

Ref: TNPL/DC/LOI/012

Date: 27<sup>th</sup> August 2020

**Connectivity IT Solutions Private Ltd.**  
#1877, 3rd Floor, 31st Cross,  
10th Main, BSK 2nd Stage  
Bengaluru-560070 Karnataka,

**Sub: Letter of Intent for ELA Agreement & Cisco Smartnet Services**

Ref: Your email confirmation dated 27<sup>th</sup> August 2020

Dear Sir,

This has reference to our various discussions and your final quote we are pleased to award you a letter of intent for **Enterprises License Agreement & Cisco Smartnet Services** as per terms & conditions mentioned herein:

**SCOPE OF SUPPLY & WORK, QUANTITY, UOM AND PRICE:**

As per Attached Annexure 1 for 3 Years.

- |                                  |       |               |
|----------------------------------|-------|---------------|
| 1. Enterprises License Agreement | - INR | 9,361,160.64  |
| 2. Cisco Smartnet Services       | - INR | 10,915,976.76 |

**TOTAL BASIC ORDER VALUE**

INR 2,02,77,137.40

(Two Crores Two Lacs Seventy Seven Thousand one Hundred and Thirty Seven and paise Forty only)

**SAC CODE/TAXES & DUTIES**

SAC Code- 9987

TDS- Will be deducted if applicable

GST - 18% Extra. However, Taxes & duties will be paid extra at actuals.

PRICE BASIS: DDP, Bangalore

PACKING & FORWARDING: Included

TOTAL PO VALUE INCLUDING TAXES:

INR 2,39,27,022/-

(Two Crores Thirty Nine Lacs Twenty Seven Thousand Seven Hundred and Twenty two only)



**Teleindia Networks Private Limited**

An ISO 9001:2015 and ISO 45001:2018 Certified Company

📍 # 46, 1st Floor, 5th Main, R.P.C Layout, Vijayanagar 2nd Stage, Bangalore - 560 104 INDIA

☎ +91 80 4090 2380 📧 info@teleindianetworks.com 🌐 www.teleindianetworks.com

📍 Branch : SAIF Sharjah

CIN NO : U64201KA2006PTC039661

**TAX INFORMATION:**

TELEINDIA GSTN: 29AACCT4703G1ZF

CSIT GSTN : 29AAGCC1283L1ZC

**Note:** Teleindia reserves the right to hold the GST till the same is reflected in GSTR2A. Invoices raised post 20<sup>th</sup> of the current month should reflect on or before the 20<sup>th</sup> of the following month.

**DELIVERY/COMPLETION PERIOD**

As per Schedule agreed year-wise

**BILL TO ADDRESS:**

**Teleindia Networks Private Limited**

#46, 1st Floor, 5th Main Road RPC Layout, Vijayanagar, 2nd Stage

Bangalore - 560104 Karnataka India Tel: 080-40902380

Email: [info@teleindianetworks.com](mailto:info@teleindianetworks.com); [pmo@teleindianetworks.com](mailto:pmo@teleindianetworks.com); [vass@teleindianetworks.com](mailto:vass@teleindianetworks.com)

**SHIP TO ADDRESS:**

**Teleindia Networks Private Limited**

Plot No 85, KIADB IT park, Mahadeva Kodigehalli,

Bangalore-562149

**INSURANCE:** Included in the Price

**PAYMENT TERMS:**

Annual Advance: 120 days from the date of Invoice (Year-wise as per Annexure 1)

**Note:** Invoice to be raised from the start date (to be mutually agreed between Teleindia & CSIT)


**WARRANTY:** As agreed

**Force Majeure:**

The Performance of the contract hereunder shall be subject to the conditions of Force Majeure Clause including acts of God like floods, earthquakes, etc., war, fire riots, civil commotion, strikes, lockouts, Governmental regulations and other circumstances beyond human control, which directly or indirectly affect the performance or obligations by Teleindia or the Vendor (CSIT)

Kindly acknowledge and send your acceptance if the above terms & conditions are acceptable to you. If you need any clarification, kindly revert

**For TELEINDIA NETWORKS PRIVATE LIMITED**


  
**Authorized Signatory**

**Teleindia Networks Private Limited**

An ISO 9001:2015 and ISO 45001:2018 Certified Company

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## Annexure to TNPL/DC/LOI/012 dated 27th August 2020

| Part Number        | Description   | Service Duration (Months) | Qty | 1st year       | 2nd year       | 3rd year       |
|--------------------|---|---------------------------|-----|----------------|----------------|----------------|
| CON-SNTP-N7706     | SNTC-24X7X4 Nexus 7700 6 Slot Ch                              | 36                        | 2   | ₹ 566,037.16   | ₹ 566,037.16   | ₹ 566,037.16   |
| CON-ECMU-77LDCNM   | SWSS UPGRADES DCNM for LAN Advanced Edt. for Nexus 7700 Chas  | 36                        | 2   | ₹ 61,829.56    | ₹ 61,829.56    | ₹ 61,829.56    |
| CON-SNTP-N93YCFX   | SNTC-24X7X4 Nexus 9300 with 48p                               | 36                        | 4   | ₹ 133,583.84   | ₹ 133,583.84   | ₹ 133,583.84   |
| CON-SNTP-N9508     | SNTC-24X7X4 Nexus 9508 Chassis w                              | 36                        | 2   | ₹ 591,604.52   | ₹ 591,604.52   | ₹ 591,604.52   |
| CON-SNTP-N93YCFX   | SNTC-24X7X4 Nexus 9300 with 48p                               | 36                        | 2   | ₹ 66,791.92    | ₹ 66,791.92    | ₹ 66,791.92    |
| CON-SNT-N9KC933F   | SNTC-8X5XNBD Nexus 9300 with 96p 10/25G SFP+, 6p 100G         | 36                        | 16  | ₹ 424,835.84   | ₹ 424,835.84   | ₹ 424,835.84   |
| CON-SNT-N93TCFX    | SNTC-8X5XNBD Nexus 9300 with 48p                              | 36                        | 16  | ₹ 333,927.36   | ₹ 333,927.36   | ₹ 333,927.36   |
| CON-SNT-N9348F     | SNTC-8X5XNBD Nexus 9300 with 48p 100M/1G, 4p 10/25G S         | 36                        | 24  | ₹ 218,487.36   | ₹ 218,487.36   | ₹ 218,487.36   |
| CON-SNT-N93YCFX    | SNTC-8X5XNBD Nexus 9300 with 48p                              | 36                        | 2   | ₹ 41,740.92    | ₹ 41,740.92    | ₹ 41,740.92    |
| CON-SNTP-N93YCFX   | SNTC-24X7X4 Nexus 9300 with 48p                               | 36                        | 2   | ₹ 66,791.92    | ₹ 66,791.92    | ₹ 66,791.92    |
| CON-SNTP-N93YCFX   | SNTC-24X7X4 Nexus 9300 with 48p                               | 36                        | 2   | ₹ 66,791.92    | ₹ 66,791.92    | ₹ 66,791.92    |
| CON-ECMU-DCNMSV11  | SWSS UPGRADES DCNM V11 - SW for Server                        | 36                        | 2   | ₹ 15,471.04    | ₹ 15,471.04    | ₹ 15,471.04    |
| CON-SNTP-C220M5SX  | SNTC 24X7X4 UCS C220 M5 SFF 10 HD w/o CPU, mem, HD, PCIe, PS  | 36                        | 2   | ₹ 20,369.96    | ₹ 20,369.96    | ₹ 20,369.96    |
| CON-SNTP-N93YCFX   | SNTC-24X7X4 Nexus 9300 with 48p                               | 36                        | 2   | ₹ 66,791.92    | ₹ 66,791.92    | ₹ 66,791.92    |
| CON-SNTP-N9364C    | SNTC-24X7X4 Nexus 9K ACI NX-OS Spine, 64p 40 100G             | 36                        | 2   | ₹ 116,538.76   | ₹ 116,538.76   | ₹ 116,538.76   |
| CON-SNTP-N9KC933F  | SNTC-24X7X4 Nexus 9300 with 96p 10/25G SFP+, 6p 100G          | 36                        | 2   | ₹ 84,966.96    | ₹ 84,966.96    | ₹ 84,966.96    |
| CON-SSSNP-APICCLL3 | SOLN SUPP 24X7X4 APIC Cluster - Large                         | 36                        | 1   | ₹ 131,517.88   | ₹ 131,517.88   | ₹ 131,517.88   |
| CON-SNTP-HXF6454   | SNTC-24X7X4 UCS Fabric Interconnect 6454                      | 36                        | 2   | ₹ 67,373.28    | ₹ 67,373.28    | ₹ 67,373.28    |
| CON-SNTP-240CM5SX  | SNTC 24X7X4 Cisco HyperFlex HX240c M5 Node                    | 36                        | 8   | ₹ 251,800.64   | ₹ 251,800.64   | ₹ 251,800.64   |
| CON-ISV1-VSXEP13A  | VSphere Enterprise Plus for 1 CPU; ANNUAL List 3-YR Req'd     | 36                        | 16  | ₹ 263,078.40   | ₹ 263,078.40   | ₹ 263,078.40   |
| CON-ECMU-SVROFFERS | SWSS UPGRADES Cisco UCS Director Server Offerings - Smart Li  | 36                        | 1   | ₹ 0.00         | ₹ 0.00         | ₹ 0.00         |
| CON-ECMU-CUICBASE  | SWSS UPGRADES Cisco UCS Director Software License             | 36                        | 1   | ₹ 1,889.94     | ₹ 1,889.94     | ₹ 1,889.94     |
| CON-SNT-N9348F     | SNTC-8X5XNBD Nexus 9300 with 48p 100M/1G, 4p 10/25G S         | 36                        | 2   | ₹ 18,207.28    | ₹ 18,207.28    | ₹ 18,207.28    |
| CON-ISV1-VXCSTD3A  | VCenter Server STD for vSphere 1-Inst; ANNUAL List 3-YR Req'd | 36                        | 1   | ₹ 28,230.54    | ₹ 28,230.54    | ₹ 28,230.54    |
| HXDPS001-2YR       | HyperFlex Data Platform Standard Edition 3 Yr Subscription    | 24                        | 8   | ₹ 0.00         | ₹ 744,400.80   | ₹ 744,400.80   |
| C1A1TN9300XF-2Y    | DCN Advantage Term N9300 XF, 3Y                               | 24                        | 48  | ₹ 0.00         | ₹ 3,379,933.44 | ₹ 3,379,933.44 |
| C1A1TN9500M816-2Y  | DCN Advantage Term N9500 M8/M16, 3Y                           | 24                        | 2   | ₹ 0.00         | ₹ 556,246.08   | ₹ 556,246.08   |
|                    | TOTAL   |                           |     | ₹ 3,638,658.92 | ₹ 8,319,239.24 | ₹ 8,319,239.24 |

₹ 20,277,137.40

