger AD Protect at Axis Bank

Submitted by

Connectivity IT Solutions Private Limited

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Document Version Control

Version	Date	Author	Reviewed by	Nature of changes
1.8	16 th January 2024	Ruchesh Bhanushali	Venkat Rajan	Revised Commercials with increased user quantity

Proposal for SentinelOne Ranger AD Protect

Commercial Proposal:

Annual/Yearly subscription & OEM support with one time implementation and sustenance services					
First Year					
PRODUCT CODE	DESCRIPTION	QUANTITY	TERM (MONTHS)	ANNUAL UNIT PRICE	AMOUNT
PF-PLT-FF-T1-I	Singularity Platform. Access to the Singularity Platform, includes initial SDL Ingest	1	12	₹ 0.00	₹ 0.00
SP-RADP-US-T9-I	Singularity Ranger AD Protect (Per User). Cloud-based, real-time Active Directory and Azure AD attack surface monitoring and reduction	1,63,000	12	₹ 85.89	₹ 1,40,00,070.00
	Further supplemented with domain controller-based Identity Threat Detection and Response.				
PS-GO-ND—I	Guided Onboarding (Per Endpoint). 90 Days, Remote Deployment Assistance, Initial Threat Triaging, Ongoing Configuration Review and Health Checks, Designated Customer Success Engineer	1,05,000	3	₹ 0.00	₹ 0.00
Quoted Products Total without TAX-GST					₹ 1,40,00,070.00
One time implementation & Support	Partner Services	1	12	11,99,930.00	11,99,930.00
Total without TAX-GST					1,52,00,000.00

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Second Year					
PRODUCT CODE	DESCRIPTION	QUANTITY	TERM (MONTHS)	ANNUAL UNIT PRICE	AMOUNT
PF-PLT-FF-T1-I	Singularity Platform. Access to the Singularity Platform, includes initial SDL Ingest	1	12	₹ 0.00	₹ 0.00
SP-RADP-US-T9-I	Singularity Ranger AD Protect (Per User). Cloud-based, real-time Active Directory and Azure AD attack surface monitoring and reduction	1,63,000	12	₹ 91.90	₹ 1,49,79,700.00
	Further supplemented with domain controller-based Identity Threat Detection and Response.				
Quoted Products Total without TAX-GST					₹ 1,49,79,700.00
Partner Services	Sustenance Support	1	12	10,00,300.00	10,00,300.00
Total without TAX-GST					1,59,80,000.00

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Third Year					
PRODUCT CODE	DESCRIPTION	QUANTITY	TERM (MONTHS)	ANNUAL UNIT PRICE	AMOUNT
PF-PLT-FF-T1-I	Singularity Platform. Access to the Singularity Platform, includes initial SDL Ingest	1	12	₹ 0.00	₹ 0.00
SP-RADP-US-T9-I	Singularity Ranger AD Protect (Per User). Cloud-based, real-time Active Directory and Azure AD attack surface monitoring and reduction	1,63,000	12	₹ 100.17	₹ 1,63,27,710.00
	Further supplemented with domain controller-based Identity Threat Detection and Response.				
Quoted Products Total without TAX-GST					₹ 1,63,27,710.00
Partner Services	Sustenance Support	1	12	11,00,490.00	11,00,490.00
Total without TAX-GST					1,74,28,200.00

Please Note:

- The above prices are exclusive of TAX-GST and the same will be extra as per actuals
- The Implementation scope is shared separately
- The prices are valid till 20th January 2024
- Order will be non-cancellable.
- Professional Services from OEM are added for 3 Months and for first year only.
- Partner Sustenance Support is 8X5XNBD remote support
- The prices for 2nd Year and 3rd Year will increase basis on the increment in USD(\$) rates

Payment Term:

- SentinelOne: 100% of Product / subscription within 30days from the date of invoice and subscription/license activation
- Implementation & partner sustenance: 50% of implementation cost along with the product/subscription invoice and balance 50% post sign-off/implementation
- Sustenance support cost for 2nd year and 3rd year: 100% within 30days from the date of invoice at the beginning of the year