



Jason Lobo <jason@connectivitysolutions.in>

Re: Re[2]: Cisco Collaboration AMC renewal

Bhaveshkumar Pariakar <Bhaveshkumar.Pariakar@edelweissfin.com>

To: Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>, "jason@connectivitysolutions.in" <jason@connectivitysolutions.in>, "venkat@connectivitysolutions.in" <venkat@connectivitysolutions.in>
Cc: Amit Arolkar <Amit.Arolkar@edelweissfin.com>, Hemant Chaudhari <hemant.Chaudhari@edelweissfin.com>, "murthy@connectivitysolutions.in" <murthy@connectivitysolutions.in>

Dear Ruchesh,

Consider this as an email confirmation: Letter of Intent and go ahead and load the order to Cisco(OEM) for services renewal, formal purchase order is in process and it will be provided ASAP.

Regards,

Bhavesh

Bhaveshkumar Pariakar

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should not be used by anyone who is not the original intended recipient. If you have erroneously received this message, please click [here](#) for detailed DISCLAIMER.

From: Hemant Chaudhari - BizTech
Sent: 25 July 2019 PM 06:57
To: Bhaveshkumar Pariakar - BizTech
Subject: Fwd: Re: Re[2]: Cisco Collaboration AMC renewal

Thanks and Regards,
 Hemant Chaudhari

Sent from handheld device, kindly ignore typo.

Hemant D Chaudhari

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should not be used by anyone who is not the original intended recipient. If you have erroneously received this message, please click [here](#) for detailed DISCLAIMER.

----- Original Message -----

From: Jason Lobo <jason@connectivitysolutions.in>
 Date: Thu, July 25, 2019 6:45 pm +0530
 To: Hemant Chaudhari - BizTech <hemant.Chaudhari@edelweissfin.com>
 CC: Venkat Rajan <venkat@connectivitysolutions.in>, Amit Arolkar - BizTech <Amit.Arolkar@edelweissfin.com>, Narasimha Murthy <murthy@connectivitysolutions.in>, Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>
 Subject: Re: Re[2]: Cisco Collaboration AMC renewal

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

Please find attached quotation with the below T&C for your kind reference.

Sr. No.	Location	Service Description with Support Pack	Service Duration	Total Charges (In INR)
1	India	Cisco Smartnet Services (ECMU/SNTP). (As per attached BOQ)	1st Year	22,14,889.41

- Device wise details will be covered in the Annexure.
- The above amount is exclusive of taxes.
 - AMC amount for 2nd Year will be **Rs. 25,68,244.99** & for 3rd Year will be **Rs. 30,24,042.92**.
 - Payment term is annual in advance.
 - No other charges would be levied to Edelweiss other than mentioned in the purchase order.

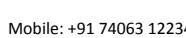
The following are major points:

1. **Notice Requirement:** All requests for cancellation, require a minimum of 60 days advanced written notice to Connectivity IT Solutions Pvt Ltd & Cisco.
2. **Termination Fee:** All cancellations will incur a termination fee equal to 15 percent of the remaining services value of the services contract or service lines subject to Edelweiss cancels the service contract for 2nd and 3rd year then termination charges will be 15 % of 2nd and 3rd year service value (i.e. INR 5592287.91) which will be INR 838844.
3. The above pricing is valid only till 25th July'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity.
4. The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc.
5. All taxes will be charged extra as applicable at the time of billing.

Best Regards,

Jason Lobo

Sales Operation Manager

 Description: Description: Description: C:\Users\Abhi\AppData\Local\Temp\ksohtml\wpsBAA4.tmp.png

Mobile: +91 74063 12234

jason@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore



 Description: cid:image003.png@01D44C28.1EBE7C70

On Thu, Jul 25, 2019 at 6:38 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

Please find attached quotation with the below T&C for your kind reference.

Sr. No.	Location	Service Description with Support Pack	Service Duration	Total Charges (In INR)
1	India	Cisco Smartnet Services (ECMU/SNTP). (As per attached BOQ)	1st Year	22,14,889.41

- Device wise details will be covered in the Annexure.
 - The above amount is exclusive of taxes.
 - AMC amount for 2nd Year will be **Rs. 25,68,244.99** & for 3rd Year will be **Rs. 30,24,042.92**.
 - Payment term is annual in advance.
 - No other charges would be levied to Edelweiss other than mentioned in the purchase order.

The following are major points:

1. **Notice Requirement:** All requests for cancellation, require a minimum of 60 days advanced written notice to Connectivity IT Solutions Pvt Ltd & Cisco.
2. **Termination Fee:** All cancellations will incur a termination fee equal to 15 percent of the remaining services value of the services contract or service lines subject to Edelweiss cancels the service contract for 2nd and 3rd year then termination charges will be 15 % of 2nd and 3rd year service value (i.e. INR 5592287.91) which will be INR 838844.
3. The above pricing is valid only till 25th July'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity.
4. The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc.
5. All taxes will be charged extra as applicable at the time of billing.

Best Regards,

Jason Lobo

Sales Operation Manager

Error! Filename not specified.

Mobile: +91 74063 12234

jason@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

Error! Filename not specified.

Error! Filename not specified.

On Thu, Jul 25, 2019 at 6:33 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

Please find attached quotation with the below T&C for your kind reference.

1. Device wise details will be covered in the Annexure.
2. The above amount is exclusive of taxes.
3. AMC Amount for 1st year will be Rs.22,14,889.41 for 2nd Year will be **Rs. 25,68,244.99** & for 3rd Year will be **Rs. 30,24,042.92**.
4. Payment term is annual in advance.
5. No other charges would be levied to Edelweiss other than mentioned in the purchase order.

The following are major points:

1. **Notice Requirement:** All requests for cancellation, require a minimum of 60 days advanced written notice to Connectivity IT Solutions Pvt Ltd & Cisco.
2. **Termination Fee:** All cancellations will incur a termination fee equal to 15 percent of the remaining services value of the services contract or service lines if Edelweiss cancels the service contract for 2nd and 3rd year then termination charges will be 15 % of 2nd and 3rd year service value (i.e. INR 5592287.91) which will
3. The above pricing is valid only till 25th July19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity.
4. The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc.
5. All taxes will be charged extra as applicable at the time of billing.

Best Regards,

Jason Lobo

Sales Operation Manager

Error! Filename not specified.

Mobile: +91 74063 12234
jason@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

Error! Filename not specified.**Error! Filename not specified.**

On Thu, Jul 25, 2019 at 5:11 PM Ruchesh Bhanushali <ruchesh@connectivitysolutions.in> wrote:

Dear Hemant Sir,

As discussed on call, please mention below T&C in the PO and email confirmation.

We are pleased to place our Purchase Order with you as per the following T&C.

Sr. No.	Location	Service Description with Support Pack	Service Duration	Total Charges (In INR)
1	India	Cisco Smartnet Services (ECMU/SNTP)	1st Year	22,14,889.41

- Device wise details will be covered in the Annexure.
 - The above amount is exclusive of taxes.
 - AMC amount for 2nd Year will be **Rs. 25,68,244.99** & for 3rd Year will be **Rs. 30,24,042.92**. Connectivity IT Solutions Pvt Ltd will be providing notice before Edelweiss post that edelweiss can raise fresh PO for 2nd year and same for 3rd year."Please note the Global Cancellation for Credit and Change Order Policy for (Services) will applicable in case termination of services."
 - Payment term is annual in advance.
 - No other charges would be levied to Edelweiss other than mentioned in the purchase order.

The following are major points:

1. **Notice Requirement:** All requests for cancellation for credit, without exception, require a minimum of 60 days advanced written notice to Cisco.

2. **Termination Fee:** All cancellations (excluding only tech refresh and service-level upgrades, and rights of cancellation granted through fully executed contract Automation Tool [DSA]) will incur a termination fee equal to 15 percent of the remaining services value of the services contract or service lines subject to the cancellation.
3. The entire install base coverage is the responsibility of Edelweiss. Connectivity IT Solutions Pvt. will not take any ownership/ responsibility should any line items ensure the Edelweiss team checks all quotes and matches them as per RFP inventory including start and end dates and service levels.
4. The above pricing is valid only till 26th July'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity.
5. The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc.
6. All taxes will be charged extra as applicable at the time of billing.

On Thu, Jul 25, 2019 at 5:01 PM Ruchesh Bhanushali <ruchesh@connectivitysolutions.in> wrote:

Dear Hemant Sir,

As discussed on call, please mention below T&C in the PO and email confirmation.

We are pleased to place our Purchase Order with you as per the following T&C.

Sr. No.	Location	Service Description with Support Pack	Service Duration	Total Charges (In INR)
1	India	Cisco Smartnet Services (ECMU/SNTP)	1st Year	22,14,889.41

- Device wise details will be covered in the Annexure.
 - The above amount is exclusive of taxes.
- AMC amount for 2nd Year will be **Rs. 25,68,244.99** & for 3rd Year will be **Rs. 30,24,042.92**. Connectivity IT Solutions Pvt Ltd will be providing notice before one month that edelweiss can raise fresh PO for 2nd year and same for 3rd year. "Please note the Global Cancellation for Credit and Change Order Policy for Product, Service, applicable in case termination of services."
- Payment term is annual in advance.
 - No other charges would be levied to Edelweiss other than mentioned in the purchase order.

The following are major points:

1. **Notice Requirement:** All requests for cancellation for credit, without exception, require a minimum of 60 days advanced written notice to Cisco.
2. **Termination Fee:** All cancellations (excluding only tech refresh and service-level upgrades, and rights of cancellation granted through fully executed contract Automation Tool [DSA]) will incur a termination fee equal to 15 percent of the remaining services value of the services contract or service lines subject to the cancellation.
3. Received concurrence and confirmation from Mr. Hemant D Chaudhari on the list of AMC renewal.
4. The entire install base coverage is the responsibility of Edelweiss. Connectivity IT Solutions Pvt. will not take any ownership/ responsibility should any line items ensure the Edelweiss team checks all quotes and matches them as per RFP inventory including start and end dates and service levels.
5. The above pricing is valid only till 26th July'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity.
6. The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc.
7. All taxes will be charged extra as applicable at the time of billing.

Thanks and Regards,

From: Jason Lobo <jason@connectivitysolutions.in>

Sent: 19 July 2019 19:18

To: Hemant Chaudhari - BizTech <hemant.Chaudhari@edelweissfin.com>

Cc: Venkat Rajan <venkat@connectivitysolutions.in>; Raghu <raghu@connectivitysolutions.in>; Sowmya R <sowmya@connectivitysolutions.in>; Shaikh Mousin - BizTech <Bhaveshkumar Pariakar - BizTech <Bhaveshkumar.Pariakar@edelweissfin.com>; Amit Arolkar - BizTech <Amit.Arolkar@edelweissfin.com>; Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>

Subject: Re: Re[2]: Cisco Collaboration AMC renewal

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

As discussed with Mahesh and also confirmed by you, below line items are removed from the quote, Please find attached revised quotation as requested.

- LIC-CUCM-10X-ESS-B
- LIC-CUCM-10X-ENH-B

- LIC-CUCM-10X-BAS-B

The total support pricing is **INR 78,07,177.32**

Please Note:-

Received concurrence and confirmation from Mr.Hemant D Chaudhari on the list of AMC renewal.
 The entire install base coverage is the responsibility of Edelweiss. Connectivity IT Solutions Pvt. will not take any ownership/ responsibility should any line items get miss the Edelweiss team checks all quotes and matches them as per RFP inventory including start and end dates and service levels.
 The above pricing is valid only till 22nd July'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity.
 The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc.
 All taxes will be charged extra as applicable at the time of billing.

Best Regards,

Jason Lobo

Sales Operation Manager

Error! Filename not specified.

Mobile: +91 74063 12234

jason@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

Error! Filename not specified.

Error! Filename not specified.

On Fri, Jul 19, 2019 at 5:23 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Hi Hemant Sir,

I am working on it,will share the revised quote shortly.

Best Regards,

Jason Lobo

Sales Operation Manager

Mobile: +91 74063 12234

jason@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Fri, Jul 19, 2019 at 5:20 PM Hemant Chaudhari <hemant.Chaudhari@edelweissfin.com> wrote:

Hello Jason,

As discussed, our system is having version 11.x. in the shared quote licenses of version 10.x are also included.

Please discuss with Mahesh and get those line items removed from the quote and share the revised quote ASAP.

Thanks and Regards,

From: Jason Lobo <jason@connectivitysolutions.in>

Sent: 19 July 2019 16:26

To: Hemant Chaudhari - BizTech <hemant.Chaudhari@edelweissfin.com>

Cc: Venkat Rajan <venkat@connectivitysolutions.in>; Raghu <raghu@connectivitysolutions.in>; Sowmya R <sowmya@connectivitysolutions.in>; Shaikh Mousin - BizTech <shaikh.mousin@edelweissfin.com>; Bhaveshkumar Pariakar - BizTech <Bhaveshkumar.Pariakar@edelweissfin.com>; Amit Arolkar - BizTech <Amit.Arolkar@edelweissfin.com>; Ruchesh Bhanushali <ruchesh.bhanushali@edelweissfin.com>

Subject: Re: Re[2]: Cisco Collaboration AMC renewal

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

As informed to you on call, our previous proposal was as per the old start date and end date however the start date and end date were revised which you have confirmed we are hereby submitting our proposal accordingly to your service duration requirement.

Please consider this proposal as we were informed about the revision today few minutes ago.

The total support pricing is INR 92,16,766.93

Please Note:-

Received concurrence and confirmation from Mr.Hemant D Chaudhari on the list of AMC renewal.

The entire install base coverage is the responsibility of Edelweiss. Connectivity IT Solutions Pvt. will not take any ownership/ responsibility should any line items get ensure the Edelweiss team checks all quotes and matches them as per RFP inventory including start and end dates and service levels.
The above pricing is valid only till 22nd July'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity.
The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc.
All taxes will be charged extra as applicable at the time of billing.

Best Regards,

Jason Lobo

Sales Operation Manager

Mobile: +91 74063 12234

jason@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Fri, Jul 19, 2019 at 10:36 AM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

Tried call you but could not connect thru,Apologies wrong quotation pdf was attached in the last trail mail,please find revised quotation pdf attached for your kind information

Best Regards,

Jason Lobo

Sales Operation Manager

Mobile: +91 74063 12234

jason@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Thu, Jul 18, 2019 at 5:35 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

As Discussed and as per the concurrence provided by you on the list of serial number and the devices to cover the AMC support,please find attached revised quotation pdf

Please Note:-

Received concurrence and confirmation from Mr.Hemant D Chaudhari on the list of AMC renewal.

The entire install base coverage is the responsibility of Edelweiss. Connectivity IT Solutions Pvt. will not take any ownership/ responsibility should any line items get ensure the Edelweiss team checks all quotes and matches them as per RFP inventory including start and end dates and service levels.
The above pricing is valid only till 22nd July'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity.
The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc.
All taxes will be charged extra as applicable at the time of billing.

Best Regards,

Jason Lobo

Sales Operation Manager

Mobile: +91 74063 12234

jason@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Thu, Jul 18, 2019 at 5:08 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

As Discussed,Please find attached revised quotation.

Please Note:-

The entire install base coverage is the responsibility of Edelweiss. Connectivity IT Solutions Pvt. will not take any ownership/ responsibility should any line i expectations. Pls ensure the Edelweiss team checks all quotes and matches them as per RFP inventory including start and end dates and service levels. The above pricing is valid only till 22nd July'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity. The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc. All taxes will be charged extra as applicable at the time of billing.

Best Regards,

Jason Lobo

Sales Operation Manager

Mobile: +91 74063 12234
jason@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Wed, Jul 17, 2019 at 2:48 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

As Discussed on call,Please find attached revised quote with all the line items.

Please Note:-

The entire install base coverage is the responsibility of Edelweiss. Connectivity IT Solutions Pvt. will not take any ownership/ responsibility should any lin expectations. Pls ensure the Edelweiss team checks all quotes and matches them as per RFP inventory including start and end dates and service levels. The above pricing is valid only till 22nd July'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity. The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc. All taxes will be charged extra as applicable at the time of billing.

Best Regards,

Jason Lobo

Sales Operation Manager

Mobile: +91 74063 12234
jason@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Tue, Jul 16, 2019 at 1:42 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

As Discussed on call,had a word with Mahesh(Cisco) as per him the alternative quote option prices are way high,hence the option is not suggested and stating that we are not getting approval for flexi invoicing for this deal.Request you to please have a word with Mahesh(Cisco) for further clarification. go and the same goes with the billing as well,please find attached quotation for your kind reference.

Please Note:-

The entire install base coverage is the responsibility of Edelweiss. Connectivity IT Solutions Pvt. will not take any ownership/ responsibility should any expectations. Pls ensure the Edelweiss team checks all quotes and matches them as per RFP inventory including start and end dates and service levels. The above pricing is valid only till 22nd July'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity.

The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc. All taxes will be charged extra as applicable at the time of billing.

Best Regards,
 Jason Lobo
 Sales Operation Manager
 Mobile: +91 74063 12234
jason@connectivitysolutions.in
 Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Tue, Jul 16, 2019 at 12:09 PM Hemant Chaudhari <hemant.Chaudhari@edelweissfin.com> wrote:

Hello Jason,

Thanks.

Yesterday Mahesh an Mani (CISCO) had proposed FLEX plans for licenses. Please help to check with them and share the proposal for FLEX plans.

Thanks and Regards,

From: Jason Lobo <jason@connectivitysolutions.in>
Sent: 16 July 2019 11:43
To: Hemant Chaudhari - BizTech <hemant.Chaudhari@edelweissfin.com>
Cc: Venkat Rajan <venkat@connectivitysolutions.in>; Raghu <raghu@connectivitysolutions.in>; Sowmya R <sowmya@connectivitysolutions.in>; Shail <Mousin.Shaikh@edelweissfin.com>; Bhaveshkumar Pariakar - BizTech <Bhaveshkumar.Pariakar@edelweissfin.com>; Amit Arolkar - BizTech <Amit.A<chesh@connectivitysolutions.in>
Subject: Re: Re[2]: Cisco Collaboration AMC renewal

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

As Discussed on call,please find attached excel sheet for your kind reference.

Best Regards,
 Jason Lobo
 Sales Operation Manager
 Mobile: +91 74063 12234
jason@connectivitysolutions.in
 Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Mon, Jul 15, 2019 at 7:12 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

Please find attached revised Proposal with Flexi payment term.

Please Note:-

As per the discussion with Cisco account manager Mahesh Mukadam that you will be paying it on yearly basis in advance,we would be contracted non cancellable order. quote is divided into Three half as per the flexi payment term requested.Cisco has agreed to give flexi payment terms to us and the same will be billed to you on yearly basis.kindly reconfirm the same prior processing the order.
 The entire install base coverage is the responsibility of Edelweiss. Connectivity IT Solutions Pvt. will not take any ownership/ responsibility should expectations. Pls ensure the Edelweiss team checks all quotes and matches them as per RFP inventory including start and end dates and service l The above pricing is valid only till 22nd July'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validity. The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc. All taxes will be charged extra as applicable at the time of billing.

Best Regards,
 Jason Lobo
 Sales Operation Manager
 Mobile: +91 74063 12234
jason@connectivitysolutions.in
 Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Mon, Jul 15, 2019 at 5:49 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

Please find attached revised Proposal for three years OEM support.

Please Note:-

The entire install base coverage is the responsibility of Edelweiss. Connectivity IT Solutions Pvt. will not take any ownership/ responsibility shc expectations. Pls ensure the Edelweiss team checks all quotes and matches them as per RFP inventory including start and end dates and servic The above pricing is valid only till 22nd July'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of quote validi The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc. All taxes will be charged extra as applicable at the time of billing.

Best Regards,
 Jason Lobo
 Sales Operation Manager
 Mobile: +91 74063 12234
jason@connectivitysolutions.in
 Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Wed, Jul 10, 2019 at 5:20 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

Please find attached revised Proposal for three years OEM support.

Please Note:-

1. The entire install base coverage is the responsibility of Edelweiss. Connectivity IT Solutions Pvt. will not take any ownership/ respons Edelweiss PO expectations. Pls ensure the Edelweiss team checks all quotes and matches them as per RFP inventory including start ar
2. The above pricing is valid only till 17th July'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of qu
3. The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc.
4. All taxes will be charged extra as applicable at the time of billing.

Best Regards,
 Jason Lobo
 Sales Operation Manager
 Mobile: +91 74063 12234
jason@connectivitysolutions.in
 Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Mon, Jun 24, 2019 at 7:20 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

Please find attached revised Proposal for three years OEM support.

Please Note:-

1. The entire install base coverage is the responsibility of Edelweiss. Connectivity IT Solutions Pvt. will not take any ownership/ respect Edelweiss PO expectations. Pls ensure the Edelweiss team checks all quotes and matches them as per RFP inventory including start
2. The above pricing is valid only till 1st July'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry of qtr
3. The discount offered is a one time discount, and cannot be used as a reference for AMC extensions, new cases, missed items etc.
4. All taxes will be charged extra as applicable at the time of billing.

Best Regards,

Jason Lobo

Sales Operation Manager

Mobile: +91 74063 12234
jason@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Mon, Jun 10, 2019 at 11:26 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

Please find attached budgetary proposal for one year and three years.

Kindly Let me know how can we work along to close this order.

Apologies for the delay.

Please Note:-

- 1.The above proposal is only for OEM support service.
- 2.The attached proposal is valid only till 18th June'19 and the USD rates may get revised. Kindly ask for revised pricing post the expiry
- 3.All taxes will be charged extra as applicable at the time of billing.

Best Regards,

Jason Lobo

Sales Operation Manager

Mobile: +91 74063 12234
jason@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Fri, May 31, 2019 at 12:01 PM Hemant Chaudhari <hemant.Chaudhari@edelweissfin.com> wrote:

Hello Jason,

Yesterday we had further meeting with CISCO and details mentioned in BOM shared by CISCO are correct. We have adjusted AMC er

Request you to coordinate with Mr. Mahesh (CISCO) and share the best quote (1yr and 3 yr) for the AMC.

Thanks and Regards,

From: Jason Lobo <jason@connectivitysolutions.in>

Sent: 31 May 2019 11:58

To: Hemant Chaudhari - BizTech <hemant.Chaudhari@edelweissfin.com>

Cc: Venkat Rajan <venkat@connectivitysolutions.in>; Raghu <raghu@connectivitysolutions.in>; Sowmya R <sowmya@connectivitysolutions.in>; Mousin.Shaikh@edelweissfin.com>; Bhaveshkumar Pariakar - BizTech <Bhaveshkumar.Pariakar@edelweissfin.com>; Amit Arolkar - Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>

Subject: Re: Re[2]: Cisco Collaboration AMC renewal

Dear Hemant Sir,

Good Morning.

Awaiting confirmation on the consolidated data to proceed further.

Best Regards,
Jason Lobo
Sales Operation Manager
Mobile: +91 74063 12234
jason@connectivitysolutions.in
Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Wed, May 29, 2019 at 2:38 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

Please find attached consolidated data, added the data which we received from Cisco. Kindly help me with the confirmation to pr

Best Regards,
Jason Lobo
Sales Operation Manager
Mobile: +91 74063 12234
jason@connectivitysolutions.in
Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Fri, May 24, 2019 at 2:46 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

Please find attached data for your kind reference, we are following up with Cisco services AM to clear the discount.

Best Regards,
Jason Lobo
Sales Operation Manager
Mobile: +91 74063 12234
jason@connectivitysolutions.in
Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Fri, May 24, 2019 at 2:41 PM Jason Lobo <jason@connectivitysolutions.in> wrote:

Dear Hemant Sir,

Greetings from Team Connectivity Solutions!

Please find attached data for your kind reference, we are following up with Cisco services AM to clear the discount.

Best Regards,
Jason Lobo
Sales Operation Manager
Mobile: +91 74063 12234
jason@connectivitysolutions.in
Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Fri, May 24, 2019 at 2:22 PM Ruchesh Bhanushali <ruchesh@connectivitysolutions.in> wrote:

Dear Hemant,

As discussed yesterday, we have shared the data with the pricing with Cisco and Mr. Mahesh Mukadam@Cisco had asked it received from multiple vendors.

Awaiting the discounts from Mahesh@Cisco.

*Jason, share the data with Hemant Sir in which the covered line items are marked.

Sincerely,

Ruchesh Bhanushali
Sr. Strategic Account Manager
Mobile: +91-9870074006
ruchesh@connectivitysolutions.in
Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

Join me now in my Personal Room.

[Join WebEx meeting](#)

<https://connectivitysolutions.webex.com/meet/ruchesh>

On Mon, May 13, 2019 at 2:36 PM Hemant Chaudhari <hemant.Chaudhari@edelweissfin.com> wrote:

Hello Ruchesh,

Please find the attached file contains SN, Instance number and license details along with hardware and applications for y

Thanks and Regards,

From: Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>
Sent: 13 May 2019 14:25
To: Hemant Chaudhari - BiZTech <hemant.Chaudhari@edelweissfin.com>
Cc: Venkat Rajan <venkat@connectivitysolutions.in>; Raghu <raghu@connectivitysolutions.in>; Sowmya R <sowmya@edelweissfin.com>; Mousin.Shaikh@edelweissfin.com>; Bhaveshkumar Pariakar - BiZTech <Bhaveshkumar.Pariakar@edelweissfin.com>
Subject: Re: Re[2]: Cisco Collaboration AMC renewal

Dear Hemant,

[Greetings from Team Connectivity Solutions!](#)

As discussed, working on the same will share the details as soon as possible.

Sincerely,

Ruchesh Bhanushali
Sr. Strategic Account Manager
Mobile: +91-9870074006
ruchesh@connectivitysolutions.in
Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

Join me now in my Personal Room.

[Join WebEx meeting](#)

<https://connectivitysolutions.webex.com/meet/ruchesh>

On Mon, May 13, 2019 at 2:19 PM Hemant Chaudhari <hemant.Chaudhari@edelweissfin.com> wrote:

Hello Ruchesh and Venkat,

Kindly share the quote for AMC ASAP.

Thanks and Regards,

Hemant D Chaudhari

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should not be used by anyone who is not the original intended recipient. If you have erroneously received this message, please delete it immediately and notify the sender. [Please click here for detailed DISCLAIMER.](#)

Hemant D Chaudhari

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should not be used by anyone who is not the original intended recipient. If you have erroneously received this message, please delete it immediately and notify the sender. [Please click here for detailed DISCLAIMER.](#)

Hemant D Chaudhari

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should not be used by anyone who is not the original intended recipient. If you have erroneously received this message, please delete it immediately and notify the sender. [Please click here for detailed DISCLAIMER.](#)

Hemant D Chaudhari

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should not be used by anyone who is not the original intended recipient. If you have erroneously received this message, please delete it immediately and notify the sender. [Please click here for detailed DISCLAIMER.](#)

From: Hemant Chaudhari - BizTech

Sent: 07 May 2019 11:41

To: 'Ruchesh Bhanushali' <ruchesh@connectivitysolutions.in>; Venkat Rajan <venkat@connectivitysolutions.in>

Cc: Raghu <raghu@connectivitysolutions.in>; Sowmya R <sowmya@connectivitysolutions.in>; Shaikh Mousin - BizTech <Shaikh.Mousin@edelweissfin.com>; Bhaveshkumar Pariakar - BizTech <Bhaveshkumar.Pariakar@edelweissfin.com>; Amit Arolkar - BizTech <Amit.Arolkar@edelweissfin.com>

Subject: RE: Re[2]: Cisco Collaboration AMC renewal

Hello Ruchesh and Venkat,

We have worked with CISCO further on the inventory. We need to take AMC for the inventory mentioned in the attachme

Request you to share the Quote for the same ASAP.

Thanks and Regards,

From: Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>

Sent: 21 February 2019 17:53

To: Hemant Chaudhari - BizTech <hemant.Chaudhari@edelweissfin.com>

Cc: Venkat Rajan <venkat@connectivitysolutions.in>; Raghu <raghu@connectivitysolutions.in>; Sowmya R <sowmya@connectivitysolutions.in>; Shaikh Mousin <Shaikh.Mousin@edelweissfin.com>; Bhaveshkumar Pariakar - BizTech <Bhaveshkumar.Pariakar@edelweissfin.com>; Amit Arolkar <Amit.Arolkar@edelweissfin.com>

Subject: Re: Re[2]: Cisco Collaboration AMC renewal

Dear Hemant,

Greetings from Team Connectivity Solutions!

Allow me sometime to workout for the better pricing, will discuss with Cisco and get back to you as soon as possible

Sincerely,

Ruchesh Bhanushali

Sr. Strategic Account Manager

Mobile: +91-9870074006

ruchesh@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

Join me now in my Personal Room.

[Join WebEx meeting](#)

<https://connectivitysolutions.webex.com/meet/ruchesh>

On Thu, Feb 21, 2019 at 5:49 PM Hemant Chaudhari <hemant.Chaudhari@edelweissfin.com> wrote:

Hello Ruchesh,

Kindly help to share the revised quote ASAP.

Thanks and Regards,

Hemant Chaudhari

Hemant D Chaudhari

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should not be used if you have erroneously received this message, please delete it immediately and notify the sender. [Please click here for details](#)

From: Hemant Chaudhari - BizTech

Sent: 19 February 2019 17:53

To: 'Ruchesh Bhanushali' <ruchesh@connectivitysolutions.in>

Cc: Venkat Rajan <venkat@connectivitysolutions.in>; Raghu <raghu@connectivitysolutions.in>; Sowmya R <sowm@BizTech> <Mousin.Shaikh@edelweissfin.com>; Bhaveshkumar Pariakar - BizTech <Bhaveshkumar.Pariakar@edelweissfin.com>

Subject: RE: Re[2]: Cisco Collaboration AMC renewal

Hello Ruchesh and Venkat,

We have gone through the shared quote and found that cost per unit for license is very much on the higher side or

Since its AMC of licenses, we believe it should be not more than certain % of license cost.

Kindly revise the quote for licenses and share the revised quote considering the above mentioned facts.

Thanks and Regards,

Hemant Chaudhari

From: Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>

Sent: 29 January 2019 13:59

To: Hemant Chaudhari - BizTech <hemant.Chaudhari@edelweissfin.com>

Cc: Venkat Rajan <venkat@connectivitysolutions.in>; Raghu <raghu@connectivitysolutions.in>; Sowmya R <sowm@BizTech> <Mousin.Shaikh@edelweissfin.com>; Bhaveshkumar Pariakar - BizTech <Bhaveshkumar.Pariakar@edelweissfin.com>

Subject: Re: Re[2]: Cisco Collaboration AMC renewal

Dear Hemant,

Greetings from Team Connectivity Solutions!

Please find attached pricing for the requested devices, applications / software which needs to be taken under AMC.

Do let us know for any clarification you may have about the same. Look forward for your valuable purchase order.

Assuring of our best services at all times.

Sincerely,

Ruchesh Bhanushali

Sr. Strategic Account Manager

Mobile: +91-9870074006

ruchesh@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

Join me now in my Personal Room.

[Join WebEx meeting](#)

<https://connectivitysolutions.webex.com/meet/ruchesh>

On Mon, Jan 28, 2019 at 10:09 AM Hemant Chaudhari <hemant.Chaudhari@edelweissfin.com> wrote:

Hello Ruchesh,

We have reviewed the shared spreadsheet and kept only details for the devices, applications / software which ne

Thanks and Regards,
Hemant Chaudhari

From: Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>
Sent: 25 January 2019 21:25
To: Hemant Chaudhari - BizTech <hemant.Chaudhari@edelweissfin.com>
Cc: Venkat Rajan <venkat@connectivitysolutions.in>; Raghu <raghu@connectivitysolutions.in>; Shaikh Mousin - Sowmya R <sowmya@connectivitysolutions.in>
Subject: Re: Re[2]: Cisco Collaboration AMC renewal

Hi Hemant,

Noted your point. Request you to get the list of serial numbers verified once which are mentioned in the excel sheet.
 Best Regards,
 Ruchesh
 Sr. Strategic Account Manager
 Mobile : +91 9870074006

On Fri, Jan 25, 2019, 9:21 PM Hemant Chaudhari <hemant.Chaudhari@edelweissfin.com> wrote:

Hello Ruchesh,

We have been doing this quite a long time now for IP Phones.

As I mentioned in trail email, we need to go ahead with servers (hardware), applications (software / licenses)

At this moment, we need to close this on priority.

We will take separate call for IP phone AMC later on.

Kindly share the quote for servers and applications ASAP.

Thanks and Regards,
Hemant Chaudhari

Hemant D Chaudhari

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should not be used by anyone other than the intended recipient. If you have erroneously received this message, please delete it immediately and notify the sender. [Please click here](#) to report this message as spam.

Hemant D Chaudhari

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should not be used by anyone other than the intended recipient. If you have erroneously received this message, please delete it immediately and notify the sender. [Please click here](#) to report this message as spam.

----- Original Message -----
 From: Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>
 Date: Fri, January 25, 2019 6:41 pm +0530
 To: Hemant Chaudhari - BizTech <hemant.Chaudhari@edelweissfin.com>
 CC: Venkat <venkat@connectivitysolutions.in>, Raghu <raghu@connectivitysolutions.in>, Shaikh Mousin - BizTech <sowmya@connectivitysolutions.in>
 Subject: Re: Re[2]: Cisco Collaboration AMC renewal

Hi Hemant,

Greetings from Team Connectivity Solutions!

Please find attached master sheet consisting of IP Phone data, server & software details along with it we have shown the list of devices for which coverage is restricted.

A lot of IP phones serial numbers were duplicate which are filtered and provided fresh list with the start and go ahead so we can get the pricing from Cisco for renewal and share the same.

Assuring of best services at all times.

Sincerely,

Ruchesh Bhanushali
 Sr. Strategic Account Manager
 Mobile: +91-9870074006
ruchesh@connectivitysolutions.in
 Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

Join me now in my Personal Room.

[Join WebEx meeting](#)

<https://connectivitysolutions.webex.com/meet/ruchesh>

On Wed, Jan 16, 2019 at 11:16 AM Hemant Chaudhari <hemant.Chaudhari@edelweissfin.com> wrote:

Hello Venkat and Team,

Kindly help to share the quote for covering CISCO servers and applications only under AMC.

Kindly provide quote for 1 year and 3 year as well as per the service requirement mentioned against server:

Kindly share the quote ASAP.

Thanks and Regards,

Hemant Chaudhari

Hemant D Chaudhari

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should not be disclosed outside the intended recipient. If you have erroneously received this message, please delete it immediately and notify the sender. [Please](#)

From: Hemant Chaudhari - BizTech
Sent: 07 January 2019 14:24
To: 'Venkat' <venkat@connectivitysolutions.in>; Raghu <raghu@connectivitysolutions.in>; Shaikh Mousin - Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>
Cc: Sowmya <sowmya@connectivitysolutions.in>
Subject: RE: Re[2]: Cisco Collaboration AMC renewal

Hello Venkat,

As discussed, In the spreadsheet shared by you many other location devices are added.

We need to cover servers / phones which are located in Mumbai and as per inventory shared by us. We need to cover them separately.

Kindly help to share quote for the servers / softwares and phones separately.

Thanks and Regards,

Hemant Chaudhari

From: Venkat <venkat@connectivitysolutions.in>
Sent: 07 January 2019 13:15
To: Raghu <raghu@connectivitysolutions.in>; Shaikh Mousin - BizTech <Mousin.Shaikh@edelweissfin.com>
 <hemant.Chaudhari@edelweissfin.com>; Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>
Cc: Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>; Sowmya <sowmya@connectivitysolutions.in>
Subject: Re[2]: Cisco Collaboration AMC renewal

Dear Shaikh,

Please find attached the serial nos of the products which we could trace out from our database for your support list and let me know if you have any serials which are not inculcated or is extra added to send the final quote.

Hemant as discussed we have certain serials which are not supported due to Zero Coverage compliance of C products which needs to be added.

Looking forward for your revert to send the final prices to close this loop

Best Regards,

Venkat Rajan

Director-Sales

Office: +91 080 26716555 Mobile: +91 99641 96603

venkat@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

----- Original Message -----

From: "Venkat Rajan" <venkat@connectivitysolutions.in>

To: "Raghu" <raghu@connectivitysolutions.in>

Cc: "Shaikh Mousin" <Mousin.Shaikh@edelweissfin.com>; "Hemant Chaudhari" <hemant.Chaudhari@edelconnectivitysolutions.in>; "Sowmya" <sowmya@connectivitysolutions.in>

Sent: 27-12-2018 04:32:01

Subject: Re: Cisco Collaboration AMC renewal

Hemant

As discussed most of the products mentioned in the serial nos shared are not in the name of Edelweiss a This needs to be changed. Also due to the new zero coverage policy of Cisco some of the products are in

While I have tried to reconcile the data from my end with all the license renewals as well would appreciate that we can quote for the same.

We don't want to quote for the products SKU wise rather we want to do it SERIAL nos wise.

I am coming to your office today at 06:30 pm can show you the data you tell me what to be done

Regards

Venkat

Sent from my iPhone

On 26-Dec-2018, at 5:51 PM, Raghu <raghu@connectivitysolutions.in> wrote:

Dear Shaikh,

The latest support end date is from April 2019. attached product details for you ref.

Please cross verify and confirm for us to quote.

Regards

Raghu

+91-9844912700

From: Shaikh Mousin [mailto:Mousin.Shaikh@edelweissfin.com]
Sent: Wednesday, December 26, 2018 4:59 PM
To: Hemant Chaudhari; Ruchesh Bhanushali; Venkat Rajan; raghu@connectivitysolutions.in
Subject: RE: Cisco Collaboration AMC renewal

Hi Ruchesh & Venkat,

Its seems you're not interested in sharing quote for AMC, if you are then would require quote by tomo

Regards

Shaikh Mousin

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should intended recipient. If you have erroneously received this message, please delete it immediately and notify the [DISCLAIMER](#).

From: Hemant Chaudhari - BizTech
Sent: 18 December 2018 11:30
To: Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>; Venkat Rajan <venkat@connectivitysolutions.in>
Subject: RE: Cisco Collaboration AMC renewal

Hello Ruchesh and Venkat,

Kindly confirm by when we can have best quote for the renewal of AMC for phones and servers.

Thanks and Regards,

Hemant Chaudhari

Hemant D Chaudhari

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should intended recipient. If you have erroneously received this message, please delete it immediately and notify the [DISCLAIMER](#).

From: Hemant Chaudhari - BizTech <hemant.Chaudhari@edelweissfin.com>
Sent: 11 December 2018 10:43
To: Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>; Shaikh Mousin - BizTech <Mousin.Shaikh@edelweissfin.com>
Cc: Venkat Rajan <venkat@connectivitysolutions.in>; Tech-Network - BizTech <Tech.Network@edelweissfin.com>
Subject: RE: Cisco Collaboration AMC renewal

Hello Ruchesh / Venkat,

Awaiting quote for the renewal of AMC for Phones and Server.

Thanks and Regards,

Hemant Chaudhari

Hemant D Chaudhari

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should intended recipient. If you have erroneously received this message, please delete it immediately and notify the [DISCLAIMER](#).

From: Hemant Chaudhari - BizTech <hemant.Chaudhari@edelweissfin.com>
Sent: 04 December 2018 14:35
To: Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>; Shaikh Mousin - BizTech <Mousin.Shaikh@edelweissfin.com>
Cc: Venkat Rajan <venkat@connectivitysolutions.in>; Tech-Network - BizTech <Tech.Network@edelweissfin.com>
Subject: RE: Cisco Collaboration AMC renewal

Hello Ruchesh,

Please find the below details.

Software	Serial No.	
Cisco call manager	Serial Number(Publisher): VMware-56 4d cb c2 e0 68 9c 39-3f 6e 09 e4 d7 35 b8 28 Serial Number : VMware-56 4d 6d 7a 24 ee 10 fd-63 4b a9 39 7d 6a 9b 20 Serial Number : VMware-56 4d d5 da 46 90 97 32-40 79 f6 16 e8 96 f4 9c Serial Number : VMware-56 4d c1 ba 32 65 0e 73-6b 90 85 d6 c4 23 ee 04 Serial Number : VMware-42 05 e0 7f 82 75 29 ba-56 b7 70 f1 0c dd d1 94 Serial Number : VMware-56 4d f1 f8 45 ae 87 c7-ae 00 fa 45 39 65 9d 0e	1
IM & presence	Serial Number : VMware-56 4d af 16 fd 31 89 bf-d3 02 cb e7 69 c3 9a b8 Serial Number : VMware-56 4d f2 f2 64 31 2d 8c-9b b8 2a 2d 3b 02 4f 0e	
Express way C	01AD2076, 0B0FEBA1	
Express way E	069C8CA2, 021407C3	
TP Conductor	05F0BD38	
VCSC	0A0F6E1B	
CUC	Serial Number : VMware-56 4d 40 84 aa 91 c2 e1-81 91 0d 42 ff 62 92 33	1
Prime Collaboration	Require support for getting serial number	
TP Server	00D0DFEA	

From: Ruchesh Bhanushali <ruchesh@connectivitysolutions.in>
Sent: 26 November 2018 17:20
To: Shaikh Mousin - BizTech <Mousin.Shaikh@edelweissfin.com>
Cc: Venkat Rajan <venkat@connectivitysolutions.in>; Tech-Network - BizTech <Tech.Network@edelv>
Subject: Re: Cisco Collaboration AMC renewal

Dear Mousin,

Please share the license details like UCL, Basic, Enhanced, Enhanced plus along with the qty, for us

Software	Version	Quantity
Cisco call manager	11.0.1.10000-10	6
Im & presence	11.0.1.10000-6	2
Express way C	X8.6.1	2
Express way E	X8.6.1	2
TPConductor	XC4.2	1
VCSC	X8.6.1	1
CUC	11.0.1.10000-10	1
Prime_Collabotion	11	1
TPServer	4.3(1.14)	1

Sincerely,

Ruchesh Bhanushali

Sr. Strategic Account Manager

Mobile: +91 9870074006

ruchesh@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Tue, Nov 20, 2018 at 4:13 PM Shaikh Mousin <Mousin.Shaikh@edelweissfin.com> wrote:

For 1 year

From: Ruchesh Bhanushali [mailto:ruchesh@connectivitysolutions.in]

Sent: 20 November 2018 14:01

To: Shaikh Mousin - BizTech <Mousin.Shaikh@edelweissfin.com>

Cc: Venkat Rajan <venkat@connectivitysolutions.in>; Tech-Network - BizTech <Tech.Network@edelweissfin.com>

Subject: Re: Cisco Collaboration AMC renewal

Dear Mousin,

Thank you for giving us this opportunity, kindly help us with the duration(1 year, 3 years or 5 years)

Sincerely,

Ruchesh Bhanushali

Sr. Strategic Account Manager

Mobile: +91 9870074006

ruchesh@connectivitysolutions.in

Bangalore | Mumbai | Chennai | Delhi | Ahmedabad | Singapore

On Tue, Nov 20, 2018 at 1:55 PM Shaikh Mousin <Mousin.Shaikh@edelweissfin.com> wrote:

Hi Ruchesh,

We would like to renew our AMC for cisco collaboration devices, kindly refer the attached and share the same.

Also request to share the last date of support and add the devices which we missed adding in in the attached.

Kindly reach me in case any clarification is required

Regards

Shaikh Mousin

Associate - Technology

Dir: +91 (22) 6187 9587 / +91 77380 54398

Edelweiss Business Services Limited

Edelweiss House, 9th Floor, Off CST Road, Kalina, Mumbai 400098 | Board: +91 (22) 2286 440

Follow us on

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It is intended for the named recipient. If you have erroneously received this message, please delete it immediately and notify the [DISCLAIMER](#).

Shaikh Mousin

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It is intended for the named recipient. If you have erroneously received this message, please delete it immediately and notify the [DISCLAIMER](#).

Hemant D Chaudhari

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It is intended for the named recipient. If you have erroneously received this message, please delete it immediately and notify the [DISCLAIMER](#).

<Edelweiss April expiry.xlsx>

Hemant D Chaudhari

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should not be used by anyone who is not the original intended recipient. If you delete it immediately and notify the sender. [Please click here for detailed DISCLAIMER.](#)

Hemant D Chaudhari

Disclaimer: This e-mail message may contain confidential, proprietary or legally privileged information. It should not be used by anyone who is not the original intended recipient. If you have erroneously notify the sender. [Please click here for detailed DISCLAIMER.](#)