

TORM Shipping Umbrella :- Quote & Prerequisite

Vikas Shah <vsh@torm.com>

Thu, Mar 29, 2018 at 8:21 PM

To: Vicky Dave <vicky@connectivitysolutions.in>

Cc: Sam <sambhram@connectivitysolutions.in>, Patrick Mathias <patrick@connectivitysolutions.in>, sajid <sajid@connectivitysolutions.in>, Yeshwant Rajbhar <YRA@torm.com>, "Shweta Agrawal (shwetaag)" <shwetaag@cisco.com>, "Prateek Vyas (pratvyas)" <pratvyas@cisco.com>

Hi Vicky,

Yes typo error..my mistake it's USD 16,954+ taxes.

Kind regards,

// Sending via mobile, please excuse any typos //

Vikas Shah

Head of Group IT Infrastructure & Operations

TORM Shipping India Pvt. Ltd., 2nd Floor, Leela Business Park, Andheri-Kurla Road, Andheri (E) Mumbai 400059

Phone: +91 22 6640 7297 | Mobile: +91 98 1933 8006 | vsh@torm.com | www.torm.com

— T — O — U — S — H — I — P —

On 29-Mar-2018, at 6:02 PM, Vicky Dave <vicky@connectivitysolutions.in> wrote:

CAUTION : This email is originated from outside of the organization.

Do not click links or open attachments unless you recognize the sender and know the content is safe.

Dear Vikas Sir,

Greetings from Team Connectivity Solutions !!

We thank you for the valuable confirmation.

Need your attention on Total Amount for 3 years is **16954/- + Taxes**.

Yearly amount **5651/- + Taxes** is correct.

Assuring of best services at all times.

Best Regards,

Vicky Dave

Account Manager - Sales

Mobile: +91 98200 76603

vicky@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Singapore |

<image003.jpg>

On Thu, Mar 29, 2018 at 5:53 PM, Vikas Shah <vsh@torm.com> wrote:

Hi Vicky / Sambhram,

I am happy to inform you that we accept your proposal for Cisco Umbrella product for 350 users with TCO of USD 16,594 for 3 years and Annuity payment of USD 5651 USD to be paid as yearly payment.

Only first year payment will include USD 500 as installation charges.

The scope of work and implementation plan is to be followed as discussed during the meeting on 28-03-18 between (Sambhram, Vikas, Yeshwant, Shweta and Prateek) where we discussed

1. Implementation to be done only after studying the Torm network and suggesting right plan based on best practise suggested by CISCO
2. Setting up right reporting and alert mechanism
3. Knowledge transfer to the Torm resource
4. Documentation with revised network diagram mentioning the details.

Kind regards,

Vikas Shah
Head of Group IT Infrastructure & Operations

TORM Shipping India Pvt. Ltd., 2nd Floor, Leela Business Park, Andheri-Kurla Road, Andheri (E)
Mumbai 400059

Phone: +91 22 6640 7297 | Mobile: +91 98 1933 8006 | vsh@torm.com | www.torm.com

From: Vicky Dave [mailto:vicky@connectivitysolutions.in]
Sent: 29 March 2018 17:20
To: Vikas Shah <vsh@torm.com>
Cc: Patrick Mathias <patrick@connectivitysolutions.in>; sajid <sajid@connectivitysolutions.in>; Sam <sambhram@connectivitysolutions.in>
Subject: Re: [EXTERNAL] Re: Torm Shipping Umbrella :- Quote & Prerequisite

CAUTION : This email is originated from outside of the organization.
Do not click links or open attachments unless you recognize the sender and
know the content is safe.

Dear Vikas Sir,

Good Day !!

Please find attached quotation along with the Sow and other documents.

We will assure you best support from Team Connectivity.

Assuring of best services at all times.

Best Regards,

[Vicky Dave](#)

Account Manager - Sales
Mobile: +91 98200 76603
vicky@connectivitysolutions.in
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<image003.jpg>

On Thu, Mar 29, 2018 at 2:41 PM, Sam <sambhram@connectivitysolutions.in> wrote:

Hello,

Greetings from connectivity solutions!!!

Please find the Implementation guide as discussed over the call.

Look forward for the concurrence on the same.

Do let us know in case of any query.

With Warm Regards,

Sambhram Nayak

+91 9916888668

From: Vikas Shah [mailto:vsh@torm.com]

Sent: 29 March 2018 11:46

To: Vicky Dave

Cc: Patrick Mathias; sajid; sambhram@connectivitysolutions.in

Subject: RE: [EXTERNAL] Re: Torm Shipping Umbrella :- Quote & Prerequisite

Hi Vicky,

Please send us the solution design and SOW along with proposal immediately so that I can approve it today itself.

Kind regards,

Vikas Shah

Head of Group IT Infrastructure & Operations

TORM Shipping India Pvt. Ltd., 2nd Floor, Leela Business Park, Andheri-Kurla Road, Andheri (E)
Mumbai 400059

Phone: +91 22 6640 7297 | Mobile: +91 98 1933 8006 | vsh@torm.com | www.torm.com

<image001.jpg> <image002.jpg>

From: Vicky Dave [mailto:vicky@connectivitysolutions.in]

Sent: 28 March 2018 17:31

To: Vikas Shah <vsh@torm.com>

Cc: Patrick Mathias <patrick@connectivitysolutions.in>; sajid
<sajid@connectivitysolutions.in>

Subject: [EXTERNAL] Re: Torm Shipping Umbrella :- Quote & Prerequisite

CAUTION : This email is originated from outside of the organization.

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Dear Vikas Sir,

Please find attached quote as requested.

Assuring of best services at all times.

Best Regards,

Vicky Dave

Account Manager - Sales

Mobile: +91 98200 76603

vicky@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Singapore |

<image004.jpg>

On Wed, Mar 28, 2018 at 1:23 PM, Vicky Dave <vicky@connectivitysolutions.in> wrote:

Dear Vikas Sir,

Greetings from Team Connectivity Solutions !!

Please find attached revised proposal as per the discussion.

Assuring of best services at all times.

Best Regards,

Vicky Dave

Account Manager - Sales

Mobile: +91 98200 76603

vicky@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Singapore |

<image004.jpg>

On Tue, Mar 27, 2018 at 9:27 PM, Vicky Dave <vicky@connectivitysolutions.in> wrote:

Dear Vikas Sir,

Good day !!

We thank you for giving us an opportunity to serve as a valued partner for Torm Shipping.

Please find attached quote for Cisco Umbrella with the requested options.

Draft copy of SOW is attached for reference. As discussed we will send it to Cisco (Prateek Vyas) to validate.

We will modify the sow as per the recommendation/suggestion.

Assuring of best services at all times.

Best Regards,

[Vicky Dave](#)

Account Manager - Sales
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vicky@connectivitysolutions.in
Bangalore | Mumbai | Chennai | Delhi | Singapore |

<image004.jpg>

On Mon, Dec 18, 2017 at 9:49 PM, Vicky Dave <vicky@connectivitysolutions.in> wrote:

Dear Vikas Sir

[Greetings from Team Connectivity Solutions !!!!](#)

Please find attached quote & prerequisite documents for Cisco Umbrella POV.

Assuring of best services at all times.

Best Regards,

[Vicky Dave](#)

Account Manager - Sales

Mobile: +91 98200 76603

vicky@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Singapore |

[!\[\]\(642aa997563f9a325b310230bb5078b7_img.jpg\)](#)

6 attachments



[**image005.jpg**](#)

11K



[**image003.jpg**](#)

5K



[**image004.jpg**](#)

5K



[**TORM image001.jpg**](#)

2K



[**image002.jpg**](#)

2K



[**image003.jpg**](#)

11K