

Date: 17th June 2025

To,

Dasharathi Venugopal
ROCKWELL COLLINS

Introduction

Connectivity Solutions ('CS') is a Bangalore headquartered leading technology integration organization. Since our inception in 2003, we are inspiring the journey of transformation of our client businesses with intelligent and sustainable IT infrastructure solutions. Our consultative approach enables businesses adapt to future technologies, helping them achieve what matters in their pursuit and do more with less. Our organization enjoys the confidence of 647 clients across 33 countries.

An ISO 9001, 27001 & 20000 certified company, we are conversant with ICT industry standards and processes. With over 18 years of Systems Integration experience of working with resilient industry Leaders, we have achieved consistent revenue growth of 45% CAGR since 2010.

Connectivity Solutions is Cisco Gold Certified Partner and strategic partner to other leading technology organizations and rendering technology product and services-based solutions across India and prominent countries in APAC region.

Collins Aerospace, a unit of Raytheon Technologies Corp. (NYSE: RTX), is a leader in technologically advanced and intelligent solutions for the global aerospace and defense industry. Created in 2018 by bringing together UTC Aerospace Systems and Rockwell Collins, Collins Aerospace has the capabilities, comprehensive portfolio, and expertise to solve customers' toughest challenges and meet the demands of a rapidly evolving global market.

The renewal of DT support service

Connectivity Solutions is providing skilled manpower support to DT team of Collins Aerospace in Bangalore, India since August 2022. The current purchase order was valid till 31st December 2024 and therefore, we propose to renew the same with a revised commercial. It is mutually agreed to sign off the new contract for the tenure of 3 yrs and an annual increment of 12% in contract value.

Scope of Work – Network support services

- CS team is expected to identify professionals as per the Job Description agreed upon and collaborate with Collins Aerospace team for the selection procedure
- Onboard and manage the selected candidate on Connectivity role with all the standard employment benefits and deploy them to Collins Aerospace sites for work
- Provide a suitable replacement candidate in case there is an event of attrition
- Provide a standby resource if the assigned resource is absent for more than 3 consecutive working days irrespective of circumstances. Connectivity Solutions has deployed an on-site stand-by resource to serve the purpose of service continuity.

- Collaborate with Collins Aerospace team to decide the career roadmap of deserving resources to align with Collins Aerospace's technology goals. Required training for deserving candidates can be arranged at an additional cost to Collins Aerospace
- Participate in quarterly service delivery review meetings/calls
- Provide statutory reports on request with regards to deployed resources of Connectivity Solutions at Collins Aerospace site

Service delivery plan

- Connectivity will propose potential candidates to Collins Aerospace for the selection process
- Once the candidate is identified, Connectivity will negotiate with the candidate with the best possible lead time to join.
- Connectivity Solutions' team will coordinate with Collins Aerospace during the onboarding process and ensure that the candidate reports to work at per agreed schedule
- The candidate is expected to follow Collins Aerospace's working policy and annual holiday list. However, his leave policy will be governed by Connectivity.
- In case if Candidate is on leave for more than 3 days continuously, Connectivity will deploy a standby engineer to support Collins Aerospace business continuity. Connectivity Solutions has deployed an on-site stand-by resource to serve the purpose of service continuity.

Customer obligation

- Conduct an onboarding session to guide the resource about Collins Aerospace IT infra to enable them for service delivery
- Enable the Candidate with required software, hardware and tools to bring in efficiency in services along with other infrastructure support to deliver service.
- Provide guidance and material support to adhere to relevant compliance and standard
- Equal opportunity and treatment to deliver service at best of the abilities

Commercials & other terms

Sr. No.	Position	Designation	Billing value (Monthly Billing)
Year 1			
3	Engineer – L3	Infrastructure Support Technician-II / Team leads	1,26,720.00
Year 2			
3	Engineer – L3	Infrastructure Support Technician-II / Team leads	1,41,930.56
Year 3			
3	Engineer – L3	Infrastructure Support Technician-II / Team leads	1,58,957.56

Terms

- GST will be charged additionally as applicable.
- Lead time to start service delivery for a new position will be 30-45 days from the release of the Purchase Order. However, we can arrange for temporary resources during the lead time. For the renewal of the existing team, the service remains continuous and uninterrupted.
- The CS team will raise the invoice at the end of the month, which Collins Aerospace should pay within 30 days.
- During the contract period if Collins Aerospace or any of its partners would like to take any of the Connectivity Solutions' team members on the role to service Collins Aerospace, Connectivity will charge 18% of the billing value of the resource during the 1st year of the contract and 15% during the 2nd year while 8.33% during 3rd year. There will not be any charge levied from 4th year onwards. The lead time to on role of the team member will be 60 days from the date of formal communication to Connectivity.
- The tenure of the contract will be 3 yrs.
- The contract value will be revised annually with 12% increment in contract value. The prices for all three years are listed above.
- The contract can be terminated by either of the parties by giving a notice of 3 months.
