



Jason Lobo &lt;jason@connectivitysolutions.in&gt;

## Re: FW: Equipment's delivery dates

1 message

**Ruchesh Bhanushali** <ruchesh@connectivitysolutions.in>

Mon, Mar 2, 2020 at 11:00 AM

To: Digambar Narvekar <Digambar.Narvekar@idfcfirstbank.com>, Jason Lobo <jason@connectivitysolutions.in>, Shruthi <shruthi@connectivitysolutions.in>  
 Cc: Trupti Tawde <trupti@connectivitysolutions.in>, "Sarfraz Khan (Wipro)" <Sarfraz.Khan\_Wip@idfcbank.com>, "Varsha Talekar(Wipro)" <varsha.talekar\_wip@idfcbank.com>, "Ashwini Gade(Wipro)" <ashwini.gade\_wip@idfcbank.com>, Prasad Satam <Prasad.Satam@idfcfirstbank.com>, Sunil Rampurkar <Sunil.rampurkar@idfcfirstbank.com>, Nitin Sharma <Nitin.Sharma@idfcfirstbank.com>, Venkat Rajan <venkat@connectivitysolutions.in>, "Avanish Shukla (Wipro)" <Avanish.Shukla\_Wip@idfcbank.com>, Avinash <avinash@connectivitysolutions.in>

Looping Jason,

Hi Jason, As discussed kindly co-ordinate with Shruthi@CS Rental Head and get this material delivered. It is for two months rental.

Sincerely,

**Ruchesh Bhanushali**

Sr. Strategic Account Manager

Mobile: +91-9870074006

[ruchesh@connectivitysolutions.in](mailto:ruchesh@connectivitysolutions.in)

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On Mon, Mar 2, 2020 at 10:19 AM Digambar Narvekar <Digambar.Narvekar@idfcfirstbank.com> wrote:

Dear Ruchesh,

Please go ahead and deliver below mentioned Routers at BOC Noida Office. We require latest version of iOS.

Sr. No	Device	Rental Model	Quantity	Rental unit price per month	Total rental per month	Total for 2 months
1	Router	CISCO 3945/K9	2	7500	15000	30000

Dear Sarfaraz / Varsha / Ashwini,

Please share address and local contact details with CS Team and track this delivery.

**Digambar Narvekar**

**Technology**



Tel.:4985002 Extn: 50002  
 Mobile: 09819311338  
[Email:digambar.narvekar@idfcfirstbank.com](mailto:Email:digambar.narvekar@idfcfirstbank.com)

Building No 2, 2<sup>nd</sup>, 3<sup>rd</sup> & 4<sup>th</sup> Floor, Mind Space, TTC Industrial  
 Area, Juinagar, Navi Mumbai - 400706

**From:** Nitin Sharma <[Nitin.Sharma@idfcfirstbank.com](mailto:Nitin.Sharma@idfcfirstbank.com)>

**Sent:** Monday, February 24, 2020 5:36 PM

**To:** Prasad Satam <[Prasad.Satam@idfcfirstbank.com](mailto:Prasad.Satam@idfcfirstbank.com)>

**Cc:** Digambar Narvekar <[Digambar.Narvekar@idfcfirstbank.com](mailto:Digambar.Narvekar@idfcfirstbank.com)>; Santosh Kurhade <[SANTOSH.KURHADE@idfcfirstbank.com](mailto:SANTOSH.KURHADE@idfcfirstbank.com)>

**Subject:** RE: Equipments delivery dates

Dear Prasad,

Please take up

**Nitin Sharma**

Vice President IT Procurement

Technology Management Group



Tel.: 71326056 Extn:  
26056  
Mobile: 9820876183  
Email: [nitin.sharma@idfcfirstbank.com](mailto:nitin.sharma@idfcfirstbank.com)  
[idfcfirstbank.com](http://idfcfirstbank.com)

7th & 8th Floor Gigaplex MIDC Knowledge Park Landmark  
above Axis Bank, Mumbai - 400708

**Please take a note of change in email address for future communication**

**From:** Ruchesh Bhanushali [<mailto:ruchesh@connectivitysolutions.in>]  
**Sent:** Monday, February 24, 2020 5:01 PM  
**To:** Nitin Sharma <[Nitin.Sharma@idfcfirstbank.com](mailto:Nitin.Sharma@idfcfirstbank.com)>  
**Cc:** Digambar Narvekar <[Digambar.Narvekar@idfcfirstbank.com](mailto:Digambar.Narvekar@idfcfirstbank.com)>; Prasad Satam <[Prasad.Satam@idfcfirstbank.com](mailto:Prasad.Satam@idfcfirstbank.com)>; Santosh Kurhade <[SANTOSH.KURHADE@idfcfirstbank.com](mailto:SANTOSH.KURHADE@idfcfirstbank.com)>; Venkat Rajan <[Venkat@connectivitysolutions.in](mailto:Venkat@connectivitysolutions.in)>  
**Subject:** Re: Equipments delivery dates

CAUTION: This email originated from outside the organization. Do not click links or open attachments unless you validate the sender and know the content is safe.

Dear Nitin Sir,

As discussed with you, we have provided very minimum cost the rental cost is actually high however IDFC being our valued customer and to extend the support we are just charging you minimum operations cost. Hope you understand.

Sincerely,

**Ruchesh Bhanushali**  
 Sr. Strategic Account Manager  
 Mobile: +91-9870074006  
[ruchesh@connectivitysolutions.in](mailto:ruchesh@connectivitysolutions.in)  
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On Mon, Feb 24, 2020 at 12:23 PM Nitin Sharma <[Nitin.Sharma@idfcfirstbank.com](mailto:Nitin.Sharma@idfcfirstbank.com)> wrote:

Dear Ruchesh,

As discussed, please re look at revision..

**Nitin Sharma**

Vice President IT Procurement

Technology Management Group



Tel.:71326056 Extn:  
26056  
Mobile: 9820876183  
Email:nitin.sharma@  
idfcfirstbank.com

**Please take a note of change in email address for future communication**

**From:** Ruchesh Bhanushali <[ruchesh@connectivitysolutions.in](mailto:ruchesh@connectivitysolutions.in)>  
**Sent:** Wednesday, February 19, 2020 4:09 PM  
**To:** Prasad Satam <[Prasad.Satam@idfcfirstbank.com](mailto:Prasad.Satam@idfcfirstbank.com)>  
**Cc:** Digambar Narvekar <[Digambar.Narvekar@idfcfirstbank.com](mailto:Digambar.Narvekar@idfcfirstbank.com)>; Rahul Panchal <[rahul.panchal@idfcfirstbank.com](mailto:rahul.panchal@idfcfirstbank.com)>; Narasimha Murthy <[murthy@connectivitysolutions.in](mailto:murthy@connectivitysolutions.in)>; Venkat Rajan <[venkat@connectivitysolutions.in](mailto:venkat@connectivitysolutions.in)>; Shruthi M G <[shruthi@connectivitysolutions.in](mailto:shruthi@connectivitysolutions.in)>  
**Subject:** Re: Equipments delivery dates

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Dear Prasad Sir,

I would like to thank you for your time for the meeting at your esteemed organization yesterday discussing over the concerns about the support required for branch rollouts.

IDFC First bank has been one of our valued customer and we would always stand by you being part of your team and extend all the support, as per our discussion please find below pricing for the rental devices which can be provided for your branch rollouts to meet the target go live dates as planned from your side.

Kindly have the branch locations shared with us so we can have the same shared with our operations team and plan the deliveries accordingly.

**35 Routers and 33 switches for your NEW branches.**

Sr.No	Device	Product	Quantity	Rental unit price per month	Total rental per month	Total for 2 months
1	Router	Cisco 1921/Cisco 3845 with HWIC-1FE	35	4500	157500	315000
2	Switch	WS-C3750-48PS-S	18	6500	117000	234000
3	Switch	WS-C3560-24PS-E	15	5500	82500	165000

Routers on rental for your NOIDA branch. HPE switches we are pushing the OEM to get the delivery before 10th March and will update on the same once and also with regards to Cisco Routers will update the revised dates by tomorrow EOD.

Sr.No	Device	Rental Model	Quantity	Rental unit price per month	Total rental per month	Total for 2 months
1	Router	CISCO 3945/K9	2	7500	15000	30000

Rental Router and switches for NAGPUR branch.

Sr.No	Device	Rental Model	Quantity	Rental unit price per month	Total rental per month	Total for 2 months
1	Router	CISCO3945E/K9	1	10000	10000	20000
2	Switch	WS-C3750X-48P-L	4	6500	26000	52000

Sincerely,

**Ruchesh Bhanushali**  
Sr. Strategic Account Manager  
Mobile: +91-9870074006

[ruchesh@connectivitysolutions.in](mailto:ruchesh@connectivitysolutions.in)

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On Wed, Feb 19, 2020 at 2:52 PM Prasad Satam <[Prasad.Satam@idfcfirstbank.com](mailto:Prasad.Satam@idfcfirstbank.com)> wrote:

Dear Ruchesh,

Pls share the cost for rental equipments and nagpur/noida equipments delivery dates from Cisco.

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