

Sales Order Sheet

 Connectivity Solutions	Connectivity IT Solutions Private Ltd. Unit No. 606, Eco Star, Vishweshwara Nagar Road, Off Aarey Road Goregaon(E) Mumbai, Maharashtra, India. Pin: 400063 Phone: +91-7738387871												
Mattel Toys India Pvt Ltd 5th Floor, North Avenue 4, Maker Maxity, BKC, Bandra East Mumbai, Maharashtra, India Pin: 400051 IT Contact: Mr Michael Aloysius Email: michael.aloysius@mattel.com Phone: 9819326155	<table style="width: 100%;"> <tr> <td style="width: 30%;">SOS No.:</td> <td>CS-SOS-MUM-2017-18-0188</td> </tr> <tr> <td>SOS date:</td> <td>Jul-20-2017</td> </tr> <tr> <td>Shipment Date:</td> <td>Sep-12-2017</td> </tr> <tr> <td>Sales Member:</td> <td>Ruchesh Bhanushali</td> </tr> <tr> <td>Factor:</td> <td>0</td> </tr> <tr> <td>Discount:</td> <td>0</td> </tr> </table>	SOS No.:	CS-SOS-MUM-2017-18-0188	SOS date:	Jul-20-2017	Shipment Date:	Sep-12-2017	Sales Member:	Ruchesh Bhanushali	Factor:	0	Discount:	0
SOS No.:	CS-SOS-MUM-2017-18-0188												
SOS date:	Jul-20-2017												
Shipment Date:	Sep-12-2017												
Sales Member:	Ruchesh Bhanushali												
Factor:	0												
Discount:	0												
VAT/LST/TIN: 27980000670V CST: 27980000670C Deal ID: 17869790													
Finance Contact Details <table style="width: 100%;"> <tr> <td style="width: 20%;">Contact Person</td> <td>Mahendra Parmar</td> </tr> <tr> <td>Phone:</td> <td>9664531912</td> </tr> <tr> <td>Email:</td> <td>Mahendra.Parmar@Mattel.com</td> </tr> </table>	Contact Person	Mahendra Parmar	Phone:	9664531912	Email:	Mahendra.Parmar@Mattel.com	Delivery Contact Details <table style="width: 100%;"> <tr> <td style="width: 20%;">Contact Person</td> <td>Michael Aloysius</td> </tr> <tr> <td>Phone:</td> <td>9819326155</td> </tr> <tr> <td>Email:</td> <td>michael.aloysius@mattel.com</td> </tr> </table>	Contact Person	Michael Aloysius	Phone:	9819326155	Email:	michael.aloysius@mattel.com
Contact Person	Mahendra Parmar												
Phone:	9664531912												
Email:	Mahendra.Parmar@Mattel.com												
Contact Person	Michael Aloysius												
Phone:	9819326155												
Email:	michael.aloysius@mattel.com												
Customer PO Details <table style="width: 100%;"> <tr> <td style="width: 20%;">PO No.</td> <td>ABC</td> </tr> <tr> <td>PO Date:</td> <td>Jul-14-2017</td> </tr> <tr> <td>Payment Terms:</td> <td>30 Days</td> </tr> <tr> <td>Payment Terms:</td> <td>30 Days</td> </tr> <tr> <td>Validation Terms:</td> <td>60 Days</td> </tr> <tr> <td>Warranty Terms:</td> <td>As per OEM</td> </tr> </table>	PO No.	ABC	PO Date:	Jul-14-2017	Payment Terms:	30 Days	Payment Terms:	30 Days	Validation Terms:	60 Days	Warranty Terms:	As per OEM	Shipping Address: Mattel Toys India Pvt Ltd 5th Floor, North Avenue 4, Maker Maxity, BKC, Bandra East Mumbai, Maharashtra, India Pin - 400051 Billing Address: Mattel Toys India Pvt Ltd 5th Floor, North Avenue 4, Maker Maxity, BKC, Bandra East Mumbai, Maharashtra India Pin - 400051
PO No.	ABC												
PO Date:	Jul-14-2017												
Payment Terms:	30 Days												
Payment Terms:	30 Days												
Validation Terms:	60 Days												
Warranty Terms:	As per OEM												

SL	Item Code	Description	Supplier Info	Qty	Tax %	Outgoing Cost	Incoming Cost
1	C891FW-E-K9	Cisco 890 Series Integrated Services Routers	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan.mukherjee@redington.co.in	1	0	76,188.29	53,067.00
1.0.1	CON-SNT-C891FWBB	SN7C-8X5XNBD Cisco 890 Series Int	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan.mukherjee@redington.co.in	1	0	18,523.89	17,641.80
1.1	S802RK9W8-15202JA	Cisco 802 Series IOS WIRELESS LAN LWAPP RECOVERY	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan.mukherjee@redington.co.in	1	0	0.00	0.00
1.1	S89UK9-15303M	Cisco 890 Series IOS UNIVERSAL	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan.mukherjee@redington.co.in	1	0	0.00	0.00
1.2	CAB-ETH-S-RJ45	Yellow Cable for Ethernet, Straight-through, RJ-45, 6 feet	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan.	1	0	0.00	0.00

SL	Item Code	Description	Supplier Info	Qty	Tax %	Outgoing Cost	Incoming Cost
			mukherjee@redington.co.in				
1.3	PACK-800	Packaging PIDs for 800 with no 3G and POE	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	0.00	0.00
1.4	S802W7K9-12425JAX	Cisco 802 Series IOS WIRELESS LAN	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	0.00	0.00
1.5	SL-890-AIS	Cisco 890 Advanced IP Services License	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	0.00	0.00
1.6	PWR-66W-AC-V2	Power Supply 66 Watt AC version 2 for C890 platforms	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	0.00	0.00
1.7	FL-8XX-512U1GB	CISCO800 DRAM Upgrade from 512MB to 1GB	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	9,524.13	6,650.00
1.8	CAB-SABS-C15-IND	SABS 164-1 to IEC-C15 India	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	0.00	0.00
1.9	ACS-890-RM-19	Rackmount kit for 890	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	3,199.98	2,660.00
2	WS-C3650-48FS-L	Cisco Catalyst 3650 48 Port Full PoE 4x1G Uplink LAN Base	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	3,57,149.14	2,58,860.00
2.0.1	CON-SNT-WSC3654	SNTC-8X5XNBD Cisco Catalyst 3650 48 Port Full PoE 4x1	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	69,721.89	66,401.80
2.1	S3650UK9-36E	CAT3650 Universal k9 image	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	0.00	0.00
2.2	PWR-C2-1025WAC	1025W AC Config 2 Power Supply	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	0.00	0.00
2.3	CAB-TA-IN	India AC Type A Power Cable	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	0.00	0.00
2.4	STACK-T2-BLANK	Type 2 Stacking Blank	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	0.00	0.00
2.5	PWR-C2-BLANK	Config 2 Power Supply Blank	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan.	1	0	0.00	0.00

SL	Item Code	Description	Supplier Info	Qty	Tax %	Outgoing Cost	Incoming Cost
			mukherjee@redington.co.in				
3	AIR-CAP3702I-C-K9	802.11ac Ctrlr AP 4x4:3SS w/ CleanAir; Int Ant; C Reg Domain	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	66,665.40	39,767.00
3.0.1	CON-SNT-AIRCK92I	SNTC-8X5XNBD 802.11ac Ctrlr AP 4x	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	8,095.44	7,350.80
3.1	SWAP3700-RCOVRY-K9	Cisco 3700 Series IOS WIRELESS LAN RECOVERY	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	0.00	0.00
3.2	AIR-AP-BRACKET-1	802.11n AP Low Profile Mounting Bracket (Default)	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	0.00	0.00
3.3	AIR-AP-T-RAIL-R	Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	REDINGTON INDIA LIMITED Snehanjan Mukherjee 9342690049 snehanjan. mukherjee@redington.co.in	1	0	0.00	0.00
4	Re-shipment of material & Engineer's Support	1. Shipping of cisco equipment(In this BoM) to Mattel Kolkata office. 2. Providing L1 support at Mumbai and Kolkata (One time only)	Connectivity Solutions Ruchesh 9870074006 ruchesh@connectivitysolutions.in	1	0	10,000.00	5,000.00
5	PAN-PA-220	Palo Alto Networks PA-220	REDINGTON INDIA LIMITED Naveed Peeran 8880629482 naveed.peeran@redington.co.in	1	0	62,173.20	51,811.00
5.1	PAN-PA-220-RACKTRAY	Rack mountable tray for up to two PA-220s and 4 power adapters. Supports both 2 post and 4 post racks.	REDINGTON INDIA LIMITED Naveed Peeran 8880629482 naveed.peeran@redington.co.in	1	0	14,372.40	11,977.00
5.2	PAN-PA-220-TP-3YR	Threat prevention subscription 3-year prepaid, PA-220	REDINGTON INDIA LIMITED Naveed Peeran 8880629482 naveed.peeran@redington.co.in	1	0	26,343.60	21,953.00
5.3	PAN-PA-220-URL4-3YR	PANDB URL filtering subscription 3-year prepaid, PA-220	REDINGTON INDIA LIMITED Naveed Peeran 8880629482 naveed.peeran@redington.co.in	1	0	26,343.60	21,953.00
5.4	PAN-PA-220-WF-3YR	WildFire subscription 3-year prepaid, PA-220	REDINGTON INDIA LIMITED Naveed Peeran 8880629482 naveed.peeran@redington.co.in	1	0	26,343.60	21,953.00
5.5	PAN-SVC-PREM-220-3YR	Premium support 3-year prepaid, PA-220	REDINGTON INDIA LIMITED Naveed Peeran 8880629482 naveed.peeran@redington.co.in	1	0	30,106.80	25,089.00
6	ACM7008-2-M	8 serial Cisco Straight pinout, ext power, 2 GbE Ethernet or fiber SFP, 4 USB console ports, PSTN modem 2 DIO and 2 output ports	INNOVIX Distribution Diane Chua +65 9853 2892 dianechua@innovix.com.sg	1	0	84,912.32	57,000.00
Total:						INR 8,89,663.68	INR 6,69,134.40

Remarks: Please Note: Taxes extra as applicable & are subject to change at the time of billing

1)Shipping of new material from Mumbai office to Kolkata new office.

2)Providing L1 support during configuration at Mumbai office and Kolkata office (Only once - Only one visit @Kolkata during configuration)

3)Rack mounting all device in new office and connect the patch cord & power cables.

4)Connecting IP Phones, Printer & VC devices at new office.

5)Unmounting network device from old office and installing the same in new office, transport has to be managed.

Expenses	
Actual Margin	INR 220,529.28
Shipping Charge:	0
Other Expenses:	50000
Project Expenses:	0
Octroi Tax:	0
Gross Margin:	INR 170,529.28