



**IT Department**  
No.32, Artisan RPS Tech Centre,  
Sarakki Industrial Area, JP Nagar, 3<sup>rd</sup> Phase,  
Bengaluru - 560078

Phone : 080-28062000  
E-Mail : dc@ktkbank.com  
Website : www.karnatakabank.com  
CIN : L85110KA1924PLC001128

TDH/IT/PO/OR No: 889/2024-25

27<sup>th</sup> March-2025

To,  
**M/s Connectivity IT Solutions Pvt Ltd,**  
**#1877, 3<sup>rd</sup> Floor, Gangothri, 31<sup>st</sup> Cross,**  
**10<sup>th</sup> Main, Banashankari, 2<sup>nd</sup> Stage,**  
**Bengaluru-560070.**

Dear sir,

**Sub: Purchase Order for supply of Hardware and Implementation of Seamless Wi-Fi Setup at TDH Building.**

**Ref: Your Quotations CS-SQ-BLR-2024-25-001261 & CS-SQ-BLR-2024-25-001305 dated 24-03-2025.**

We refer to the offer from you in response to our inquiry and to subsequent discussions and negotiations had with you and the revised offer submitted by you as per the items listed here below.

We are pleased to place an order on you for the following:

Sl.No	Particulars	Amount in Rs
1	2 FG 121G, 3 Fortiswitch, 20Forti AP, 12 Transceiver (all with 3-year UTP) as per the annexure attached herewith.	15,59,250/-
2	One time Implementation and configuration	1,90,000/-
	<b>Total</b>	<b>17,49,250/-</b>

\*Amount in INR and is exclusive of applicable taxes & levies

**Terms & Conditions:**

- Order Value:** Total order value is Rs.17,49,250/- (Rupees Seventeen Lakh Forty Nine Thousand Two Hundred and Fifty Only) towards Supply (as per above

mentioned quotations) and Implementation of Seamless Wi-Fi Setup at TDH Building plus applicable taxes.

2. **Scope of work:** Supply, Configuration, Implementation and support of Wi-Fi set up (2.FG.121G, 3 Fortiswitch, 20Forti AP, 12 Transceiver) at TDH Building.
3. Sign-off will be provided after successful Configuration and Implementation of the said solution within due time i.e 30-05-2025. No further cost will be paid for additional working hours.
4. Separate Invoices for hardware and Implementation cost must be delivered to the below location:

Karnataka Bank

IT Department

No.32, Artisane RPS Tech Centre,

Sarakki Industrial Area, JP Nagar, 3<sup>rd</sup> Phase,

Bengaluru – 560078

1. Payment will be released on submission of
  - a) Original invoices, delivery challan duly accepted by concerned officials of the Bank as follows:

Sl. No	Particulars
1	100% after completion of the work

- b) GST number of our Bank as well as your GST number must be invariably cited in the invoices for the release of payment. Following is the GST/PAN details of the Bank.

**GST No: 29AABCT5589K1ZL**

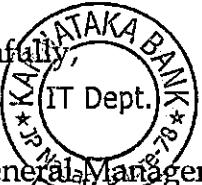
**PAN No: AABCT5589K**

- 2. **Indemnifications:** M/s Connectivity IT Solutions Pvt Ltd , shall Indemnify defend and hold Karnataka Bank Ltd, harmless from any claims or demands (including all losses and liabilities resulting from such claims or demands, and all the related cost and expenses including reasonable legal fee) which may result by reason of any infringement or claim of infringement of any intellectual

property rights associated with the services or inventions provided in connection with this agreement.

3. Kindly acknowledge the acceptance of this order,

Yours faithfully,

  
Deputy General Manager

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We accept the terms and conditions specified in this order and acknowledge the same.

For M/s **Connectivity IT Solutions Pvt Ltd**

Authorized Signatory

Name :

Date :

Company seal :



**Connectivity  
Solutions**

Connectivity IT Solutions Pvt Ltd.  
# 1877, 3rd Floor, "Gangothri", 31<sup>st</sup> Cross, 10<sup>th</sup> Main, Banashankari 2<sup>nd</sup> Stage,  
Bangalore - 560070, INDIA  
Phone: +91-80-26713547 B +91-80-26716555, Tele/Fax: +91-80-26713636

To:	Karnataka Bank Limited TDH,32, 1st Main Rd, 3rd Phase, J. P. Nagar, Bengaluru-560078	Quote No.:	CS-SQ-BLR-2024-25-001261
		Date:	24-Mar-25
		Payment Term:	30 Days
		From:	Lavanya G
		Ph:	9972715907
	Kind Atten : Rakesh B	E-mail ID:	lavanya@cosol.in

**Quotation**

Dear Sir,  
We thank you for giving Connectivity Solutions the opportunity to propose a solution for your business needs. Subject to our General Conditions of Sale of Goods as printed herein & overleaf, we are pleased to submit our quotation for your requirement.

No.	Product	Product Description	Duration in Months	QTY	Unit Price	Extended Price	GST 18% Amount	Total Price INR
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**FG 121G with Three year UTP**

1.0	FG-121G	18 x GE RJ45 ports (including 1 x MGMT port, 1 X HA port, 16 x switch ports), 8 x GE SFP slots, 4 x 10GE SFP+ slots, SP5 hardware accelerated, 480GB onboard SSD storage, dual AC power supplies	---	2	1,43,000	2,86,000	51,480	3,37,480
2.0	FC-10-F121G-950-02-36	Unified Threat Protection (UTP) (IPS, Advanced Malware Protection, Application Control, URL, DNS & Video Filtering, Antispam Service, and FortiCare Premium)	36	2	2,42,000	4,84,000	87,120	5,71,120

**FortiSwitch with Three year support**

2	FS-124F-FPOE	L2+ managed POE switch with 24GE +4SFP+, 24port POE with max 370W limit and smart fan temperature control	---	3	77,000	2,31,000	41,580	2,72,580
2.1	FC-10-S124F-247-02-36	FortiCare Premium Support	36	3	19,250	57,750	10,395	68,145

**FortiAP with Three year support**

3	FAP-231G-D	Indoor Wireless AP - Tri radio (Wi-Fi-6E IEEE 802.11ax Tri-band 2.4/5/6GHz and dual 5G operation 2+2+2 streams 3 radios) [Note: 6GHz band not available in all regulatory domains], internal antennas, 1x10/100/1000 RJ45, 1x 100/1000/2500 Base-T RJ45, BT/BLE, 1x Type A USB, Console Port (RJ45). Ceiling/wall mount kit included. For power order: 802.3at PoE injector GPI-130 or AC adapter SP-FAP200-PA, Region Code D	---	20	19,150	3,63,000	65,340	4,28,340
3.1	FC-10-PG231-247-02-36	FortiCare Premium Support	36	20	4,730	94,600	17,028	1,11,628

**Transceiver**

4	FN-TRAN-SFP+SR	10GE SFP+ transceiver module, short range for systems with SFP+ and SFP/SFP+ slots	---	12	3,575	42,900	7,722	50,622
						Total (W/O Tax)	15,59,250	Grand Total

18,39,915

Remarks 1: Please note that WAN Switches are not included in the current scope and will need to be procured separately if required. The cost of WAN Switches will be additional and not included in the existing quote.  
2. We have consider 10Gig Fiber uplink for floor to floor connectivity

**Assuring you of our best attention at all times, and looking forward to your valuable order at the earliest.**

**Terms & Conditions**

Warranty	CEM Standard
Delivery	9-10 Weeks
Retention taken	Extra as applicable
Orders	Kindly mention our Quotation Reference number in your Purchase order. Your order & advance will be raised on M/s Connectivity Solutions
Validity	6 Days
Order	As per actuals as per region and location delivery if applicable
Installation	Excluded
GENERAL CONDITIONS OF SALE OF GOODS	
Freight	Actual if the delivery locations are other than Bangalore, Delhi & Mumbai
Mode	By Road, By Air cost as per actual (required on Request)
Packing	Extra, unless special packing required
Insurance	Our scope up to delivery address given in P.O. The same will arrange & borne by you in case delivery required other than P.O. address.
Taxes	As mentioned in the quote.
Road Form	Road Form or Stock transfer letter will be provided by you. Will revise quote in case you are unable to provide the same.
Octroi / Entry Tax	To be paid by you as actual.
Validity	Prices quoted are valid for acceptance up to a period of 5 days.
Warranty Support	To be provided by CEM as per their SLA / purchase service level.
Product Manuals	Manuals are integrated with the electronic help system or as per OEM standard.
EDI Count	We do not accept EDI unless agreed.
Cancellation Charges	10% % of PO value within first 5 days, 20% 5-15 days , no cancellation acceptable after 20 days.
Damage in Transit	All goods are to be in transit. Buyer will inspect the goods immediately on arrival thereof and will, within 2 days from the date of arrival give the notice of any damage/loss in transit found in the goods. If the Buyer fails to give such notice, goods will be deemed to be in order and no claim from the Buyer will be entertained thereafter.
late Payment	Interest @ 7.4% per annum will be levied if paid beyond the due date
Force Majeure Clause	This offer is submitted on the understanding that the Company will not be responsible for delay or failure to execute orders if such delay or failure is due to causes unforeseen ( export hold) or beyond the control of the Company such as Strikes, riots or civil commotion, fire, floods, damage or accident to Machinery, power-availability or raw materials/components, non-availability of transport facilities and such other causes beyond the Company's control.
Arbitration	All disputes would be settled mutually. In case of any difference, a mutually appointed arbitrator's decision would be binding on both parties. The Company's Head Office being in Bangalore. It is always understood that the cause of action in all contracts shall be deemed to have arisen in Bangalore. All disputes would therefore be settled within the jurisdiction of Bangalore.
Our Website	www.cosol.in



**Connectivity  
Solutions**

**Connectivity IT Solutions Pvt Ltd**  
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Bangalore - 560070, INDIA  
Phone: +91-80-26713547 & +91-80-26716555, Tele/Fax: +91-80-26713636

To :	<b>Karnataka Bank Limited</b> <b>TDH,32, 1st Main Rd, 3rd Phase, J. P. Nagar,</b> <b>Bengaluru-560078</b>	Quote No. :	CS-SQ-BLR-2024-25-001305
		Date :	24-Mar-25
		Payment Term :	30 Days
		From :	Lavanya G
		PH. :	997215907
	Kind Atten : Rakesh B	E-mail ID :	lavanya@cosol.in

**Quotation**

Dear Sir,

We thank you for giving Connectivity Solutions the opportunity to propose a solution for your business needs. Subject to our General Conditions of Sale of Goods as printed herein & overleaf, we are pleased to submit our quotation for your requirement.

No.	Product	Product Description	Q'ty	Unit Price	Extended Price	GST 18% Amount	Total Price INR

**One Time Implementation and Configuration**

1.0	Mounting	Mounting the Access Points	20	1,500	30,000	5,400	35,400
2.0	AP Configuration	Access Points Configuration	20	1,500	30,000	5,400	35,400
3.0	FW- Implementation	Firewall Implementation	2	25,000	50,000	9,000	59,000
4.0	Switches- Implementation	Implementation of the Switches	3	10,000	30,000	5,400	35,400
5.0	Project Management	Project Management	1	50,000	50,000	9,000	59,000
			<b>Total (W/O Tax)</b>		<b>1,90,000</b>		
						<b>Grand Total</b>	<b>2,24,200</b>

**Remarks : Please note that partner support will be extra commercials**

**Assuring you of our best attention at all times, and looking forward to your valuable order at the earliest.**

**Terms & Conditions**

Warranty	OEM Standard
Delivery	3 Weeks
Taxation taken	Extra as applicable
Orders	Kindly mention our Quotation Reference number in your Purchase order. Your order & advance will be raised on M/s Connectivity Solutions
Validity	6 Days
Octroi	As per actuals as per region and location delivery if applicable
Installation	Included

**GENERAL CONDITIONS OF SALE OF GOODS**

Freight	Actual, if the delivery locations are other then Bangalore, Delhi & Mumbai
Mode	By Road, ( By Air cost as per actual if required- on Request)
Packing	Extra , incase special packing required
Insurance	Our scope up to delivery address given in PO. The same will arrange & born by you incase delivery required other then PO address.
Taxes	As mentioned in the quote.
Road Form	Road Form OR stock transfer letter will be provided by you. ( Will revise quote incase you are unable to provide the same).
Octroi / Entry Tax	To be paid by you as actual
Validity	Prices quoted are valid for acceptance up to a period of 5 days.
Warranty Support	To be provided by OEM (as per their SLA / purchase service level).
Product Manuals	Manuals are integrated with the electronic help system or as per OEM standard.
LD Clause	We do not accept LD unless agreed.
Cancellation Charges	zero % of PO value within first 5 days, 20% 5-15 days , no cancellation acceptable after 20 days.
Damage In transit	All goods are insured in transit. Buyer will inspect the goods immediately on arrival thereof and will, within 2 days from the date of arrival give the notice of any damage/loss in transit found in the goods. If the Buyer fails to give such notice, goods will be deemed to be in order and no claim from the Buyer will be entertained thereafter.
Late Payment	Interest @ 24% per annum will be levied if paid beyond the due date
Force Majeure Clause	This offer is submitted on the understanding that the Company will not be responsible for delay or failure to execute orders if such delay or failure is due to causes unforeseen ( export hold) or beyond the control of the Company such as Strikes, riots or civil commotion, fire, floods, damage or accident to Machinery, non-availability or raw materials/components, non-availability of transport facilities and such other causes beyond the Company's control.
Arbitration	All disputes would be settled mutually. In case of any difference, a mutually appointed arbitrator's decision would be binding on both parties. The Company's Head Office being in Bangalore, it is always understood that the cause of action in all contracts shall be deemed to have arisen in Bangalore. All disputes would therefore be settled within the jurisdiction of Bangalore.
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