

27<sup>th</sup> October 2017

**IndusInd Bank**  
PO No.: IBL/27102017 (B)

**Connectivity IT Solutions Pvt. Ltd.**

No.606-608, Eco Star, Vishweshwar Nagar Road,  
Goregaon East, Mumbai – 400 063

**Sub: Procurement of Cisco 4110 & FMC with other software – Chennai Location**

Dear Ruchesh Bhanushali,

This is with reference to your proposal No CS-SQ-MUM-2017-18-0872 dated 14th October 2017 (Via Mail) and subsequent discussion on the same; we are pleased to place order as under:-

SL	P/N Number	HSN/SAC Code	Product Description - DR SIDE	UOM	Qty
1	FPR4110-NGFW-K9	85176290	4110 firepower appliances in HA (Cisco 4110 firepower NGFW bundle with the hardware appliance and AVC features)	Nos	2
2	Interface Details	85176290	8*1G port (ON DEFAULT MODULE) + 8*10G (with trans-receiver & support) + 4*40G (with trans-receiver & support)	Nos	Per Appliance
3	Cisco Support & Hardware replacement	998319	24x7x4 hours replacement support for 3 years	Nos	2
			<b>Total Product Cost- DR SIDE</b>	<b>Rs.1,82,49,927</b>	
			<b>DR Solution - Implementation Cost</b>	<b>Rs.10,00,000</b>	
			<b>TOTAL DR (Product &amp; Implementation) Cost (A)</b>	<b>Rs.1,92,49,927</b>	

SL	P/N Number	HSN/SAC Code	Product Description - DR SIDE	UOM	Qty
1	FMC2500-K9	85176290	Firesight management physical appliance FMC 2500	Nos	1
2	Cisco Support & Hardware replacement	998319	24x7x4 hours replacement support for 3 years	Nos	1
			<b>Total FMC Cost- DR SIDE (B)</b>	<b>Rs.19,99,983</b>	
			<b>TOTAL SUSTENANCE COST FOR DR - 1 YEAR ( C )</b>	<b>Rs.7,50,000</b>	
			<b>GRAND TOTAL COST DR ( A + B + C )</b>	<b>Rs2,19,99,910</b>	

Amount in Words: Two Crore Nineteen Lakhs Ninety Nine Thousand Nine Hundred and Ten Only

**Terms & Conditions:**

- Taxes:** 18% & 28% GST Taxes extra as applicable at the time of billing.
- GST No:** 27AAGCC1283L1ZG
- Annexure 1 :** Detailed Bill of Material
- Delivery:** 4-6 weeks from the date of PO.
- Warranty:** OEM Warranty with above mentioned support SLA

*M. Muadip*  
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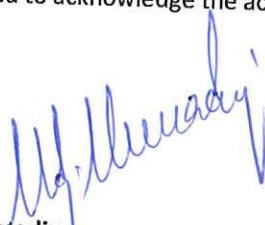
6. Cisco and Connectivity IT Solutions should ensure that solution proposed comply with our sizing requirement shared by our IT team. In case there is any performance gap due to undersized proposed solution, Cisco will provide higher end solution with no extra cost
7. **Payment terms:** As Below:

Description	Milestone	Due Date of Milestone
Product, License, Software & Cisco support	60 % against delivery of materials	6 <sup>th</sup> December 2017
Implementation cost	40% post implementation	26 <sup>th</sup> February 2018
Sustenance cost	100% post implementation	26 <sup>th</sup> February 2018
	100% post implementation	Post Successful Implementation

8. Payment will be released on submission of invoice with supporting documents/ Sign-off on Deliverables on the due date of milestone.
9. **Shipping Address:** DR: Nxtra Datacenter, Plot F-08, Siruseri IT Park Sipcot, Chennai, Kancheepuram Dist. Tamil Nadu. 603103
10. **Billing Address:** Mr. Shailesh Nanodkar, IndusInd Bank Ltd, PNA House, 4<sup>th</sup> Floor, Plot No. 57, Street No.17, MIDC, Andheri East, Mumbai – 400093. Contact No: 9833361312. Email: invoicing@indusind.com
11. In case of delay in implementation post 4 months from the date of PO, penalty of 5% of the implementation cost would be charged per fortnight.
12. Delays contributed due to any dependency on IndusInd Bank and/or beyond the control of vendor needs to be highlighted/escalated immediately and can be excluded mutually.
13. Formal trainings to minimum 6 Officials, since these are fairly new technologies
14. **Freight:** At actual, if the delivery locations are other than Bangalore, Delhi, Chennai & Mumbai.
15. **Mode:** By Road, (By Air cost as per actual if required- on Request)
16. **Packing:** Extra, incase special packing is required
17. **Insurance:** Connectivity IT Solutions scope is up to the delivery address given in the PO. The same can be arranged & borne by IndusInd incase delivery required other than PO address.
18. **Product Manuals:** Manuals are integrated with the electronic help system or as per the OEM standard.
19. **Damage In Transit:** All goods are insured in transit. CS/Cisco Engineer shall inspect the goods immediately on arrival thereof in the presence of IndusInd Employee and check for any damage/loss in transit found in the goods and will, in case of any such damage/loss, replace the same within 2 weeks from the date of original delivery.
20. All other terms and further to various correspondence, Cisco and Connectivity Solutions are committed and accountable to deliverables as per the Proposal.

You are requested to acknowledge the acceptance of the above purchase order.

Thanking you,  
Yours faithfully,



Mohammed Mussadiq  
Head-Procurement



Annexure 1: Detailed BOM – DR

Line Number	Part Number	Description	Service Duration (Months)	Qty
		Cisco 4110 firepower NGFW bundle with the hardware appliance and AVC features- DR location.		
2.0	FPR4110-BUN	Cisco Firepower 4110 Master Bundle	---	1
2.1	FPR4110-NGFW-K9	Cisco Firepower 4110 NGFW Appliance, 1U, 2 x NetMod Bays	---	2
2.1.0.1	CON-SNTP-FPR4110N	SNTC-24X7X4 Cisco Firepower 4110	36	2
2.1.1	FPR4K-PWR-AC-1100	Firepower 4000 Series 1100W AC Power Supply	---	2
2.1.2	CAB-250V-10A-ID	AC Power Cord - 250V, 10A , India	---	4
2.1.3	SF-FXOS4K-2.1-K9	Firepower Extensible Operating System (FXOS) for FPR4K	---	2
2.1.4	SF-FPR-TD6.2-K9	Cisco Firepower Threat Defense software v6.2	---	2
2.1.5	GLC-TE	1000BASE-T SFP transceiver module for Category 5 copper wire	---	16
2.1.6	FPR4K-SSD200	Firepower 4000 Series SSD for FPR-4110/4120	---	2
2.1.7	FPR4K-SSD-BBLKD	Firepower 4000 Series SSD Slot Carrier	---	2
2.1.8	GLC-TE	1000BASE-T SFP transceiver module for Category 5 copper wire	---	2
2.1.9	FPR4K-ACC-KIT	FPR4K Hardware Accessory Kit (Rack Mounts, Cables)	---	2
2.1.10	FPR4K-FAN	Firepower 4000 Series Fan	---	12
2.1.11	FPR4K-PWR-AC-1100	Firepower 4000 Series 1100W AC Power Supply	---	2
2.1.12	FPR4K-RACK-MNT	Firepower 4000 Series Rack Mount Kit	---	2
2.1.13	FPR4K-NM-8X10G	Cisco FirePower 8 port SFP+ Network Module	---	2
2.1.13.0.1	CON-SNTP-F4KNMX1G	SNTC-24X7X4 Cisco FirePower 8 port SFP+ Network Modu	36	2
2.1.14	SFP-10G-SR	10GBASE-SR SFP Module	---	16
2.1.15	FPR4K-NM-4X40G	Cisco FirePower 4 port QSFP+ Network Module	---	2
2.1.15.0.1	CON-SNTP-FPR4KNMX	SNTC-24X7X4 Cisco FirePower 4 port QSFP+ Network Mod	36	2
2.1.16	QSFP-40G-SR-BD	QSFP40G BiDi Short-reach Transceiver	---	8
		Firesight management physical appliance FMC 2500 - for DR location to provide HA functionality.		
4.0	FMC2500-K9	Cisco Firepower Management Center 2500 Chassis	---	1
4.0.1	CON-SNTP-FMC2500K	SNTC-24X7X4 Cisco Firepower Management Center 2500 C	36	1
4.1	FMC-PWR-AC-770W	Cisco AC Power Supply 770W for FMC	---	2
4.2	SFS-250V-10A-ID	SFS Power Cord - 250V, 10A , India	---	2

4.3	SF-FMC-6.2-K9	Cisco Firepower Management Center Software v6.2	---	1
4.4	FS2K-10G-NIC	Cisco FMC X520-DA2 10 Gbps 2 port NIC	---	1
4.5	FS2K-NIC-SFP	Cisco FMC 10 Gbps Ethernet SFP SR	---	2
4.6	FMC-MRAID12G	Cisco FMC 12G SAS Modular Raid Controller	---	1
4.7	FMC2K-HDD-600G	Cisco FMC 600GB 12GB 10K 2.5" SAS	---	4
4.8	FMC-SD-32G-S	Cisco FMC 32GB SD Card Module	---	1
4.9	FMC-MEM-8GB	Cisco 8GB DDR4-2400-MHz RDIMM/PC4-19200/single rank/x4/1.2v	---	8
4.1	R2XX-RAID5	Enable RAID 5 Setting	---	1
4.11	FMC-CPU-E52620E	Cisco 2.10 GHz E5-2620 v4/85W 8C/20MB Cache/DDR4 2133MHz	---	2
4.12	FMC-MRAID-1G	Cisco FMC 12Gbps SAS 1GB FBWC Cache module (Raid 0/1/5/6)	---	1

M.J. Meenadhi