

manjushree@connectivitysolutions.in

From: Anitha L John <anitha@sheeltron.com>
Sent: 12 September 2019 17:19
To: manjushree@connectivitysolutions.in; 'Raghu'
Cc: cp@sheeltron.com; 'Narasimha Murthy'; 'Sowmya'
Subject: RE: Request for price

Dear Manjushree,

Herby confirming the order, please deliver.

Cisco SG350-28 28-Port Gigabit Managed Switch ----@ 11300/-+ TAX- 25Units
Cisco SG350X-24 24-port Gigabit Stackable Switch---@27500/-+ Tax- 10 Units

Regards,
Anitha

From: manjushree@connectivitysolutions.in [mailto:manjushree@connectivitysolutions.in]
Sent: 11 September 2019 15:05
To: 'Anitha L John' <anitha@sheeltron.com>; 'Raghu' <raghu@connectivitysolutions.in>
Cc: cp@sheeltron.com; 'Narasimha Murthy' <murthy@connectivitysolutions.in>; 'Sowmya' <sowmya@connectivitysolutions.in>
Subject: RE: Request for price

Dear Anitha,

Noted!

Prices are valid subjected to stock availability. Kindly confirm at the earliest.

Regards,
Manjushree BK
9901010004

From: Anitha L John <anitha@sheeltron.com>
Sent: 11 September 2019 14:13
To: manjushree@connectivitysolutions.in; 'Raghu' <raghu@connectivitysolutions.in>
Cc: cp@sheeltron.com; 'Narasimha Murthy' <murthy@connectivitysolutions.in>; 'Sowmya' <sowmya@connectivitysolutions.in>
Subject: RE: Request for price

Dear Manj,

Please wait for my confirmation.

Regards,
Anitha

From: manjushree@connectivitysolutions.in [mailto:manjushree@connectivitysolutions.in]
Sent: 11 September 2019 13:42
To: 'Raghu' <raghu@connectivitysolutions.in>; 'Anitha L John' <anitha@sheeltron.com>
Cc: cp@sheeltron.com; 'Narasimha Murthy' <murthy@connectivitysolutions.in>; 'Sowmya' <sowmya@connectivitysolutions.in>
Subject: RE: Request for price

Dear Anitha,

We have the materials in stock and for the same price we are billing it you directly.

Regards,
Manjushree BK

From: Raghu <raghu@connectivitysolutions.in>
Sent: 11 September 2019 12:48
To: 'Anitha L John' <anitha@sheeltron.com>; manjushree@connectivitysolutions.in
Cc: cp@sheeltron.com; 'Narasimha Murthy' <murthy@connectivitysolutions.in>; 'Sowmya' <sowmya@connectivitysolutions.in>
Subject: RE: Request for price

++Manjushree

Dear Madam,

Please take this forward.

Regards
Raghu
[+91-9844912700](tel:+919844912700)

From: Anitha L John [mailto:anitha@sheeltron.com]
Sent: Wednesday, September 11, 2019 12:34 PM
To: 'Sowmya'; 'Narasimha Murthy'
Cc: 'Raghu'; cp@sheeltron.com
Subject: RE: Request for price
Importance: High

Dear Sowmya,

As per our discussion kindly confirm the below stock and price, will you require PO?

Cisco SG350-28 28-Port Gigabit Managed Switch ----@ 11300/-+ TAX- 25Units

Cisco SG350X-24 24-port Gigabit Stackable Switch---@27500/-+ Tax- 10 Units

Regards,

Anitha

From: Sowmya [<mailto:sowmya@connectivitysolutions.in>]
Sent: 07 August 2019 22:00
To: 'Anitha L John' <anitha@sheeltron.com>; 'Narasimha Murthy' <murthy@connectivitysolutions.in>
Cc: 'Raghu' <raghu@connectivitysolutions.in>; cp@sheeltron.com
Subject: RE: Request for price

Dear Anitha

Please share formal PO, will process and arrange for delivery

Best Regards,
Sowmya R
Operations Head Singapore

Office: +65 65898318 Mobile: +91 9844912500
sowmya@connectivitysolutions.in
Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore



From: Anitha L John [<mailto:anitha@sheeltron.com>]
Sent: 07 August 2019 17:26
To: 'Sowmya' <sowmya@connectivitysolutions.in>; 'Narasimha Murthy' <murthy@connectivitysolutions.in>
Cc: 'Raghu' <raghu@connectivitysolutions.in>; cp@sheeltron.com
Subject: RE: Request for price

Dear Sowmya,

Thank you for your support.

Let me know the process to place order, would you require formal PO or mail confirmation.

Regards,
Anitha

From: Sowmya [<mailto:sowmya@connectivitysolutions.in>]
Sent: 07 August 2019 13:39
To: 'Anitha L John' <anitha@sheeltron.com>; 'Narasimha Murthy' <murthy@connectivitysolutions.in>
Cc: 'Raghu' <raghu@connectivitysolutions.in>; cp@sheeltron.com
Subject: RE: Request for price

Dear Anitha

I have not kept any margin and shared you cost to cost.

Please close with the given prices

Best Regards,
Sowmya R
Operations Head Singapore

Office: +65 65898318 Mobile: +91 9844912500
sowmya@connectivitysolutions.in
Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore



From: Anitha L John [<mailto:anitha@sheeltron.com>]
Sent: 07 August 2019 12:37
To: 'Sowmya' <sowmya@connectivitysolutions.in>; 'Narasimha Murthy' <murthy@connectivitysolutions.in>
Cc: 'Raghu' <raghu@connectivitysolutions.in>; cp@sheeltron.com
Subject: RE: Request for price

Dear Sowmya,

We are on the verge of closing , having few costing issues with PAN India delivery, can you please share better price.

Regards,
Anitha

From: Sowmya [<mailto:sowmya@connectivitysolutions.in>]
Sent: 07 August 2019 12:24
To: 'Anitha L John' <anitha@sheeltron.com>; 'Narasimha Murthy' <murthy@connectivitysolutions.in>
Cc: 'Raghu' <raghu@connectivitysolutions.in>; cp@sheeltron.com
Subject: RE: Request for price

Dear Anitha

Good afternoon!

Please let me know status of PO

Best Regards,
Sowmya R
Operations Head Singapore

Office: +65 65898318 Mobile: +91 9844912500
sowmya@connectivitysolutions.in
Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore



From: Anitha L John [<mailto:anitha@sheeltron.com>]
Sent: 31 July 2019 18:19
To: 'Sowmya' <sowmya@connectivitysolutions.in>; 'Narasimha Murthy' <murthy@connectivitysolutions.in>
Cc: 'Raghu' <raghu@connectivitysolutions.in>; cp@sheeltron.com
Subject: RE: Request for price

Dear Sowmya,

I have sent my final quote to my Client, likely to get my PO out by Friday.

Regards,
Anitha

From: Sowmya [<mailto:sowmya@connectivitysolutions.in>]
Sent: 31 July 2019 18:04
To: 'Narasimha Murthy' <murthy@connectivitysolutions.in>; 'Anitha L John' <anitha@sheeltron.com>
Cc: 'Raghu' <raghu@connectivitysolutions.in>; cp@sheeltron.com
Subject: RE: Request for price
Importance: High

Dear Anitha

Good evening!

Please confirm on order to block stocks

Best Regards,
Sowmya R
Operations Head Singapore

Office: +65 65898318 Mobile: +91 9844912500

sowmya@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore



From: Narasimha Murthy [<mailto:murthy@connectivitysolutions.in>]

Sent: 31 July 2019 16:14

To: Sowmya R <sowmya@connectivitysolutions.in>; Anitha L John <anitha@sheeltron.com>

Cc: Raghu <raghu@connectivitysolutions.in>; cp@sheeltron.com

Subject: Re: Request for price

Dear Madam Anitha,

If we are able to match the prices it is not because we have ample margin but it is our sheer keenness for your business and willingness to match your prices irrespective of our transactional impact. Happy to work with you all and look forward to your valuable PO.

Best Regards,
Narasimha Murthy
CEO

Office: +91 080 26716555 Mobile: +91 98441 15331

murthy@connectivitysolutions.in

My Webex Room: <https://connectivitysolutions.webex.com/join/murthy>

From: Sowmya R <sowmya@connectivitysolutions.in>

Date: Wednesday, 31 July 2019 at 4:01 PM

To: Anitha L John <anitha@sheeltron.com>

Cc: murthy <murthy@connectivitysolutions.in>, "raghu@connectivitysolutions.in"

<raghu@connectivitysolutions.in>, Chandra Prakash <cp@sheeltron.com>

Subject: Re: Request for price

Dear Anitha

Yes I can match your targets but can you please share PO today

Thanks
Sowmya

On Wednesday, July 31, 2019, Anitha L John <anitha@sheeltron.com> wrote:

Dear Sowmya,

Our target price is given below-

Cisco SG350-28 28-Port Gigabit Managed Switch ----@ 11300/-+ TAX

Cisco SG350X-24 24-port Gigabit Stackable Switch---@27500/-+ Tax

Regards,

Anitha

From: Sowmya [mailto:sowmya@connectivitysolutions.in]

Sent: 31 July 2019 13:05

To: 'Anitha L John' <anitha@sheeltron.com>; 'Narasimha Murthy' <murthy@connectivitysolutions.in>; 'Raghu' <raghu@connectivitysolutions.in>

Cc: cp@sheeltron.com

Subject: RE: Request for price

Hi Anitha

Please find prices below:

45 units Cisco SG350-28 28-Port Gigabit Managed Switch - INR 12000+GST Per unit

10 units Cisco SG350X-24 24-port Gigabit Stackable Switch – INR 29000 + GST Per unit

Best Regards,

Sowmya R

Operations Head Singapore

Office: +65 65898318 Mobile: +91 9844912500

sowmya@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore



From: Anitha L John [<mailto:anitha@sheeltron.com>]

Sent: 30 July 2019 18:17

To: 'Sowmya' <sowmya@connectivitysolutions.in>; 'Narasimha Murthy' <murthy@connectivitysolutions.in>; 'Raghu' <raghu@connectivitysolutions.in>

Cc: cp@sheeltron.com

Subject: RE: Request for price

Dear Soumya,

This will be for immediate purchase against PO.

Regards,

Anitha

From: Sowmya [<mailto:sowmya@connectivitysolutions.in>]
Sent: 30 July 2019 17:57
To: 'Narasimha Murthy' <murthy@connectivitysolutions.in>; 'Anitha L John' <anitha@sheeltron.com>; 'Raghu' <raghu@connectivitysolutions.in>
Cc: cp@sheeltron.com
Subject: RE: Request for price
Importance: High

Dear Anitha

Good evening!

Thanks for the enquiry, please let us know this is for stock or this is for back to back order.

Best Regards,

Sowmya R

Operations Head Singapore

Office: +65 65898318 Mobile: +91 9844912500

sowmya@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore



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From: Narasimha Murthy [<mailto:murthy@connectivitysolutions.in>]

Sent: 30 July 2019 17:52

To: Anitha L John <anitha@sheeltron.com>; Sowmya <sowmya@connectivitysolutions.in>; Raghu <raghu@connectivitysolutions.in>

Cc: cp@sheeltron.com

Subject: Re: Request for price

Dear Madam,

Thank you for the enquiry, looping Sowmya and Raghu to respond.

Best Regards,
Narasimha Murthy

CEO

Office: +91 080 26716555 Mobile: +91 98441 15331

murthy@connectivitysolutions.in

My Webex Room: <https://connectivitysolutions.webex.com/join/murthy>

From: Anitha L John <anitha@sheeltron.com>
Date: Tuesday, 30 July 2019 at 5:41 PM
To: murthy <murthy@connectivitysolutions.in>
Cc: Chandra Prakash <cp@sheeltron.com>
Subject: Request for price

Dear Sir,

Below are the Cisco switches for which we have urgent requirement, Please share the best prices for below-

45 units Cisco SG350-28 28-Port Gigabit Managed Switch

10 units Cisco SG350X-24 24-port Gigabit Stackable Switch

Regards,

Anitha L John



Sheeltron Digital Systems Pvt. Ltd.

7022619816 (M), 080-67572216 (W), *Skype : anitha.sheeltron*

No. 10, Seshadripuram Main Road, Seshadripuram, Bangalore-560 020.

www.sheeltron.com

