

From: rekha.ms@bemlltd.in <rekha.ms@bemlltd.in>
Sent: 09 October 2025 01:11 PM
To: Abhishek Rastogi <abhishek@cosol.in>; Priyanka S <priyanka.s@cosol.in>; Naveen Pradeep A P <naveenpradeep@cosol.in>
Cc: Venkat Rajan <venkat@cosol.in>; Manjunatha C <manju@cosol.in>; Ashwini V Gopal <ashwini@cosol.in>; Bhumika M S <bhumika@cosol.in>
Subject: RE: Quotation for Fiber rectification works at BEML Mysore
Importance: High
Sensitivity: Confidential

Sir,

Regret the delay in response.
Submitted quotation is acceptable, you are requested to pl submit the invoice for further processing.

Regards
Rekha

From: Abhishek Rastogi <abhishek@cosol.in>
Sent: 08 October 2025 15:36
To: Priyanka S <priyanka.s@cosol.in>; rekha.ms@bemlltd.in; Naveen Pradeep A P <naveenpradeep@cosol.in>
Cc: Venkat Rajan <venkat@cosol.in>; Manjunatha C <manju@cosol.in>; Ashwini V Gopal <ashwini@cosol.in>; Bhumika M S <bhumika@cosol.in>
Subject: Re: Quotation for Fiber rectification works at BEML Mysore
Sensitivity: Confidential

Dear Rekha Madam

Looking forward for your approval on the submitted Quotation.

Regards
Abhishek
PMO

Get [Outlook for Android](#)

From: Priyanka S <priyanka.s@cosol.in>
Sent: Monday, October 6, 2025 3:33:44 PM
To: rekha.ms@bemlltd.in <rekha.ms@bemlltd.in>
Cc: Venkat Rajan <venkat@cosol.in>; Manjunatha C <manju@cosol.in>; Ashwini V Gopal <ashwini@cosol.in>; Bhumika M S <bhumika@cosol.in>; Abhishek Rastogi <abhishek@cosol.in>
Subject: Re: Quotation for Fiber rectification works at BEML Mysore

Dear Rekha mam,

Greetings for the Day!

Please find the attached formal quotation for the Fiber rectification work with best possible discounts.

Regards,
Priyanka.S
Customer Success Manager
Ph: +91-8971736678

*My email domain has changed
from priyanka.s@connectivitysolutions.in to priyanka.s@cosol.in kindly
update your address book accordingly.*

From: Abhishek Rastogi <abhishek@cosol.in>
Sent: 06 October 2025 13:12
To: rekha.ms@bemlltd.in <rekha.ms@bemlltd.in>; Priyanka S <priyanka.s@cosol.in>
Cc: Venkat Rajan <venkat@cosol.in>; Manjunatha C <manju@cosol.in>; Ashwini V Gopal
<ashwini@cosol.in>; Bhumika M S <bhumika@cosol.in>
Subject: RE: Quotation for Fiber rectification works at BEML Mysore

Dear Mam,

Please find the below revised best Commercials for the same -

SL	Description	UoM	Qty	Unit	Total
1	Splicing 48 + 24 Cores	Nos	72	290	20,880
2	OTDR Testing	Lot	1	2,800	2,800
3	Supply of Fiber enclosure Box	Nos	2	1,600	3,200
4	OFC installation	Lot	1	1,000	1,000
					27,880

Regards,
Abhishek
PMO
Ph: +91-7795361402

*My email domain has changed from @connectivitysolutions.in to @cosol.in kindly update your
address book accordingly.*

From: rekha.ms@bemlltd.in <rekha.ms@bemlltd.in>
Sent: 06 October 2025 12:41 PM
To: Priyanka S <priyanka.s@cosol.in>
Cc: Venkat Rajan <venkat@cosol.in>; Manjunatha C <manju@cosol.in>; Ashwini V Gopal
<ashwini@cosol.in>; Bhumika M S <bhumika@cosol.in>; Abhishek Rastogi <abhishek@cosol.in>
Subject: RE: Quotation for Fiber rectification works at BEML Mysore
Importance: High
Sensitivity: Confidential

Dear Madam,

Prices quoted are on the higher side, you are requested to kindly offer your best revised lower offer.

Regards

Rekha

From: Priyanka S <priyanka.s@cosol.in>

Sent: 06 October 2025 11:48

To: rekha.ms@bemlltd.in

Cc: Venkat Rajan <venkat@cosol.in>; Manjunatha C <manju@cosol.in>; Ashwini V Gopal <ashwini@cosol.in>; Bhumika M S <bhumika@cosol.in>; Abhishek Rastogi <abhishek@cosol.in>

Subject: Re: Quotation for Fiber rectification works at BEML Mysore

Sensitivity: Confidential

Dear Rekha mam,

Greetings for the Day!

Please find the attached formal quotation for the Fiber rectification works.

Feel free to contact us if required any further clarification.

Regards,
Priyanka.S
Customer Success Manager
Ph: +91-8971736678

*My email domain has changed
from priyanka.s@connectivitysolutions.in to priyanka.s@cosol.in kindly
update your address book accordingly.*

From: Abhishek Rastogi <abhishek@cosol.in>

Sent: 06 October 2025 11:42

To: Priyanka S <priyanka.s@cosol.in>; rekha.ms@bemlltd.in <rekha.ms@bemlltd.in>

Cc: Venkat Rajan <venkat@cosol.in>; Manjunatha C <manju@cosol.in>; Ashwini V Gopal <ashwini@cosol.in>; Bhumika M S <bhumika@cosol.in>

Subject: RE: Quotation for Fiber rectification works at BEML Mysore

Dear Priyanka,

Please find the updated breakup for submitting the formal Quotation. Please do the needful.

SL	Description	UoM	Qty	Unit	Total
1	Splicing 48 + 24 Cores	Nos	72	320	23,040
2	OTDR Testing	Lot	1	3,000	3,000
3	Supply of 12Core Fiber Cable	Meter	50	45	2,250
4	Supply of Fiber enclosure Box	Nos	2	1,200	2,400
5	Laying of Fiber Cable	Lot	1	2,000	2,000
					32,690

Regards,
Abhishek

PMO
Ph: +91-7795361402

My email domain has changed from @connectivitysolutions.in to @cosol.in kindly update your address book accordingly.

From: Priyanka S <priyanka.s@cosol.in>
Sent: 06 October 2025 11:18 AM
To: Abhishek Rastogi <abhishek@cosol.in>; rekha.ms@bemlltd.in
Cc: Venkat Rajan <venkat@cosol.in>; Manjunatha C <manju@cosol.in>; Ashwini V Gopal <ashwini@cosol.in>; Bhumika M S <bhumika@cosol.in>
Subject: Re: Quotation for Fiber rectification works at BEML Mysore
Importance: High
Sensitivity: Confidential

Noted, @Abhishek.

Regards,
Priyanka.S
Customer Success Manager
Ph: +91-8971736678

My email domain has changed from priyanka.s@connectivitysolutions.in to priyanka.s@cosol.in kindly update your address book accordingly.

From: Abhishek Rastogi <abhishek@cosol.in>
Sent: 06 October 2025 11:16
To: Priyanka S <priyanka.s@cosol.in>; rekha.ms@bemlltd.in <rekha.ms@bemlltd.in>
Cc: Venkat Rajan <venkat@cosol.in>; Manjunatha C <manju@cosol.in>; Ashwini V Gopal <ashwini@cosol.in>; Bhumika M S <bhumika@cosol.in>
Subject: Re: Quotation for Fiber rectification works at BEML Mysore

Dear Priyanka

I just got the information from the ground team
There are additional splicing for 24 core, I will revise the quote in sometime now. Pls submit the formal quote accordingly.

Regards
Abhishek

Get [Outlook for Android](#)

From: Priyanka S <priyanka.s@cosol.in>
Sent: Monday, October 6, 2025 11:09:53 AM
To: rekha.ms@bemlltd.in <rekha.ms@bemlltd.in>
Cc: Venkat Rajan <venkat@cosol.in>; Manjunatha C <manju@cosol.in>; Ashwini V Gopal <ashwini@cosol.in>; Bhumika M S <bhumika@cosol.in>; Abhishek Rastogi <abhishek@cosol.in>
Subject: Re: Quotation for Fiber rectification works at BEML Mysore

Dear Rekha mam,

Greetings for the Day!

Please find the attached formal quotation for the Fiber rectification works.

Feel free to contact us if required any further clarification.

Regards,
Priyanka.S
Customer Success Manager
Ph: +91-8971736678

*My email domain has changed
from priyanka.s@connectivitysolutions.in to priyanka.s@cosol.in kindly update your address book accordingly.*

From: Abhishek Rastogi <abhishek@cosol.in>
Sent: 03 October 2025 12:22
To: rekha.ms@bemlltd.in <rekha.ms@bemlltd.in>; Bhumika M S <bhumika@cosol.in>; Priyanka S <priyanka.s@cosol.in>; Ashwini V Gopal <ashwini@cosol.in>
Cc: Venkat Rajan <venkat@cosol.in>; Manjunatha C <manju@cosol.in>
Subject: Quotation for Fiber rectification works at BEML Mysore

Dear Rekha Mam,

Greetings from Team COSOL!!

Please find the below Commercials for the Fiber rectification works.

Dear Priyanka, please submit the format Quotation to Rekha Madam/BEML Mysore for the same.

SL	Description	UoM	Qty	Unit	Total
1	Splicing 48 Cores	Nos	48	320	15,360
2	OTDR Testing	Lot	1	3,000	3,000
3	Supply of 12Core Fiber Cable	Meter	50	45	2,250
4	Supply of Fiber enclosure Box	Nos	2	1,200	2,400
5	Laying of Fiber Cable	Lot	1	2,000	2,000

25,010

+ 18% GST

Best Regards,
Abhishek Rastogi
PMO

Office: +91 80 26716555 Mobile: +91 77953 61402

E-mail: abhishek@cosol.in

Webex Room: <https://connectivitysolutions.webex.com/meet/abhishek>

Website: www.cosol.in

Bangalore | Mumbai | Pune | Chennai | Kolkata | Delhi | Ahmedabad | Singapore | UK

My email domain has changed from @connectivitysolutions.in to @cosol.in kindly update your address book accordingly.

