

**From** Open Text Corporation India  
Private Limited  
Mariner, Software Units Layout  
The V, Plot No.17, Building-D  
500081 Madhapur, Hyderabad  
36  
India

**To** Connectivity IT Solutions Private  
Limited  
1877, 1st Floor, 10th Main, 31st  
Cross Road, Banashankari Stage  
II, Banashankari, Bengaluru,  
Karnataka 560070  
560070 Bengaluru  
Karnataka  
India

**End User** JC Penney Services India Pvt Ltd  
Manayata Embassy Business Park  
(SEZ) G3 Teak Block, Floor 7 - 10,  
Outer Ring Road  
560045 Bangalore  
Karnataka  
India

**Contact Title** Anand Kumar Mishra  
Account Executive, Portfolio

**Attention Title** Narasimha Murthy  
CEO

**Contact Title** Kushal Nagaraj  
India Procurement Head

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**Office** 9611504504  
**Mobile**  
**Fax** 044 6669 6000  
**Email** knagara3@jcp.com

**Currency** INR  
**Maintenance Term** 12 Months  
**Opportunity Name** JC Penney - Connectivity - HostExplorer- 130 Qty

Item	New Qty	Unit of Measure / License Model	List Price per Unit	Selling Price Per Unit	Cumulative License Disc.	Partner Net Sales	Partner Net Maint.
System A							
1	1000027594-3 Host Explorer Single License (Electronic)						
	130	Standard Connectivity	14,628.60	6,901.04	52.82%	897,135.47	
	1000027595-3 Host Explorer Single License (Electronic) Maintenance *						
	130		1,623.77	1,380.21			179,427.09
List Price Total: 1,901,718.00							
Sub-Total				INR		897,135.47	
Sub-Total Maintenance & Support Fees				INR		179,427.09	
Grand Total (Before Taxes)				INR		1,076,562.56	

Shipping and Freight charges may be applied to your invoice if you have not provided OpenText with preferred carrier details

\* OpenText Protect

\*\* OpenText Protect Anytime

\*\*\* OpenText Prime Protect

**Quotation Terms & Conditions:**

**Expiration Date** (yyyy/mm/dd) 2019/10/27  
**Payment Terms** Net 30  
**Shipping Information** FOB Shipping Point  
**Government Agreement Number** N/A  
**Taxes** Not Included

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**To accept this proposal, please sign below and return.**

**Accepted By** Narasimha Murthy  
**Title** CEO  
**Company** Connectivity IT Solutions Private Limited

\_\_\_\_\_  
Signature\_\_\_\_\_  
Date