



ZF India Private Limited

Connectivity IT Solutions Private Limited
10th Main 31st Cross, #1877,
Banashankari 2nd stage
Bangalore
Bangalore, 560070
India

P.A.N: AAGCC1283L
GST No.: 29AAGCC1283L1ZC
State Name: Karnataka (29)

Department: ITC - Information Technology
Contact: Nandini Velivelli
Phone:
E-Mail: nandini.velivelli.jss@zf.com
Our ZF Partner No.: 100823
ZF Partner No.:
Customer No.: V02675
External Doc. No.:
Document Date: 17-02-20
Reference No.: PO19244

Purchase Order PO19244 / 1

Date 12-02-20 Page 1

Item / GL No.	HSN/SAC	Description	Qty. UOM	Unit Cost	GST %	Total
139020	998316	Cisco Smartnet Services AMC services as per attached Annexures	1 Year	33,48,622.7 0		33,48,622.70
Total INR						33,48,622.70
						IGST
						CGST
						SGST
						Grand Total INR 33,48,622.70

Payment Terms: Net 60 days Payment Method: Bank transfer (RTGS OR NEFT)

- 1) This will be a Zero rated (No customs duty and GST) supply to SEZ Unit. Supplier Invoice should mandatorily specify valid Letter of Undertaking (LUT) Number and LUT Date for Zero rated supplies".
- 2) Your proposal ref. no - CS-SQ-BLR-2019-20-001842
- 3) Please share the proforma Invoice /Commercial Invoice with HDR.LOGISTICS@ZF.COM
- 4) All Payments by ZF to the supplier under the order shall be made subject to deduction of all applicable taxes for the time
- 5) Delivery : 1 week from the date PO issue.
- 6) Support : Cisco Smart net 1 year.
- 7) Please Refer to annexure - I attached for part No's , Sl.No's , Tenure and Unit Cost.
- 8) SLA : As per annexure - II
- 9) Please ensure that all cisco devices are covered under Cisco smartnet services portal
- 10) devices which are out of service /expired to be regularized immediately without any additional cost to us

Ship-to Address

ZF India Private Limited
ZF India Technology Center
Survey No. 115/Part. IT SEZ
Aster Building, Nanakramguda,
Serilingampally Mandal, Hyderabad
Rangareddy District, Hyderabad, 500032
India

Prepared By:

Authorised By:

Company Information GST No: 38AACZ3052C1Z0 P.A.N: AAACZ3052C CIN: U74999PN2007FTC130569	Bank: Deutsche Bank, Pune Account No: 6000103001 IFSC Code: DEUT0537PUN SWIFT Code: DEUTINBPUN	Registered Office ZF India Private Limited B-38, MIDC Chakan Ind Area Phase II, Vill. Vasuli, Khed Pune 411040	ZF India Private Limited Survey No. 115/Part. IT SEZ Aster Building, Nanakramguda, Rangareddy District, Hyderabad 500032 Telangana (38) India
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Annexure I - PO no. 19244

Product Number	Product Description	PAK/Serial Number	Instance Number	SKU	Start Date	End Date	Qty	Unit Price
ISR4331/K9	Cisco ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB)	FDO2038A05Y	1839744928	CON-SNTP-ISR4331K	01-04-2020	31-03-2021	1	₹ 27,255.44
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051S1GD	5079006965	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006965	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051V1UE	5079006972	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006972	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2050B1RR	5079006974	CON-SNT-2948FPSL	10-02-2020	31-03-2021	1	₹ 19,785.55
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006974	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051S1ES	5079006975	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006975	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051S1EW	5079006979	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006979	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2050B1Q2	5079006980	CON-SNT-2948FPSL	10-02-2020	31-03-2021	1	₹ 19,785.55
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006980	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051V1US	5079006982	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006982	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2050B1PY	5079006984	CON-SNT-2948FPSL	10-02-2020	31-03-2021	1	₹ 19,785.55

Annexure I - PO no. 19244

Product Number	Product Description	PAK/Serial Number	Instance Number	SKU	Start Date	End Date	Qty	Unit Price
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006984	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051S1FE	5079006985	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006985	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2050B1PT	5079006987	CON-SNT-2948FPSL	10-02-2020	31-03-2021	1	₹ 19,785.55
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006987	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051S1FL	5079006988	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006988	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2050B1RQ	5079006990	CON-SNT-2948FPSL	10-02-2020	31-03-2021	1	₹ 19,785.55
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006990	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051S1FA	5079006991	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006991	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2050B1PK	5079006993	CON-SNT-2948FPSL	10-02-2020	31-03-2021	1	₹ 19,785.55
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006993	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051V1UH	5079006994	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006994	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2050B1PR	5079006996	CON-SNT-2948FPSL	10-02-2020	31-03-2021	1	₹ 19,785.55

Annexure I - PO no. 19244

Product Number	Product Description	PAK/Serial Number	Instance Number	SKU	Start Date	End Date	Qty	Unit Price
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006996	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051S1FK	5079006997	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006997	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2050B1RT	5079006999	CON-SNT-2948FPSL	10-02-2020	31-03-2021	1	₹ 19,785.55
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079006999	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051V1UT	5079007000	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079007000	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051V1U9	5079007003	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079007003	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051S1GV	5079007005	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079007005	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051S1F9	5079007008	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079007008	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051S1FY	5079007011	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079007011	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051S1FV	5079007012	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40

Annexure I - PO no. 19244

Product Number	Product Description	PAK/Serial Number	Instance Number	SKU	Start Date	End Date	Qty	Unit Price
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079007012	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051V1U7	5079007015	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079007015	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051S1FC	5079007018	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079007018	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051S1F1	5079007019	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079007019	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2051S1F7	5079007022	CON-SNT-2948FPDL	10-02-2020	31-03-2021	1	₹ 24,028.40
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5079007022	CON-ECMU-C1FPC292	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-24TS-L	Catalyst 2960-X 24 GigE, 4 x 1G SFP, LAN Base	FCW2049A2S0	5079007108	CON-SNT-29X24TSL	10-02-2020	31-03-2021	1	₹ 7,199.10
C1FPCAT29001K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 8/24 Port		5079007108	CON-ECMU-C1FPC291	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-C2960X-24TS-L	Catalyst 2960-X 24 GigE, 4 x 1G SFP, LAN Base	FCW2047B1P7	5079007113	CON-SNT-29X24TSL	10-02-2020	31-03-2021	1	₹ 7,199.10
C1FPCAT29001K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 8/24 Port		5079007113	CON-ECMU-C1FPC291	10-02-2020	31-03-2021	1	₹ 1,196.34
C1-N7706-B26S2E-R	Cisco ONE N7706 Bundle (Chassis,2xSUP2E,6xFAB2),NoPowSup	FXS2042Q2Q1	5079772929	CON-SNT-N126S2ER	13-02-2020	31-03-2021	1	₹ 4,34,970.33
C1A2PNEX77001K9	Cisco ONE Advanced Perpetual Nexus 7700 6 Slot and Higher		5079772929	CON-ECMU-CA2PX771	13-02-2020	31-03-2021	1	₹ 2,07,825.38
C1F2PNEX77001K9	Cisco ONE Foundation Perpetual 7700 6 Slot and Higher		5079772929	CON-ECMU-CF2PX771	13-02-2020	31-03-2021	1	₹ 2,96,893.57
C1-N7706-B26S2E-R	Cisco ONE N7706 Bundle (Chassis,2xSUP2E,6xFAB2),NoPowSup	FXS2046Q26K	5079772938	CON-SNT-N126S2ER	13-02-2020	31-03-2021	1	₹ 4,34,970.33

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Product Number	Product Description	PAK/Serial Number	Instance Number	SKU	Start Date	End Date	Qty	Unit Price
C1A2PNEX77001K9	Cisco ONE Advanced Perpetual Nexus 7700 6 Slot and Higher		5079772938	CON-ECMU-CA2PX771	13-02-2020	31-03-2021	1	₹ 2,07,825.38
C1F2PNEX77001K9	Cisco ONE Foundation Perpetual 7700 6 Slot and Higher		5079772938	CON-ECMU-CF2PX771	13-02-2020	31-03-2021	1	₹ 2,96,893.57
N2348UPQ-BA-BUN	Port Side Intake, airflow pack: N2K-C2348UPQ, 2AC PS, 3Fan	FOC2051R0BM	5080503868	CON-SNT-2348PQBA	16-02-2020	31-03-2021	1	₹ 14,095.98
N2348UPQ-BA-BUN	Port Side Intake, airflow pack: N2K-C2348UPQ, 2AC PS, 3Fan	FOC2051R0A1	5080503875	CON-SNT-2348PQBA	16-02-2020	31-03-2021	1	₹ 14,095.98
N2348TQ-FA-BUN	Standard airflow pack: N2K-C2348TQ, 2AC PS, 3 Fan	FOC2053R175	5080503903	CON-SNT-2348TQFA	16-02-2020	31-03-2021	1	₹ 20,486.03
N2348TQ-FA-BUN	Standard airflow pack: N2K-C2348TQ, 2AC PS, 3 Fan	FOC2053R1EG	5080503908	CON-SNT-2348TQFA	16-02-2020	31-03-2021	1	₹ 20,486.03
N2348TQ-FA-BUN	Standard airflow pack: N2K-C2348TQ, 2AC PS, 3 Fan	FOC2053R176	5080503913	CON-SNT-2348TQFA	16-02-2020	31-03-2021	1	₹ 20,486.03
N2348TQ-FA-BUN	Standard airflow pack: N2K-C2348TQ, 2AC PS, 3 Fan	FOC2053R18B	5080503918	CON-SNT-2348TQFA	16-02-2020	31-03-2021	1	₹ 20,486.03
N2348TQ-FA-BUN	Standard airflow pack: N2K-C2348TQ, 2AC PS, 3 Fan	FOC2053R17D	5080503920	CON-SNT-2348TQFA	16-02-2020	31-03-2021	1	₹ 20,486.03
N2348TQ-FA-BUN	Standard airflow pack: N2K-C2348TQ, 2AC PS, 3 Fan	FOC2053R18T	5080503926	CON-SNT-2348TQFA	16-02-2020	31-03-2021	1	₹ 20,486.03
N2348TQ-FA-BUN	Standard airflow pack: N2K-C2348TQ, 2AC PS, 3 Fan	FOC2053R181	5080503931	CON-SNT-2348TQFA	16-02-2020	31-03-2021	1	₹ 20,486.03
N2348TQ-FA-BUN	Standard airflow pack: N2K-C2348TQ, 2AC PS, 3 Fan	FOC2053R178	5080503934	CON-SNT-2348TQFA	16-02-2020	31-03-2021	1	₹ 20,486.03
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117V1XQ	5117025505	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117025505	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117S1QD	5117025522	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117025522	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117S1Q8	5117025529	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117025529	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117S1R0	5117025542	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117025542	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88

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Product Number	Product Description	PAK/Serial Number	Instance Number	SKU	Start Date	End Date	Qty	Unit Price
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117S1M1	5117025547	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117025547	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117S1M6	5117025556	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117025556	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117V1XM	5117025562	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117025562	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117S1Q7	5117025572	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117025572	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117S1R6	5117025576	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117025576	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117V1Q8	5117025584	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117025584	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117V1XL	5117025595	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117025595	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117V1X8	5117025598	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002K9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117025598	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88

Annexure I - PO no. 19244

Product Number	Product Description	PAK/Serial Number	Instance Number	SKU	Start Date	End Date	Qty	Unit Price
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117V1XG	5117025605	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port Base		5117025605	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117S1R1	5117025613	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port Base		5117025613	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117S1QC	5117025619	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port Base		5117025619	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117S1M5	5117025625	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port Base		5117025625	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117S1R8	5117025633	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port Base		5117025633	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117V1RS	5117025641	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port Base		5117025641	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117V1Q9	5117025646	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port Base		5117025646	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC2117V1XU	5117025653	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port Base		5117025653	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88

Annexure I - PO no. 19244

Product Number	Product Description	PAK/Serial Number	Instance Number	SKU	Start Date	End Date	Qty	Unit Price
C1-C2960X-48FD-L	Catalyst 2960-X 48 GigE PoE 740W, 2 x 10G SFP+, LAN Base	FOC211751R3	5117025660	CON-SNT-2948FPDL	15-06-2020	31-03-2021	1	₹ 16,790.88
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117025660	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FFS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2117B066	5117026210	CON-SNT-2948FPSL	15-06-2020	31-03-2021	1	₹ 13,826.10
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117026210	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FFS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2116B6MD	5117026220	CON-SNT-2948FPSL	15-06-2020	31-03-2021	1	₹ 835.88
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117026220	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FFS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2117B003	5117026229	CON-SNT-2948FPSL	15-06-2020	31-03-2021	1	₹ 835.88
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117026229	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FFS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2116B6MG	5117026232	CON-SNT-2948FPSL	15-06-2020	31-03-2021	1	₹ 13,826.10
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117026232	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FFS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2117B00U	5117026240	CON-SNT-2948FPSL	15-06-2020	31-03-2021	1	₹ 13,826.10
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117026240	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FFS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2117B03A	5117026247	CON-SNT-2948FPSL	15-06-2020	31-03-2021	1	₹ 13,826.10
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117026247	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FFS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base	FCW2117B00K	5117026256	CON-SNT-2948FPSL	15-06-2020	31-03-2021	1	₹ 13,826.10
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117026256	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88

Annexure I - PO no. 19244

Product Number	Product Description	PAK/Serial Number	Instance Number	SKU	Start Date	End Date	Qty	Unit Price
C1-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base FCW2117B00L		5117026261.	CON-SNT-2948FPSL	15-06-2020	31-03-2021	1	₹ 13,826.10
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117026261	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base FCW2117B04R		5117026267	CON-SNT-2948FPSL	15-06-2020	31-03-2021	1	₹ 13,826.10
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117026267	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base FCW2117B004		5117026270	CON-SNT-2948FPSL	15-06-2020	31-03-2021	1	₹ 13,826.10
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117026270	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base FCW2117B00E		5117026275	CON-SNT-2948FPSL	15-06-2020	31-03-2021	1	₹ 13,826.10
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117026275	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base FCW2116B6PN		5117026277	CON-SNT-2948FPSL	15-06-2020	31-03-2021	1	₹ 13,826.10
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117026277	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
C1-C2960X-48FPS-L	Catalyst 2960-X 48 GigE PoE 740W, 4 x 1G SFP, LAN Base FCW2117B054		5117026284	CON-SNT-2948FPSL	15-06-2020	31-03-2021	1	₹ 13,826.10
C1FPCAT29002k9	Cisco ONE Foundation Lite Perpetual - Cat 2900 48 Port		5117026284	CON-ECMU-C1FPC292	15-06-2020	31-03-2021	1	₹ 835.88
Gross Total								₹ 33,48,622.73



Cisco Smart Net Total Care Service

Overview

With so much depending on your network, even a routine issue can have a major effect on your customers, your employees, and your business profitability. Cisco® Services provides the support you need from first purchase of your Cisco products with our foundational services through technology refresh and beyond with our high-value services.

Your IT infrastructure is the lifeline that connects your business to customers and suppliers. Business success requires maintaining high service levels for your network while reducing costs and expanding your network as your business grows. Cisco Smart Net Total Care® (SmartNet®) and our other foundational services can help you meet these objectives.

Manage Risks to Business Continuity

Cisco Smart Net Total Care helps reduce downtime with fast, expert technical support and flexible hardware coverage provided by the Cisco Technical Assistance Center (TAC). It also offers integrated smart capabilities, providing current information about your installed base, contracts, and security alerts to enhance the efficiency of your support workflows.

- **Resolve problems faster** by identifying issues quickly and streamlining your incident management processes to improve IT service levels.
- **Reduce risk** by having access to Cisco technical experts and smart tools that improve visibility into the state of your IT infrastructure 24 hours a day, 365 days a year.
- **Increase operational efficiency** through proactive management tools and automated processes which make network administrators and managers more productive.

What's Included

- Award-winning technical support from the Cisco TAC
- Advance hardware replacement, in as little as two hours
- Operating System (OS) software updates
- Access to online resources
- Entitlement to Cisco installed base insights through smart capabilities

Cisco services provide choices for all types of companies, from basic service for commercial-grade products with Support Essentials to round-the-clock assistance for all your Cisco devices with Smart Net Total Care.

The TAC is staffed by Cisco experts and is accessible 24 hours a day, 365 days a year. Technical service available through the TAC is backed by advance hardware replacement with fast response times, including onsite support options, and access to the latest OS software for your licensed feature set. Online self-help tools include our extensive knowledge library, software downloads, and support tools designed to help you resolve network issues quickly, often without opening a case.

Smart-Entitled Capabilities

All support customers are entitled to smart capabilities¹, including access to the portal and the collector software. Smart capabilities are delivered through the Cisco Services Connection portal, providing actionable information and automation to support your Cisco products. Customizable screens show you up-to-date information about the service coverage, product lifecycles, and security and product alerts that apply to your network.

The collector automatically gathers device support information for Cisco products, including serial numbers, installed cards and modules, product IDs, and more. This saves time and provides a more current view compared with manual efforts. The collector can also identify hardware or software versions and configuration files for your Cisco network devices.

The portal also provides interactive workflows that simplify support management processes. Altogether, the foundational technical services and smart capabilities work to provide the visibility and insight you need to improve the efficiency of your support operations, resolve problems more quickly, and mitigate risk.

Outcome Benefits

Table 1. Outcome Benefits

		Risk Mitigation	Operational Efficiency	Faster Problem Resolution
	Technical Service and Incident Management <ul style="list-style-type: none">Fast expert technical support from Cisco TACAdvance hardware replacementAutomated streamlined processes for incident management	●	●	●
	Security and Product Alerts <ul style="list-style-type: none">Actionable security alertsRelevant product notices (Hardware and software)Service availability alerts (Hardware and software)	●	●	
	Service Coverage Management <ul style="list-style-type: none">Covered/uncovered, right coverageRenewal preparation and planningBudget Planning	●	●	
	Product Lifecycle Management <ul style="list-style-type: none">Up-to-date installed base informationEoS/EoL, software version inconsistenciesAutomation to reduce cost and risk of manual processes	●	●	

Technical Service and Incident Management - Get the support you need when and how you need it

When a network problem affects business-critical systems, it requires fast response and a deep understanding of the technology to resolve the incident quickly. Smart Net Total Care offers award-winning technical support from the TAC combined with advance hardware replacement, onsite support options, online tools, and self-help support for device-level support to help you reduce the risk of business interruptions caused by network issues. These capabilities help ensure that you get rapid response and can quickly identify your devices and their service coverage information in order to streamline your interaction with TAC support representatives.

Security and Product Alerts - Know the security and product alerts that affect your network

Staying current with Cisco alerts regarding security recommendations, hardware updates, and software releases can be challenging. Smart capabilities help preempt network disruption by allowing you to identify and manage relevant alerts for your devices. They proactively identify which devices are affected by Cisco published product alerts and security advisories and enable you to document alert-related activity.

Alert information is available for hardware, software and security alerts, and field notices. An alert management workflow allows you to assign status information to alerts. It then filters future alerts so that you receive only those that still require your attention. If you close an alert, or change its status to "action taken", you will not be distracted by that alert in the future. Alert status information also makes it easy for supervisors to monitor your team's progress toward desired goals as they work on reviewing alerts and performing the required actions.

Service Coverage Management - Identify what's covered and what's not

Without good visibility into your installed base and service contract status, there is a risk that an uncovered device will have an outage, and then you will be scrambling to find a solution while your network is compromised. The portal reports help ensure that your business-critical assets have the necessary service coverage to meet business needs and comply with corporate policies.

The portal provides automated installed base and contract management functionality to assist you in determining the proper coverage for your Cisco devices. Whereas manual methods of tracking service coverage for large or complex networks can be time consuming and prone to error, SmartNet uses automation to save time and reduce risk. Regular data collection and flexible reporting capabilities help you manage your Cisco installed base and service contracts, identifying and tracking what is new, what's changed, what's covered, and what's not.

Product Lifecycle Management - Obtain the information to plan for product replacements and upgrades)

Using up-to-date data from the portal can provide dramatic efficiencies over maintaining labor-intensive spreadsheets while also reducing the risk of errors. The portal reports can help you maintain a current view of your Cisco installed base, including device and configuration details such as serial number, product ID, Cisco IOS® software version, installed memory and firmware, IP address, hostname, and more. Up-to-date records about coverage also simplifies your renewal and budget planning processes. SmartNet enables you to quickly identify service contracts that will be expiring at various intervals so that you can plan for renewals and identify budget requirements.



By providing enhanced visibility into your installed base, you can:

- Quickly identify Cisco products that are reaching end of life, end of sale, or end of support
- Easily see what has been moved, added, or changed in your network
- Verify that your Cisco hardware is running current, consistent, and supported software versions
- Mitigate risk and plan for upgrades for equipment that is no longer supported

Your Technical Service Options

No matter the size of your business, you are dependent on your network applications and vulnerable to the lost revenue that can result from a network outage. But you also cannot afford to commit to a service program that doesn't meet your particular business needs. Cisco services provides a range of options for you to choose from for accessing our award-winning technical assistance center. You can choose from a basic level of 8x5 callback within one business day for non-critical issues with Support Essentials to around the clock direct phone access 7x24x365 to our TAC engineers. It's up to you to choose the option that is right for your network and your situation.

You have the same type of flexibility with advance hardware replacement. If you need fast replacement in as little as two hours for your most critical network segments, that's available. If next business day replacement for devices is acceptable, that is an option too.

Table 2. Advance Hardware Replacement Service Levels

Service Level	Description
Support Essentials 8x5xNext Business Day	Next-business-day delivery, local business hours based on depot time, 5 days a week
Smart Net Total Care 24x7x2	2-hour response, 24 hours a day, 7 days per week, including holidays
Smart Net Total Care 24x7x4	4-hour response, 24 hours a day, 7 days a week, including holidays
Smart Net Total Care 8x5x4	4-hour response, local business hours based on depot time, 5 days a week
Smart Net Total Care 8x5xNext Calendar Day	Next-calendar-day delivery, local business hours based on depot time, 5 days a week
Smart Net Total Care 8x5xNext Business Day	Next-business-day delivery, local business hours based on depot time, 5 days a week
Smart Net Total Care without RMA	Software and installation-focused TAC support only, no RMA or other TAC support

If you want support services in person at your location, Cisco offers Onsite options for many of our service levels.

Table 3. Onsite Support Service Levels

Service Level	Description
Smart Net Total Care Onsite 24x7x2	2-hour response, 24 hours a day, 7 days per week, including holidays
Smart Net Total Care Onsite 24x7x4	4-hour response, 24 hours a day, 7 days a week, including holidays
Smart Net Total Care Onsite 8x5x4	Based on depot time 4-hour response, 9 a.m. to 5 p.m., if the request is received before 1 p.m., the service (including parts, labor, and materials) will be provided the same day. For requests received after 1 p.m., the service will be provided the following business day
Smart Net Total Care Onsite 8x5xNext Calendar Day	Based on depot time Next calendar day, 9 a.m. to 5 p.m., if the request is received before 3 p.m., the service (including parts, labor, and materials) will be provided the next business day After 3 p.m., the service (including parts, labor, and materials) will be provided the following business day
Smart Net Total Care Onsite 8x5xNext Business Day	Based on depot time Next business day, 9 a.m. to 5 p.m., if the request is received before 3 p.m., the service (including parts, labor, and materials) will be provided the next business day After 3 p.m., the service (including parts, labor, and materials) will be provided the following business day

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When you're ready to upgrade your network devices

Operating your business with unsupported products poses risks to your business. An unsupported failed product can negatively impact business continuity, revenue, and compliance. When you want to update your network devices or migrate to new hardware, Cisco Migration Support Services can provide coverage for your hardware that reaches end-of-life during your technology migration.

Migration Support Services extend support for Cisco products that are no longer supported and past Last Day of Support (LDoS). They help you mitigate the risk of operating with unsupported, aging technologies while you plan and implement your upgrade projects. Migration Support Services provide a support solution that extends across your migration plan, and they are a lifeline when you cannot complete migration by LDoS. You can depend on continued support, so you can focus on your business goals and objectives. [Learn More](#).

Related Services to Extend the Value of Your Cisco Products

Cisco can offer you more high value and personalized services when you need them. You should consider:

- **Software Support – Basic, Enhanced and Premium**

Cisco Software Support offers comprehensive coverage - from foundational support to Enhanced and Premium levels – for your Cisco software application products. The Basic level of service will help you keep your systems and business applications running smoothly. To fast-track the full benefits of your Cisco software, get the Enhanced or Premium levels of service. Our experts will assist your team with product onboarding, an IT adoption plan, providing proactive support, and help with quickly resolving and, often times, avoiding issues.

- **Solution Support**

Maximize performance, reliability and ROI of your Cisco solution with Cisco Solution Support. You get access to a team of Cisco solution experts that is your primary point of contact, delivering centralized support across your multiproduct, multivendor deployment. Whether you have an issue with a Cisco product or one from another vendor—or are just looking for guidance and assurance on your new solution—simply contact us. We'll take it from there and remain accountable for your case, from first call to resolution.

Solution Support can increase staff efficiency by 32 percent, help reduce incident occurrence by 21 percent, and ultimately have saved companies \$37 million in downtime.² We have a track record of resolving complex issues on average 43 percent more quickly than product support alone³.

- **Business Critical Services**

As the next generation of Optimization services, Cisco Business Critical Services help you realize the full value of existing network capabilities. Streamline your IT operations workflow so you can focus on innovation. At every step of the way, our team of experts will guide your success. Make informed decisions faster with data that is easy to consume and act on. Detect problems in real-time and automatically open TAC cases without human intervention. Optimize the management of your network with powerful tools and Cisco experts who know your network. And quickly address cyber-attacks. Better yet, prevent them.



Cisco Capital

Flexible payment solutions to help you achieve your objectives.

Cisco Capital makes it easier to get the right technology to achieve your objectives, enable business transformation and help you stay competitive. We can help you reduce the total cost of ownership, conserve capital, and accelerate growth. In more than 100 countries, our flexible payment solutions can help you acquire hardware, software, services and complementary third-party equipment in easy, predictable payments. [Learn more.](#)

Why Cisco

You must align your network strategy with top company initiatives to continue to innovate and grow your business. Cisco can help you benefit from our experience and expertise. Cisco Services can make networks, applications, and the people who use them work better together. Our solutions and services build on our innovation and leadership in networking. Recognized by J.D. Power and Associates for providing "An Outstanding Customer Service Experience," Cisco is the only company to have achieved CTSS certification eleven times.⁴

Customer Call to Action

For more information about Cisco Smart Net Total Care Service, visit <https://www.cisco.com/go/total> or contact your local account representative.

You can also find resources such as videos, training, and case studies and interact with other users in discussion forums on the [Smart Net Total Care Community](#).

¹Smart capabilities such as the Cisco portal and collector software must be configured or enabled to deliver the functionality described.

² According to an internal Cisco study of more than 10,000 support cases

³ According to an independent study conducted by IDC sponsored by Cisco Systems

⁴ [J.D. Power and Associates](#)



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A handwritten signature in blue ink, appearing to read 'John'.