

To: **CyberTech Systems and Software
Ltd**

 CyberTech Systems and Software Ltd.B-65,
 CyberTech House,
 J. B. Sawant Marg
 Thane Maharashtra India
 Pin: 400 604

Quote No.: CS-SQ-MUM-2019-20-000001

Date: Apr-01-2019

Payment Terms: 45 Days

Kind Attn: Ketan Kulkarni

From: Jason Lobo

Email: ketan.kulkarni@cybertech.com

Email: jason@connectivitysolutions.in

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Proposal

Dear Customer,

We thank you for giving Connectivity Solutions the opportunity to propose a solution for your business needs subject to our General Conditions of sale of goods as printed herein and overleaf. We are pleased to submit our proposal for your kind perusal.

SL	Name	Description	HSN/ SAC Code	productType	Qty	Unit Price	Total	CGST %	CGST Amount	SGST %	SGST Amount	Total (+Tax)
1.0	WS-C2960X-24PS-L	Catalyst 2960-X 24 GigE PoE 370W, 4 x 1G SFP, LAN Base		Cisco	7	136,538.33	955,768.31	9	86,019.15	9	86,019.15	1,127,806.61
1.1	CON-SNT-WSC224SL	SNTC-8X5XNBD Catalyst 2960-X 24 G	9987	CiscoService	7	12,695.76	88,870.32	9	7,998.33	9	7,998.33	104,866.98
1.2	PWR-CLP	Power Retainer Clip For 3560-C, 2960-C and 2960-L Switches	8517 62 90	Cisco	7	0.00	0.00	0	0.00	0	0.00	0.00
1.4	C2960X-STACK	Catalyst 2960-X FlexStack Plus Stacking Module	85176290	Cisco	7	51,068.32	357,478.24	9	32,173.04	9	32,173.04	421,824.32
1.5	CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable	85176290	Cisco	7	0.00	0.00	0	0.00	0	0.00	0.00
2.0	AIR-CAP2702I-E-K9	802.11ac CAP w/CleanAir; 3x4:3SS; Int Ant; E Reg Domain	8517629	Cisco	3	53,205.07	159,615.21	9	14,365.37	9	14,365.37	188,345.95
2.1	CON-SNT-AIRCIEK9	SNTC-8X5XNBD 802.11ac CAP w/Clean	9987	CiscoService	3	3,158.50	9,475.50	9	852.79	9	852.79	11,181.08
2.2	S3G4K9W7-15303JD	Cisco 2700 Series IOS WIRELESS LAN	85176100	Cisco	3	0.00	0.00	0	0.00	0	0.00	0.00
2.3	SWAP2700-CMB-A1-K9	Cisco 2700 Series Combined Unified and Autonomous (xxxx) SW	8517 61 00	Cisco	3	0.00	0.00	0	0.00	0	0.00	0.00
2.4	AIR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)		Cisco	3	0.00	0.00	0	0.00	0	0.00	0.00
2.5	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	8517 61 00	Cisco	3	0.00	0.00	0	0.00	0	0.00	0.00
3.0	WS-C3850-48T-S	WS-C3850-48T-S	8517	Cisco	2	501,281.55	1,002,563.10	9	90,230.68	9	90,230.68	1,183,024.46
3.1	CON-SNT-WSC388TS	SNTC-8X5XNBD Cisco Catalyst 3850 48 Port Data IP Base	9987	CiscoService	2	46,677.31	93,354.62	9	8,401.92	9	8,401.92	110,158.46
3.2	S3850UK9-166	UNIVERSAL	85176290	Cisco	2	0.00	0.00	0	0.00	0	0.00	0.00
3.3	C3850-NM-4-1G	Cisco Catalyst 3850 4 x 1GE Network Module	85177090	Cisco	2	21,794.85	43,589.70	9	3,923.07	9	3,923.07	51,435.84
3.4	PWR-C1-S	715W AC Config 1 Secondary Power Supply	85176290	Cisco	2	53,418.75	106,837.50	9	9,615.38	9	9,615.38	126,068.26

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	715WAC/2											
3.5	CAB-TA-IN	India AC Type A Power Cable	85176290	Cisco	4	0.00	0.00	0	0.00	0	0.00	0.00
3.6	STACK-T1-50CM	50CM Type 1 Stacking Cable	85176290	Cisco	2	4,273.50	8,547.00	9	769.23	9	769.23	10,085.46
3.7	CAB-SPWR-30CM	Catalyst 3750X and 3850 Stack Power Cable 30 CM	8522 62 90	Cisco	2	4,059.82	8,119.64	9	730.77	9	730.77	9,581.18
3.8	PWR-C1-350WAC	350W AC Config 1 Power Supply	85176290	Cisco	2	0.00	0.00	0	0.00	0	0.00	0.00
3.9	C3850-48-L-S	C3850-48 LAN Base to IP Base Paper RTU License	8525 62 90	Cisco	2	0.00	0.00	0	0.00	0	0.00	0.00
3.10	C3850-DNA-OPTOUT	DNA SUBSCRIPTION OPTOUT	85176290	Cisco	2	0.00	0.00	0	0.00	0	0.00	0.00
4.0	ISR4331/K9	Cisco ISR 4331 (3GE,2NIM,1SM,4G FLASH,4G DRAM,IPB)	8517 69 30	Cisco	1	141,025.50	141,025.50	9	12,692.30	9	12,692.30	166,410.10
4.1	CON-SNT-ISR4331K	SNTC-8X5XNBD Cisco ISR 4331 (2GE,2NIM, 1SM,4G FLASH,4G	9987	CiscoService	1	25,644.17	25,644.17	9	2,307.98	9	2,307.98	30,260.13
4.2	SL-4330-IPB-K9	IP Base License for Cisco ISR 4330 Series	8517 69 30	Cisco	1	0.00	0.00	0	0.00	0	0.00	0.00
4.3	SL-4330-UC-K9	Unified Communication License for Cisco ISR 4330 Series	8517	Cisco	1	59,829.00	59,829.00	9	5,384.61	9	5,384.61	70,598.22
4.4	PWR-4330-AC	AC Power Supply for Cisco ISR 4330	8517 69 30	Cisco	1	0.00	0.00	0	0.00	0	0.00	0.00
4.5	CAB-IND	AC Power Cord (India)	8517	Cisco	1	0.00	0.00	0	0.00	0	0.00	0.00
4.6	MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300 (Soldered on motherboard)	85176930	Cisco	1	0.00	0.00	0	0.00	0	0.00	0.00
4.7	MEM-43-4G	4G DRAM (1 x 4G) for Cisco ISR 4300	8517	Cisco	1	0.00	0.00	0	0.00	0	0.00	0.00
4.8	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400	85176930	Cisco	1	0.00	0.00	0	0.00	0	0.00	0.00
4.9	SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR	85176930	Cisco	1	0.00	0.00	0	0.00	0	0.00	0.00
4.10	SISR4300UK9-166	Cisco ISR 4300 Series IOS XE Universal	8517	Cisco	1	0.00	0.00	0	0.00	0	0.00	0.00
4.11	NIM-2MFT-T1/E1	2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module	85177090	Cisco	1	94,017.00	94,017.00	9	8,461.53	9	8,461.53	110,940.06
4.12	PVDM4-32	32-channel DSP module	8517	Cisco	1	72,649.50	72,649.50	9	6,538.45	9	6,538.45	85,726.40
5.0	GLC-SX-MMD=	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	8517 61 00	Cisco	36	21,367.50	769,230.00	9	69,230.70	9	69,230.70	907,691.40
1.3	CAB-IND-10A	10A Power cable for India		Cisco	7	0.00	0.00	0	0.00	0	0.00	0.00

Gross Total: Indian Rupee 3,996,614.31

Net Total: Indian Rupee 4,716,004.91

Remarks:

Terms and conditions:-

1. The above proposal does not include implementation & installation cost.

2. Delivery - 45 days from date of receipt of Purchase order.

3. Quote validity is for 7 working days.

Terms & Conditions

(Assuring you of our best attention at all times and looking forward to your valuable order at the earliest.)

Warranty:	AS per OEM/SLA.	
Delivery:	45 Days	
Taxation:	Taxes are subject to change at the time of billing.	
Valid until:	Apr-08-2019	
Installation:	Excluded	
Order to be released on:	M/s Connectivity IT Solutions Private Ltd. Kindly mention our Quotation reference number in your Purchase order.Connectivity IT Solutions Private Ltd.	
Address of communication:	Unit No. 606, Eco Star, Vishweshwara Nagar Road, Off Aarey Road Goregaon(E) Mumbai, Maharashtra, India. Pin: 400063	
Bank Details	Name of the company:	Connectivity IT Solutions Private Ltd.
	Registered address:	Unit No. 606, Eco Star, Vishweshwara Nagar Road, Off Aarey Road Goregaon(E) Mumbai, Maharashtra, India. Pin: 400063
	Company registration number:	U72200KA2015PTC081982
	Name of the bank:	ICICI BANK
	Bank branch address:	Commissariat Road Branch, Bengaluru
	Account number:	000205026541
	Account type:	CURRENT ACCOUNT
	IFSC code:	ICIC0000002
Service TAX number:	AAGCC1283LSD001	
PAN Card Number:	AAGCC1283L	
Gst Number:	27AAGCC1283L1ZG	

GENERAL CONDITIONS OF SALE OF GOODS

Freight:	Actual. If the delivery locations are other than Bengaluru, Delhi, Chennai, & Mumbai
Mode:	By road (by air cost as per actual if required - on request).
Packing:	Extra, in case of special packaging is required.
Insurance:	Our scope is upto delivery address given in P.O. The same will arrange & borne by you in case delivery required other than P.O. address.
Road Form:	Road Form OR stock transfer letter will be provided by you. Will revise quote in case you are unable to provide the same.
Octroi/Entry Tax:	To be paid by customer as actual.
Product manuals:	Manuals are integrated with the electronic help system or as per OEM standard.
LD Clause:	We do not accept LD unless agreed.
Cancellation Charges:	Zero % of P.O. value within first 5 days. 20% 5-15 days, no cancellation acceptable after 20 days.
Damage in Transit:	All goods are insured in transit. Buyer will inspect the goods immediately on arrival thereof and will, within 2 days from the date of arrival give the notice of any damage/ loss in transit found in the goods. If the buyer fails to give such notice, goods will be deemed to be in order and no claim from the buyer will be entertained thereafter.
Late payment:	Interest @ 24% per annum will be levied if paid beyond the due date.
Force Majeure Clause:	This offer is submitted on the understanding that the company will not be responsible for delay or failure to execute orders if such delay or failure is due to causes unforeseen (export hold) or beyond the control of the company such as strikes, riots or civil commotion, fire, floods, damage or accident to machinery, non-availability or raw materials/components, non-availability of transport facilities and such other causes beyond the company's control.
Arbitration:	All disputes would be settled mutually. In case of any difference, a mutually appointed arbitrator's decision would be binding on both parties. The company's head office being in Bengaluru, it is always understood that the cause of action in all contracts shall be deemed to have arisen in Bengaluru. All disputes would therefore be settled within the jurisdiction of Bengaluru.
Our Website:	www.connectivitysolutions.in