



## INFORMATION TECHNOLOGY DEPARTMENT

IT/TDH/PO/404/2024-25

20.12.2024

Connectivity IT Solutions Pvt. Ltd.  
# 1877, 3<sup>rd</sup> Floor, "Gangothri",  
31<sup>st</sup> Cross, 10<sup>th</sup> Main, Banashankari 2<sup>nd</sup> Stage  
Bengaluru - 560070

Kind Attn: Ms. Lavanya

Dear Sir,

Sub: Purchase order for SDWAN Implementation charges with project Management, Documentation and Handover.

Ref: Your commercial proposal CS-SQ-BLR-2024-25-000861 dated 08.10.2024.

With reference to the above offer from you in response to our inquiry and to the subsequent discussions and negotiations held with you and the revised offer submitted by you, we are pleased to place an order on you for the following:

**Table No.1: Details of CISCO SDWAN components Implementation charges.**

Sl No.	Nature of Work	Description	Total Cost (in Rs)
1	Implementation and Migration at DC/DR	SDWAN migration and deployment at Datacenter and DR (migration plan/HLD/LLD/ templatization, policy creation, routing IP schema hardening)	3,00,000/-
2	Implementation	One time Implementation of the edge routing (Which includes the installation of edge router at the branch). Any additional branch rollouts from SD_WAN perspective would be charged at the same unit cost for the project implementation period. Charges being Rs.4000/- per branch for total 1000 branches. However, Billing will be on actual number of branches taken up for installation and integration.	40,00,000/-

3	Partner Support both edge and DC/DR routers	Partner support (8x5xNBD) for edge devices. The scope is restricted to only RMA related engineering services edge. Any logistics or material movement related activities will be charged at extra cost RMA engineer support with a 4 hour engineer SLA for DC & DR	12,50,000/-
		Total :- Implementation charges	55,50,000/-

### **Terms & Conditions:**

#### **1. Order Value and Delivery:**

- a. The total order value will be **Rs. 55,50,000/- (Rupees Fifty Five Lakhs and Fifty Thousand only)**, towards the CISCO SDWAN Controller and components **Implementation** charges with project Management, Documentation and Handover as in Table No.1.
- b. **Taxes:** Taxes if any will be paid extra as applicable.
- c. SDWAN has to be implemented at all the branches/offices of the bank.
- d. The Billing address is mentioned below.

**Information Technology Department  
Technology and Digital HUB  
Artisane RPS Tech Centre, No 32, 1st main  
3rd Phase, J P Nagar, Bengaluru - 560 078.**

If there is any change in the above-mentioned address, the support shall be extended to new location also.

2. **Payment:** The payment will be released through NEFT/RTGS mode. Necessary documents required for the payment shall be furnished.
3. **Payment schedule:**
  - a. 100 % after implementation.
  - b. Bank's GST and PAN Details - GST Number of our Bank as well as your GST number must be invariably cited in the invoices for the release of payment. Following is the GST/PAN details of the Bank.

GSTIN : 29AABCT5589K1ZL

PAN : AABCT5589K

#### **4. Other Payment Condition:**

- a. Payment will be made within 30 days of delivery of original signed invoice or digitally signed invoice, delivery challan and verification of Bill of Material (BOM) by authorized personnel from M/s **Connectivity IT Solutions Pvt. Ltd** duly authenticated by concerned officials of our bank.
- b. Payment Terms: An invoice will be raised post completing the implementation of pack of 100 branches each. Invoices are payable within 30 days from the date of receipt of invoice.
- c. Execution of SLA for partner support.

5. **Escalation Matrix** of the Bank is as below:

Sl No	Name	Designation	Mobile No.	Email ID
1	Mr. Avinash M S	Officer	9482377043	<a href="mailto:K11591@ktkbank.com">K11591@ktkbank.com</a>
2.	Mr.Shrikant Shyamsundar	Sr.Manager	7483262529	<a href="mailto:K4543@ktkbank.com">K4543@ktkbank.com</a>
3.	Mr. Jeet Kumar	AGM	9449595687	<a href="mailto:jeet@ktkbank.com">jeet@ktkbank.com</a>

6. **Penalty:** In case of delay in implementation, 10% of the total payable amount will be deducted as penalty.

7. **Site preparation:**

Respective engineers from your end have to visit the site well in advance and report to be shared with Bank on the site preparedness.

8. A separate Statement of Work (SoW) will be shared by the bank which describes the work to be undertaken by **Connectivity IT Solutions Pvt. Ltd.** SDWAN Deliverables to made in accordance with the SOW document.

9. **Indemnifications: -**

You will indemnify, defend, and hold Karnataka Bank harmless from any and all claims or demands (including all loses, damages, and liabilities resulting from such claims or demands, and all related costs and expenses, including reasonable legal fees) which may result by reason of any infringement or claim of infringement of any intellectual property rights associated with Services provided in connections with this Agreement.

10. **Data confidentiality:**

M/s. **Connectivity IT Solutions Pvt. Ltd** to provide Data Confidentiality as would be detailed in the Non-Disclosure Agreement (NDA)

11. **Business continuity plan:**



M/s. **Connectivity IT Solutions Pvt. Ltd** shall support the Bank in its Business Continuity Plan.

12. **Training:** Proper training on the working and maintenance of the SDWAN controllers and the other equipment's as part of this purchase (and in general) should be given to the Bank's concerned staff.

13. **Documentation:** The entire Installation/implementation steps have to be properly documented and the complete documentation including **technical documentation** (whenever there is a configuration change), **LLD** (Low Level Design ), **HLD** (High Level Design) and **Standard operating procedure** should be handed over to the Bank's concerned staff.

Please provide your acceptance by duly affixing your company seal & signature of authorized signatory of your company in below mentioned acknowledgement section in duplicate copy.

Yours faithfully,

   
(Rakesh B)  
**DEPUTY GENERAL MANAGER**

**ACKNOWLEDGEMENT:**

We hereby acknowledge the receipt of your work order. We agree to deliver the services as per the terms and conditions of this work order and Scope of Work document, which has been read and understood by us.

Name & Signature of authorized person with seal

  
**Venkat Rajan**  
**Director, Digital Transformation**  
**Connectivity IT Solutions Private Limited**