

Ref: TNPL/DC/LOI/012

Date: 27<sup>th</sup> August 2020

**Connectivity IT Solutions Private Ltd.**  
#1877, 3rd Floor, 31st Cross,  
10th Main, BSK 2nd Stage  
Bengaluru-560070 Karnataka,

**Sub: Letter of Intent for ELA Agreement & Cisco Smartnet Services**

Ref: Your email confirmation dated 27<sup>th</sup> August 2020

Dear Sir,

This has reference to our various discussions and your final quote we are pleased to award you a letter of intent for **Enterprises License Agreement & Cisco Smartnet Services** as per terms & conditions mentioned herein:

**SCOPE OF SUPPLY & WORK, QUANTITY, UOM AND PRICE:**

As per Attached Annexure 1 for 3 Years.

1. Enterprises License Agreement - INR	<b>9,361,160.64</b>
2. Cisco Smartnet Services - INR	<b>10,915,976.76</b>

**TOTAL BASIC ORDER VALUE**

**INR 2,02,77,137.40**

(Two Crores Two Lacs Seventy Seven Thousand one Hundred and Thirty Seven and paise Forty only)

**SAC CODE/TAXES & DUTIES**

SAC Code- 9987

TDS- Will be deducted if applicable

**GST - 18% Extra.** However, Taxes & duties will be paid extra at actuals.

**PRICE BASIS:** DDP, Bangalore

**PACKING & FORWARDING:** Included

**TOTAL PO VALUE INCLUDING TAXES:**

**INR 2,39,27,022/-**

(Two Crores Thirty Nine Lacs Twenty Seven Thousand Seven Hundred and Twenty two only)



**Teleindia Networks Private Limited**

An ISO 9001:2015 and ISO 45001:2018 Certified Company

📍 # 46, 1st Floor, 5th Main, R.P.C Layout, Vijayanagar 2nd Stage, Bangalore - 560 104 INDIA

📞 +91 80 4090 2380 📩 info@teleindianetworks.com 🌐 www.teleindianetworks.com

CIN NO : U64201KA2006PTC039661

📍 Branch : SAIF Sharjah

**TAX INFORMATION:**

TELEINDIA GSTN: 29AACCT4703G1ZF

CSIT GSTN : 29AAGCC1283L1ZC

**Note:** Teleindia reserves the right to hold the GST till the same is reflected in GSTR2A. Invoices raised post 20<sup>th</sup> of the current month should reflect on or before the 20<sup>th</sup> of the following month.

**DELIVERY/COMPLETION PERIOD**

As per Schedule agreed year-wise

**BILL TO ADDRESS:**

**Teleindia Networks Private Limited**

#46, 1st Floor, 5th Main Road RPC Layout, Vijayanagar, 2nd Stage

Bangalore - 560104 Karnataka India Tel: 080-40902380

Email: [info@teleindianetworks.com](mailto:info@teleindianetworks.com); [pmo@teleindianetworks.com](mailto:pmo@teleindianetworks.com); [vass@teleindianetworks.com](mailto:vass@teleindianetworks.com)

**SHIP TO ADDRESS:**

**Teleindia Networks Private Limited**

Plot No 85, KIADB IT park, Mahadeva Kodigehalli,

Bangalore-562149

**INSURANCE:** Included in the Price

**PAYMENT TERMS:**

Annual Advance: 120 days from the date of Invoice (Year-wise as per Annexure 1)

**Note: Invoice to be raised from the start date (to be mutually agreed between Teleindia & CSIT)**

**WARRANTY:** As agreed

**Force Majeure:**

The Performance of the contract hereunder shall be subject to the conditions of Force Majeure Clause including acts of God like floods, earthquakes, etc., war, fire riots, civil commotion, strikes, lockouts, Governmental regulations and other circumstances beyond human control, which directly or indirectly affect the performance or obligations by Teleindia or the Vendor (CSIT)

Kindly acknowledge and send your acceptance if the above terms & conditions are acceptable to you. If you need any clarification, kindly revert

For TELEINDIA NETWORKS PRIVATE LIMITED

  
Authorized Signatory



**Teleindia Networks Private Limited**

An ISO 9001:2015 and ISO 45001:2018 Certified Company

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 Branch : SAIF Sharjah

Annexure to TNPL/DC/LOI/012 dated 27th August 2020

Part Number	Description	Service Duration (Months)	Qty	1st year	2nd year	3rd year
CON-SNTP-N7706	SNTC-24X7X4 Nexus 7700 6 Slot Ch	36	2	₹ 566,037.16	₹ 566,037.16	₹ 566,037.16
CON-ECMU-77LDCNM	SWSS UPGRADES DCNM for LAN Advanced Edt. for Nexus 7700 Chas	36	2	₹ 61,829.56	₹ 61,829.56	₹ 61,829.56
CON-SNTP-N93YCFX	SNTC-24X7X4 Nexus 9300 with 48p	36	4	₹ 133,583.84	₹ 133,583.84	₹ 133,583.84
CON-SNTP-N9508	SNTC-24X7X4 Nexus 9508 Chassis w	36	2	₹ 591,604.52	₹ 591,604.52	₹ 591,604.52
CON-SNTP-N93YCFX	SNTC-24X7X4 Nexus 9300 with 48p	36	2	₹ 66,791.92	₹ 66,791.92	₹ 66,791.92
CON-SNT-N9KC933F	SNTC-8X5XNBD Nexus 9300 with 96p 10/25G SFP+, 6p 100G	36	16	₹ 424,835.84	₹ 424,835.84	₹ 424,835.84
CON-SNT-N93TCFX	SNTC-8X5XNBD Nexus 9300 with 48p	36	16	₹ 333,927.36	₹ 333,927.36	₹ 333,927.36
CON-SNT-N9348F	SNTC-8X5XNBD Nexus 9300 with 48p 100M/1G, 4p 10/25G S	36	24	₹ 218,487.36	₹ 218,487.36	₹ 218,487.36
CON-SNT-N93YCFX	SNTC-8X5XNBD Nexus 9300 with 48p	36	2	₹ 41,740.92	₹ 41,740.92	₹ 41,740.92
CON-SNTP-N93YCFX	SNTC-24X7X4 Nexus 9300 with 48p	36	2	₹ 66,791.92	₹ 66,791.92	₹ 66,791.92
CON-SNTP-N93YCFX	SNTC-24X7X4 Nexus 9300 with 48p	36	2	₹ 66,791.92	₹ 66,791.92	₹ 66,791.92
CON-ECMU-DCNMSV11	SWSS UPGRADES DCNM V11 - SW for Server	36	2	₹ 15,471.04	₹ 15,471.04	₹ 15,471.04
CON-SNTP-C220M5SX	SNTC-24X7X4 UCS C220 M5 SFF 10 HD w/o CPU, mem, HD, PCIe, PS	36	2	₹ 20,369.96	₹ 20,369.96	₹ 20,369.96
CON-SNTP-N93YCFX	SNTC-24X7X4 Nexus 9300 with 48p	36	2	₹ 66,791.92	₹ 66,791.92	₹ 66,791.92
CON-SNTP-N9364C	SNTC-24X7X4 Nexus 9K ACI NX-OS Spine, 64p 40 100G	36	2	₹ 116,538.76	₹ 116,538.76	₹ 116,538.76
CON-SNTP-N9KC933F	SNTC-24X7X4 Nexus 9300 with 96p 10/25G SFP+, 6p 100G	36	2	₹ 84,966.96	₹ 84,966.96	₹ 84,966.96
CON-SSSNP-APICCLL3	SOLEN SUPP 24X7X4 APIC Cluster - Large	36	1	₹ 131,517.88	₹ 131,517.88	₹ 131,517.88
CON-SNTP-HXFI6454	SNTC-24X7X4 UCS Fabric Interconnect 6454	36	2	₹ 67,373.28	₹ 67,373.28	₹ 67,373.28
CON-SNTP-240CM5SX	SNTC-24X7X4 Cisco HyperFlex HX240c M5 Node	36	8	₹ 251,800.64	₹ 251,800.64	₹ 251,800.64
CON-ISV1-VSXEPL3A	VSphere Enterprise Plus for 1 CPU; ANNUAL List 3-YR Rqrd	36	16	₹ 263,078.40	₹ 263,078.40	₹ 263,078.40
CON-ECMU-SVROFFERS	SWSS UPGRADES Cisco UCS Director Server Offerings - Smart Li	36	1	₹ 0.00	₹ 0.00	₹ 0.00
CON-ECMU-CUICBASE	SWSS UPGRADES Cisco UCS Director Software License	36	1	₹ 1,889.94	₹ 1,889.94	₹ 1,889.94
CON-SNT-N9348F	SNTC-8X5XNBD Nexus 9300 with 48p 100M/1G, 4p 10/25G S	36	2	₹ 18,207.28	₹ 18,207.28	₹ 18,207.28
CON-ISV1-VCXSTD3A	VCenter Server STD for vSphere 1-Inst; ANNUAL List 3-YR Rqrd	36	1	₹ 28,230.54	₹ 28,230.54	₹ 28,230.54
HXDPS001-2YR	HyperFlex Data Platform Standard Edition 3 Yr Subscription	24	8	₹ 0.00	₹ 744,400.80	₹ 744,400.80
C1A1TN9300XF-2Y	DCN Advantage Term N9300 XF, 3Y	24	48	₹ 0.00	₹ 3,379,933.44	₹ 3,379,933.44
C1A1TN9500M816-2Y	DCN Advantage Term N9500 M8/M16, 3Y	24	2	₹ 0.00	₹ 556,246.08	₹ 556,246.08
TOTAL				₹ 3,638,658.92	₹ 8,319,239.24	₹ 8,319,239.24
						₹ 20,277,137.40


