


	<b>Tata ClassEdge</b> (A Div. of Tata Industries Ltd) Datamatics Business Solutions, 3rd Floor, Plot No A 16-17 Part B Cross Lane, MIDC, Andheri (E), Mumbai-400093 P: 022-61227000 CIN U44003MH1945PLC004403					PO NO
						1200000006
						PO DATE
						08-MAY-20
Attn:	CONNECTIVITY IT SOLUTIONS PVT LTD Unit no 1, Eco House , Vishweswara nagar road Mumbai MAHARASHTRA,400063  GSTIN: State Code: 27				<b>BILLING ADDRESS:</b> TATA ClassEdge 3rd Floor,Plot No A 16-17,MIDC Mumbai 400093 GSTIN : 27AAACT4058L1Z2 State Code : 27	
Vendor						
Sr.No.	Description	HSN	Units	Quantity.	Unit Price	Total
1	3rd floor Cisco Core and Access switches		AU	1.000	147,152.00	147,152.00
	3rd floor Cisco Core and Access switches	9983	each	1.000	147,152.00	0.00
2	Switches Partner Support		AU	1.000	40,000.00	40,000.00
	Remote / E-mail / Telephonic Support	9983	each	1.000	40,000.00	0.00
<b>PO Terms &amp; Conditions</b>					Sub Total	187,152.00
(1) Payment	within 60 days Due net		Currency INR		CGST	16,843.68
(2) Delivery Other Terms and Conditions					SGST	16,843.68
Amount in words: Two Lakh Twenty Thousand Eight Hundred Thirty Nine Rupees Thirty Six Paise					Net Total	220,839.36
Ship To:						
TCE representative	Vendor Phone - 022 -29272083  Vendor Fax - Vendor ref - Vendor ref date - Vendor Contact Name-				For Tata ClassEdge (A Div. of Tata Industries Ltd)    <b>Atul Sharma</b> <b>Chief Financial officer</b>	
<b>Terms and Conditions :</b> 1.Name ,Billing address along with GSTN numbers should be mentioned on the invoice as per Purchase Order. 2.Purchase Order No. and date should be mentioned on the invoice. 3.Vendor complete address and compliance details .i.e., PAN No. and details required under GST should be mentioned on the invoice. 4.Lorry Receipt, Deliver Challan, Proof of Delivery, Work Completion Certification, Installation report, Service report should be attached along with the invoice as applicable. 5.Payment shall be processed only upon receipt of a correct invoice with all the supporting documents as prescribed. 6.To ensure compliance under Goods and Services Tax Act,2017, in case of any non-compliance on your part impacting any financial loss to TATA ClassEdge ( A division of Tata Industries Ltd), we shall take such necessary actions to recover the losses, if any, as we deems fit. 7.This order is Buyer offer to Seller for the materials specified orthe work to be performed as specified above. This offer shall become a valid Purchase Order on the terms and conditions stated herein when it is accepted by Seller either by acknowledgement or performance. Non receipt of acknowledgement within 3 days of receipt of this Purchase Order by the seller would be considered as complete acceptance of all terms and conditions specified herewith the Purchase Order by seller. 8.In the event of any conflict between the terms and conditions of the Agreement between the parties and the terms and conditions of this Purchase Order, the terms and conditions of the Agreement will apply unless the conflicting provision in the Purchase Order expressly states that						

	<b>Tata ClassEdge</b> (A Div. of Tata Industries Ltd) Datamatics Business Solutions, 3rd Floor, Plot No A 16-17 Part B Cross Lane, MIDC, Andheri (E), Mumbai-400093 P: 022-61227000 CIN U44003MH1945PLC004403		<b>PO NO</b>
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<b>Vendor</b>			
it is supersede the conflicting provision in the Agreement. 9.Code of Ethics: In our dealings, we are self-regulated by a Code of Conduct as enshrined in the "Tata Code of Conduct". We request your support in helping us adhere to the code in letter and spirit. We request that any violation or potential violation of the Code to be brought to the Ethics Counselor of TCE ( <a href="mailto:ethics@tataclassedge.com">ethics@tataclassedge.com</a> ).			

Tax Details

PO No: 1200000006

Sr No	Description	Unit Price	Qty	Net Value	IGST(%)	IGST Value	CGST(%)	CGST Value	SGST(%)	SGST Value	UTGST(%)	UTGST Value	Total
1	3rd floor Cisco Core and Access switches	147152.00	1.000	147152									
	3rd floor Cisco Core and Access switches	147152.00	1.000				9.00	13243.68	9.00	13243.68			13243.68
2	Switches Partner Support	40000.00	1.000	40000									
	Remote / E-mail / Telephonic Support	40000.00	1.000				9.00	3600.00	9.00	3600.00			3600.00
	Sub Total					0.00		16843.68		16843.68		0.00	16843.68



Jason Lobo &lt;jason@connectivitysolutions.in&gt;

## Need AMC renewal quote for CISCO switches & Connectivity Partner Support

Vishal Teli &lt;Vishal.Teli@tataclassedge.com&gt;

Thu, May 14, 2020 at 11:16 AM

To: Jason Lobo &lt;jason@connectivitysolutions.in&gt;

Cc: IT-Purchase &lt;IT-Purchase@tataclassedge.com&gt;, "B. Krishnamohan" &lt;KrishnamohanB@tataclassedge.com&gt;, Ruchesh Bhanushali &lt;ruchesh@connectivitysolutions.in&gt;

Hi Jason,

Please find the attached PO for CISCO switches &amp; Connectivity Partner Support for below mentioned devices.

Annexure A											
Product Number	Product Description	Last Date of Support	PAK/Serial Number	Service Level	Service Level Description	SKU	Start Date	End Date	Quantity	Unit price	Extended price
WS-C2960X-48TS-LL	Catalyst 2960-X 48 GgE, 2 x 1G SFP, LAN Lite		FOC180353KL	SNT	SNTC 8X5XNB	CON-SNT-WSC296X4	09-05-2020	08-05-2021	1	15,399.80	15,399.80
WS-C2960X-48TS-LL	Catalyst 2960-X 48 GgE, 2 x 1G SFP, LAN Lite		FOC180353L1	SNT	SNTC 8X5XNB	CON-SNT-WSC296X4	09-05-2020	08-05-2021	1	15,399.80	15,399.80
WS-C3850-48T-S	Cisco Catalyst 3850 48 Port Data IP Base	31-10-2025	FOC1811U0M7	SNT	SNTC 8X5XNB	CON-SNT-WSC388TS	09-05-2020	08-05-2021	1	58,176.07	58,176.07
WS-C3850-48T-S	Cisco Catalyst 3850 48 Port Data IP Base	31-10-2025	FOC2129U0DR	SNT	SNTC 8X5XNB	CON-SNT-WSC388TS	09-05-2020	08-05-2021	1	58,176.07	58,176.07
CS- service	one year partner support								1		40,000.00
Total price without taxes											1,87,151.74

One year partner support for below mentioned serial number, Support - Remote/Email/Telephonic

1	HO	Core-SW1	CISCO Switch	Cisco Catalyst	FOC2129U0DR
2	HO	Core-SW2	CISCO Switch	Cisco Catalyst	FOC1811U0M7
3	HO	Access-SW1	CISCO Switch	SNTC-8X5XNB	FOC180353KL
4	HO	Access-SW2	CISCO Switch	SNTC-8X5XNB	FOC180353L1
5	HO	Voice-SW1	CISCO Switch	Cisco SG350X	DNI224205BG
6	HO	WIFI-SW1	CISCO Switch	Catalyst 2960L	FCW2111A6L7

Regards,

Vishal Teli

From: Jason Lobo &lt;jason@connectivitysolutions.in&gt;

Sent: Wednesday, May 13, 2020 10:44 AM

To: Vishal Teli &lt;Vishal.Teli@tataclassedge.com&gt;

Cc: IT-Purchase &lt;IT-Purchase@tataclassedge.com&gt;; B. Krishnamohan &lt;KrishnamohanB@tataclassedge.com&gt;; Ruchesh Bhanushali &lt;ruchesh@connectivitysolutions.in&gt;

Subject: Re: Need AMC renewal quote for CISCO switches &amp; Connectivity Partner Support

Hi Vishal Sir,

It was pleasure talking to you.

As discussed over the phone, anticipating po by tomorrow.

Best Regards,

Jason Lobo

Account Manager - Sales

Mobile: +91 74063 12234

jason@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore



On Tue, Apr 28, 2020 at 6:07 PM Jason Lobo <[jason@connectivitysolutions.in](mailto:jason@connectivitysolutions.in)> wrote:

Hi Vishal sir,

Greetings from Team Connectivity Solutions!

As discussed over the phone, please find attached revised proposal for your perusal.

Kindly share the purchase order at the earliest.

**Please Note**

1. The above mentioned price is for one year oem support as well as one year partner support.
2. The above pricing is valid only till 5th May'2020 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity.
3. please confirm and validate the above Bill of Material, kindly re-validate the BoQ before placing the order.
4. All taxes will be charged extra as applicable at the time of billing.
5. Support - Remote/Email/Telephonic support.

Best Regards,

Jason Lobo

Account Manager - Sales

Mobile: +91 74063 12234

[jason@connectivitysolutions.in](mailto:jason@connectivitysolutions.in)

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Mon, Apr 20, 2020 at 5:39 PM Jason Lobo <[jason@connectivitysolutions.in](mailto:jason@connectivitysolutions.in)> wrote:

Hi Vishal Sir,

Greetings from Team Connectivity Solutions!

Please find attached revised proposal for your kind perusal.

**Please Note**

1. The above mentioned price is for one year oem support as well as one year partner support.
2. The above pricing is valid only till 27th April'2020 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity.
3. please confirm and validate the above Bill of Material, kindly re-validate the BoQ before placing the order.
4. All taxes will be charged extra as applicable at the time of billing.
5. Support - Remote/Email/Telephonic.

Best Regards,

Jason Lobo

Account Manager - Sales

Mobile: +91 74063 12234  
[jason@connectivitysolutions.in](mailto:jason@connectivitysolutions.in)

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Fri, Apr 17, 2020 at 7:24 PM Vishal Teli <[Vishal.Teli@tataclassedge.com](mailto:Vishal.Teli@tataclassedge.com)> wrote:

Hi Jason,

Received Cisco Switches AMC quote is too high, which cant be flow. Request you to please match the pricing with last year pricing.

As discussed, Please find the attached last year AMC renewal PO.

Regards,

Vishal Teli

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**From:** Jason Lobo <[jason@connectivitysolutions.in](mailto:jason@connectivitysolutions.in)>  
**Sent:** Wednesday, April 15, 2020 8:15 PM  
**To:** Vishal Teli <[Vishal.Teli@tataclassedge.com](mailto:Vishal.Teli@tataclassedge.com)>  
**Cc:** IT-Purchase <[IT-Purchase@tataclassedge.com](mailto:IT-Purchase@tataclassedge.com)>; B. Krishnamohan <[KrishnamohanB@tataclassedge.com](mailto:KrishnamohanB@tataclassedge.com)>; Ruchesh Bhanushali <[ruchesh@connectivitysolutions.in](mailto:ruchesh@connectivitysolutions.in)>  
**Subject:** Re: Need AMC renewal quote for CISCO switches & Connectivity Partner Support

Hi Vishal Sir,

Greetings from Team Connectivity Solutions!

Please find attached proposal for your kind perusal.

Please Note

- 1.The above mentioned price is for one year oem support as well as one year partner support.
- 2.The above pricing is valid only till 22nd April'2020 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity.
- 3.please confirm and validate the above Bill of Material, kindly re-validate the BoQ before placing the order.
- 4.All taxes will be charged extra as applicable at the time of billing.
- 5.Support - Remote/Email/Telephonic.

Best Regards,

Jason Lobo

Account Manager - Sales

Mobile: +91 74063 12234  
[jason@connectivitysolutions.in](mailto:jason@connectivitysolutions.in)

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Tue, Apr 14, 2020 at 11:27 AM Vishal Teli <[Vishal.Teli@tataclassedge.com](mailto:Vishal.Teli@tataclassedge.com)> wrote:

[Quoted text hidden]

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## 2 attachments



**Connectivity Switches AMC Renewal PO-1200000006.pdf**  
2176K

5/14/2020

Connectivity IT Solutions Pvt Ltd Mail - Need AMC renewal quote for CISCO switches & Connectivity Partner Support

 **Proposal.pdf**  
339K