

## Letter of Intent

To,

**Connectivity IT Solutions Pvt Ltd**  
 No. 1877, 1st Floor, 31st Cross,  
 Bangalore 10  
 560070  
 India

**Sub: Cisco HTOM (High Touch Operations Manager), HTE (High Touch Engineer)**

Dear Venkat,

With reference to the above subject, we are pleased to confirm you on the order for Cisco Expert Care Services include HTOM (High Touch Operations Manager), HTE (High Touch Engineer) and 1 Asset Manager. This is a 3-year HTOM contract, with the yearly cost for the same as INR 1.26 Crores + Taxes per year.

Please find below the final commercials agreed:

Services Coverage	HTOM*		HTE		Pricing
	US	India	US	India	3 year (INR)
<b>9X5 HTOM-US, HTE- IST (As is Scope, without Meraki HTOM)</b>				DCN	3,78,65,999

DCN: Data Center Networking

Terms:

- a. Payment Term: Annual
- b. Taxes Extra as applicable
- c. Term 36 Months

Once the PO against this order is issued, then it will supersede all the terms and conditions of this LOI. The formal Purchase Order with Terms and Conditions shall be sent to you shortly. Please do not generate the invoice without PO. Please initiate the process and lock the order.

Please acknowledge the acceptance of this Letter of Intent.

Thanking you,  
**For Sagility India Limited**

Agreed and Accepted  
**For Connectivity IT Solutions Pvt Ltd**



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**Name: Prasad Mathakari**  
**Title: Vice President, Global Procurement**

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**Name:**  
**Title:**

### **Sagility India Limited**

*(Formerly Sagility India Private Limited; earlier Berkmeer India Private Limited)*

*Registered Office - No. 23 & 24, AMR Tech Park, Building 2A, First Floor Hongasandara Village, Off Hosur Road,*

*Bommanahalli, Bengaluru – 560068, Karnataka, India*

*Corporate Identity Number: U72900KA2021PLC150054*

*Tel. No.: 080-71251500, Website: www.SagilityHealth.com*